



# Successful Artist Management

**Paul Allen**



## **Successful Artist Management:**

**Successful Artist Management** Xavier M. Frascogna, H. Lee Hetherington, 1978      **This Business of Artist Management** Xavier M. Frascogna, Jr., H. Lee Hetherington, 2004-11-01 This authoritative reference on artist management in the music industry is the standard for all phases of managing a musician's career from both the artist's and manager's point of view. This substantially updated edition covers the major changes that have transformed the business world and music industry over the past six years. Particular emphasis is given to the impact of the Internet including the MP3 controversy and its lingering ramifications, copyright licensing on the Web, navigating trade identity issues on the Net, domain names and the high tech fight against cyberpiracy. Included are real world examples as well as new interviews with top booking agents, personal managers, concert promoters, record company executives, road managers and artists. For aspiring and professional managers in the music entertainment field as well as musicians, music publishers and record company personnel. Winner of the prestigious ASCAP Deems Taylor Award for excellence in music publishing. This replaces 0 8230 7705 5 which sold more than 25 000 copies.

**Successful Artist Management** Xavier M. Frascogna, H. Lee Hetherington, 1990 The authoritative standard reference on artist management in the music industry expands its insights even further in this updated edition. Formerly titled **Successful Artist Management**, it earned accolades for years including ASCAP's prestigious Deems Taylor Award for books on the industry. This vital reference keeps pace in its third edition with the demands of the ever-changing musical entertainment field. Emphasizing that despite the glamour of the industry, artist management is still subject to the solid rules that govern all good business practice, the authors include interviews with top record executives, coverage of new forms of business such as the limited liability company, and updates on the legal framework of the music industry. Professional and aspiring managers and career-minded performers will find guidance on topics like establishing the artist-manager relationship and contract setting, up the artist's career plan and image formation, choosing attorneys, accountants and business advisors, forming development teams for various performance media, handling success money, management and moving toward stardom.

**Artist Management for the Music Business** Paul Allen, 2012-11-12 Allen prepares you for the realities of successfully directing the careers of talented performers in the high risk, high reward music business. You will learn to prepare yourself for a career in artist management and then learn the tools to coach, lead, organize, time manage, finances, market an artist and carve out a successful career path for both yourself and your clients. The book features profiles of artist managers, an exclusive and detailed template for an artist career plan, and samples of major contract sections for artist management and record deals. Updated information including a directory of artist management companies is available at the book's companion website. A peer reviewer for **Artist Management for the Music Business** proclaimed this is going to be an excellent text. It contains many unique insights and lots of valuable information. This is essential reading for managers, students and artists in the music business.

**Artist Management for the Music Business**

Paul Allen, 2014-07-17 With the evolution of the music business and the shifting influence of large record labels the artist manager is now more than ever at the center of an artist's career. Artist managers are tasked with keeping abreast of the music industry and supporting the artists under their management while simultaneously managing their own careers. Including key industry insights, exclusive planning guidance, management tools and strategies for a successful career, *Artist Management for the Music Business* has the tools to support any new or experienced artist manager. Through its analysis of over a dozen case studies, lessons and contract examples, author Paul Allen provides a focused look at managing artists' careers. This follow-up to the best-selling second edition features a new chapter on entrepreneurship including detailed information on how to run an artist management enterprise as a business and includes coverage of anticipating risks, reacting to challenges and basic money management. The chapter also contains additional sections on the effective use of social media, the Web and handling online promotion. For additional resources, visit the book's website at [www.artistmanagementonline.com](http://www.artistmanagementonline.com).

*Artist Management for the Music Business 2e* Paul Allen, 2012-10-12 *Artist Management for the Music Business* provides clear, in-depth information on what to do as an artist manager and how to do it, preparing the reader for the realities of directing the careers of performers in the risky but rewarding music business. The book prepares the reader for a successful career, looking at the application of classic management theory to artist management, featuring profiles of artist managers, an exclusive and detailed template for an artist career plan and samples of major contract sections for artist management and record deals. Updated information including a directory of artist management companies is available on the companion website. *Artist Management for the Music Business* is written for record industry employees who want to know both what to do as a professional artist manager and how to do it, as well as for all students studying music business or industry programs. Key industry insight for both the new and experienced artist managers. Exclusive planning and management tools. Successful career strategies for managers and the artists they manage. Fully cited text from literature, personal interviews and personal experience of the author. Career and business planning for the artist manager, including fully detailed and exclusive career plan template for an artist.

**This Game of Hip Hop Artist Management** Walt F.J. Goodridge, 2021-06-10 Managing Hip Hop artists is NOT the same as managing artists in any other genre. It's unique. There are cultural differences, industry differences and global differences you need to be aware of if you are to be successful. I know because I've done it. Learn the business basics as well as the unique success attitude and strategies you need in order to master the game. 220 pages, 8 x 10, ISBN 978 0974531335. Read more at [www.hiphopentrepreneur.com](http://www.hiphopentrepreneur.com).

[10 Steps to Successfully Managing Recording Artists](#) Cappriccio Scates, 2004-08 *10 Steps to Successfully Managing Recording Artists* outlines the steps essential to effectively managing an artist. It should be choice reading for new and aspiring managers as well as established and seasoned veteran managers. Artists and industry professionals alike can also use this book as a personal guide for reviewing and identifying the characteristics of a successful and competent manager. Over two decades of

music entertainment experience Tour Manager Surface JVC Japan Blue Note Tour Conference Seminar Panelist Jack the Rapper Philadelphia Music Conference Southeast Music and Entertainment Summit Ear 2 Da Streets Music Conference and Route One South Music Conference National Radio Promotions Ruffhouse Columbia Records Song Placement and A R Consultation Michael Jackson Guy Monifah BlackStreet and 702 Provided Regional Radio Retail Club Video Street and Lifestyle Promotional Services for Warner Brothers Sony 550 Universal Motown Atlantic Death Row and several others 2003 2004 National Dean s List Award Winner 2004 National Registers Who s Who in Executives and Professionals Good management is important to sustaining and maintaining a long and successful career This book captures key points that are essential and very useful to managers and artists who may be seeking or evaluating their management Teddy Riley recording artist producer songwriter Michael Jackson Bobby Brown SWV BlackStreet Janet Jackson Guy This book contains very valuable information and I rate it high on the list of must reads for managers Vincent Herbert producer songwriter Dionne Warwick Destiny s Child Aaliyah Toni Braxton Babyface Tatyana Ali

**Artist Management** Guy Morrow, 2018-04-17 Artists are creative workers who drive growth in the creative and cultural industries Managing artistic talent is a unique challenge and this concise book introduces and analyses its key characteristics Artist Management Agility in the Creative and Cultural Industries makes a major contribution to our understanding of the creative and cultural industries of artistic and managerial creativities and of social and cultural change in this sector The book undertakes an extensive exploration of the increasingly pivotal role of artist managers in the creative and cultural industries and argues that agile management strategies are useful in this context This book provides a comprehensive and accessible account of the artist artist manager relationship in the twenty first century Drawing from research interviews conducted with artist managers and self managed artists in five cities New York London Toronto Sydney and Melbourne this book makes an original contribution to knowledge Nation specific case studies are highlighted as a means of illuminating various thematic concerns This unique book is a major piece of research and a valuable study aid for both undergraduate and postgraduate students of subjects including arts management creative and cultural industries studies arts entrepreneurship business and management studies and media and communications

**This Business of Artist Management** Xavier M. Frascogna, Jr., H. Lee Hetherington, 2011-11-09 This authoritative reference on artist management in the music industry is the standard for all phases of managing a musician s career from both the artist s and manager s point of view This substantially updated edition covers the major changes that have transformed the business world and music industry over the past six years Particular emphasis is given to the impact of the Internet including the MP3 controversy and its lingering ramifications copyright licensing on the Web navigating trade identity issues on the Net domain names and the high tech fight against cyberpiracy Included are real world examples as well as new interviews with top booking agents personal managers concert promoters record company executives road managers and artists For aspiring and professional managers in the music entertainment field as well as musicians music publishers

and record company personnel Winner of the prestigious ASCAP Deems Taylor Award for excellence in music publishing This replaces 0 8230 7705 5 which sold more than 25 000 copies

This book delves into Successful Artist Management. Successful Artist Management is a crucial topic that must be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Successful Artist Management, encompassing both the fundamentals and more intricate discussions.

1. This book is structured into several chapters, namely:

- Chapter 1: Introduction to Successful Artist Management
- Chapter 2: Essential Elements of Successful Artist Management
- Chapter 3: Successful Artist Management in Everyday Life
- Chapter 4: Successful Artist Management in Specific Contexts
- Chapter 5: Conclusion

2. In chapter 1, the author will provide an overview of Successful Artist Management. The first chapter will explore what Successful Artist Management is, why Successful Artist Management is vital, and how to effectively learn about Successful Artist Management.
3. In chapter 2, the author will delve into the foundational concepts of Successful Artist Management. This chapter will elucidate the essential principles that must be understood to grasp Successful Artist Management in its entirety.
4. In chapter 3, this book will examine the practical applications of Successful Artist Management in daily life. This chapter will showcase real-world examples of how Successful Artist Management can be effectively utilized in everyday scenarios.
5. In chapter 4, this book will scrutinize the relevance of Successful Artist Management in specific contexts. The fourth chapter will explore how Successful Artist Management is applied in specialized fields, such as education, business, and technology.
6. In chapter 5, the author will draw a conclusion about Successful Artist Management. The final chapter will summarize the key points that have been discussed throughout the book.

The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Successful Artist Management.

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In today's digital age, the availability of Successful Artist Management books and manuals for download has revolutionized the way we access information. Gone are the days of physically flipping through pages and carrying heavy textbooks or manuals. With just a few clicks, we can now access a wealth of knowledge from the comfort of our own homes or on the go. This article will explore the advantages of Successful Artist Management books and manuals for download, along with some popular platforms that offer these resources. One of the significant advantages of Successful Artist Management books and manuals for download is the cost-saving aspect. Traditional books and manuals can be costly, especially if you need to

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