

THE
106 COMMON
MISTAKES
HOMEBUYERS
MAKE

(AND HOW TO AVOID THEM)

- Costly mortgage myths
 - Negotiating price
- Picking a neighborhood
- Renting versus owning

GARY W. ELDRED, Ph D

The 106 Common Mistakes Homebuyers Make And How To Avoid Them

Paul McGreevy, Gary W. Eldred



The 106 Common Mistakes Homebuyers Make And How To Avoid Them:

The 106 Common Mistakes Homebuyers Make (and How to Avoid Them) Gary W. Eldred, 2011-01-31 Everything first timers need to know to avoid the most common mistakes homebuyers make Written especially for first timers this eye opening guide turns you into an educated consumer ensuring that the home or condo you buy is both a comfortable place to live and a great investment for the future Compiled from the experience of hundreds of homebuyers real estate agents home builders and mortgage lenders it shows you the most common mistakes buyers make and illustrates them in practice so you don't fall into the same traps Now revised and updated for today's hot real estate market this invaluable resource covers everything from negotiating with sellers and making the down payment to shopping for the best mortgage and handling the closing The new Fourth Edition also includes totally up to date guidance on using the Internet to find properties secure financing and collect important data If you're thinking about buying a home in this overheated market don't make these mistakes Researching selling prices and still overpaying Believing everything your agent tells you Buying into an upscale neighborhood that's moving downscale Underestimating utilities and other costs Allowing your agent to negotiate for you Letting fear get the better of you and not buying at all Written by one of the nation's leading real estate experts and packed with hundreds of valuable tips and suggestions The 106 Common Mistakes Homebuyers Make Fourth Edition will give you the confidence and the wisdom to buy the right home at the right price

The 106 Common Mistakes Homebuyers Make (and How to Avoid Them) Gary W. Eldred, 2002-07-31 Everything the first time buyer needs to know to avoid the 106 most common mistakes in purchasing a home or condo Written especially for first timers this eye opening guide turns you into an educated consumer ensuring that the home or condo you buy is both a comfortable place to live and an investment that appreciates in value Compiled from the experience of hundreds of homebuyers real estate agents home builders and mortgage lenders it shows you the most common mistakes buyers make and illustrates them in practice so you don't fall into the same traps Now revised and expanded this invaluable resource covers everything from negotiating with sellers and making the down payment to shopping for the best mortgage and handling the closing The new Third Edition also includes two totally new chapters that offer advice on writing a purchase contract and using the Internet to find a home Discover how to save time money and frustration by avoiding Mistake No 35 We looked at selling prices but still overpaid Mistake No 39 My agent told me this was a good school district Mistake No 41 We bought into an upscale development that's moving downscale Mistake No 65 We should have looked at the utility bills Mistake No 82 We let our agent negotiate for us Mistake No 105 We didn't buy We were afraid of making a mistake Written by one of the nation's leading real estate experts and packed with hundreds of valuable tips and suggestions The 106 Common Mistakes Homebuyers Make Third Edition will give you the confidence and the wisdom to buy the right home at the right price

The 106 Common Mistakes Homebuyers Make (& How to Avoid Them) Gary W. Eldred, 1998-02-27 All the information first time homebuyers need to

understand and avoid the 106 common mistakes in purchasing a home or condo Written especially for first timers this eye opening guide turns you into an educated consumer ensuring that the home or condo you buy is both a comfortable place to live and an investment that steadily appreciates in value Compiled from the experiences of hundreds of homebuyers real estate agents home builders and mortgage lenders it alerts you to the 106 common mistakes in home buying illustrates them in practice and shows how to prevent them from happening to you Now revised and expanded this invaluable resource covers everything from negotiating with sellers and making the down payment to shopping for the best mortgage and handling the closing Discover how to save time money and frustration by avoiding Mistake No 20 We thought we could make higher returns investing in stocks Mistake No 36 The sellers named the price we named the terms Mistake No 72 We thought our agent represented us Mistake No 74 We didn t know we could withdraw our offer Mistake No 83 We pushed to get the absolute best deal we could Mistake No 105 We didn t buy We were afraid of making a mistake Written by one of the nation s leading real estate experts and packed with hundreds of valuable tips and suggestions The 106 Common Mistakes Homebuyers Make Second Edition is the book to have for a smooth successful and emotionally rewarding homebuying experience

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Investing in Real Estate Paul McGreevy, Gary W. Eldred, 2006-02-17 THE BESTSELLING GUIDE TO REAL ESTATE INVESTING Now in its fifth edition Investing in Real Estate is the straightforward guide that helps you start growing your fortune by investing in houses and small apartment buildings Successful real estate investor Gary Eldred shows you how you

can outperform the stock market by investing in residential real estate the surest and safest way to build assets This updated edition covers all the new trends and tactics in real estate investing including how to shop for properties outside your home market and how to use option arms to achieve positive cash flow As always you ll find all the information you need to start investing now as well as up to date tips on negotiating deals spotting market trends and using the Internet as a research tool to find and buy properties Let the authors show you how to Buy with a low or no money down payment Build wealth without paying income taxes Find the neighborhoods and properties that will appreciate fastest Add value to your properties with smart improvements Choose the best financing for your investments Protect your net worth with LLCs and other legal strategies Whether you need money for your child s college tuition a prosperous retirement or a higher quality of life Investing in Real Estate Fifth Edition is the best guide available to help you start building real wealth right now

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