# SPEAKING
## *persuasively*

### MAKING THE MOST OF YOUR PRESENTATIONS

**PATSY McCARTHY ▪ CAROLINE HATCHER**

# Speaking Persuasively How To Make The Most Of Your Presentations

Michael J. Platow

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In her book the author explains the importance of each of these features and how you can tailor your presentation to include them all This summary is a must read for anyone making a persuasive presentation who wants to win over their audience and leave them impressed Added value of this summary Save time Understand key concepts Expand your business knowledge To learn more read Persuasive Business Speaking and discover the key to delivering quality presentations that will persuade your audience **Public Speaking for Business Leaders: Deliver Powerful Presentations That Drive Real Results** Favour Emeli,2025-01-28 Public speaking is a crucial skill for business leaders yet many struggle with nerves stage fright or unclear messaging Public Speaking for Business Leaders is your go to guide for delivering powerful persuasive presentations that captivate audiences and drive results This book teaches you how to craft compelling messages engage your audience and present with confidence whether you re speaking to a small team or a large conference Learn the art of storytelling voice modulation body language and handling questions with poise From preparation to performance Public Speaking for Business Leaders provides practical advice and techniques that will make you an effective communicator This book is packed with tips to help you fine tune your presentation style manage anxiety and ensure that your message resonates Master the art of public speaking and learn how to turn every presentation into an opportunity to inspire inform and influence Persuasive Communication for Science and Technology Leaders Stephen Wilbers,2022-11-14 Persuasive Communication for Science and Technology Leaders Explore this insightful guide to the development of persuasive leadership skills perfect for students and managers in technical fields Many technical managers receive little or no training in the persuasive arts Though technically skilled they often lack the ability to engage effectively with an audiences outside their field Persuasive Communication for Science and Technology Leaders Writing and Speaking with Confidence delivers a thorough treatment of how to connect with audiences whose knowledge values personal experiences ethnic background gender and worldview may differ from their own Written in a highly readable and entertaining style this book goes beyond the scope of a standard textbook on persuasive communication Its practical lessons illustrate the techniques of effective scientific and technical writing while emphasizing values based leadership for a more just inclusive and sustainable world a theme that seems particularly pertinent during these times of multiple crises misinformation campaigns and science denial The distinguished speaker and author explores the broader importance of language and explains various techniques for expanding your expressive range and your professional influence He will also teach you methods for conveying information clearly and precisely as well as in ways that inspire and leave a lasting impression You will also benefit from A thorough introduction to knowing and connecting with your audience using voice tone and point of view for results and engaging your reader with compelling openings An exploration of explaining complex technologies clearly succeeding with challenging writing assignments and applying a variety of persuasive strategies for agile responses to a rapidly changing world An examination of speaking effectively while thinking on your feet including how to create a safety net and how to recover from momentary lapses Easy to remember

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