

# TALKING WITH THE ENEMY

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NEGOTIATION AND THREAT PERCEPTION  
IN SOUTH AFRICA AND ISRAEL/PALESTINE

Daniel Lieberfeld

# Talking With The Enemy Negotiation And Threat Perception In South Africa And Israel Palestine

**Andrea Kupfer Schneider, Christopher  
Honeyman**



## **Talking With The Enemy Negotiation And Threat Perception In South Africa And Israel Palestine:**

*Talking with the Enemy* Daniel Lieberfeld, 1999-08-30 The decisions to negotiate in the South African and Israeli Palestinian conflicts can be understood in terms of changed perceptions of threat among political elites and their constituents As perceptions of an imminent threat to national survival receded debate over national security policy became a focus of internal politics on the government sides in each case and prompted changes of leadership The new leaders F W de Klerk and Yitzhak Rabin faced emerging threats at the national and international levels that made negotiation seem advantageous Lieberfeld analyzes the decisions of the opposition ANC and PLO in terms of changing threat perceptions and incentives for compromise Lieberfeld also evaluates developments since the breakthrough agreements He concludes by identifying revised indicators of conflicts ripeness for negotiated settlement and discussing their applicability to other cases of intense protracted conflict

**Handbook of International Negotiation** Mauro Galluccio, 2014-12-04 This book reinforces the foundation of a new field of studies and research in the intersection between social sciences and specifically between political science international relations diplomacy psychotherapy and social cognitive psychology It seeks to promote a coherent and comprehensive approach to international negotiation from a multidisciplinary viewpoint generating a longer term of studies researches and networking process that both respond to changes and differences in our societies and to the unprecedented demand and opportunities for international conflict prevention and resolution There is a need to increase cooperation coherence and efficiency of international negotiation It is necessary to focus our shared attention on new ways to better formulate integrated and sustainable negotiating strategies for conflict resolution This book acquires innovative relevance in and will impact on the new context of international challenges which do not have a one off solution that can be settled through a single target oriented negotiation process The book brings together leading scholars and researchers into the field from different disciplines diplomats politicians senior officials and even a Cardinal of the Holy See to give their contributions and make proposals on how best to optimize the use of negotiation and diplomacy structures tools and instruments However unlike most studies and researches on international negotiation this book emphasizes processes not simply outcomes or even tools but the way in which tools are and can be used to achieve better outcomes in international reality based negotiation

**Talking to Terrorists** Jonathan Powell, 2014-10-02 Across the world governments proclaim that they will never negotiate with evil And yet they always have and always will From jungle clearings to stately homes and anonymous airport hotels Talking to Terrorists puts us in the room with the terrorists secret agents and go betweens who seek to change the course of history Jonathan Powell has spent nearly two decades mediating between governments and terrorist organisations Drawing on conflicts from Colombia and Sri Lanka to Palestine and South Africa this optimistic wide ranging authoritative book is about how and why we should talk to terrorists Essential reading Independent Fascinating Sunday Times Now includes a new Afterword Talking to ISIL Perfect for fans of The Looming Tower

**Violence, Nonviolence, and the**

**Palestinian National Movement** Wendy Pearlman, 2011-10-24 Why do some national movements use violent protest and others nonviolent protest Wendy Pearlman shows that much of the answer lies inside movements themselves Nonviolent protest requires coordination and restraint which only a cohesive movement can provide When by contrast a movement is fragmented factional competition generates new incentives for violence and authority structures are too weak to constrain escalation Pearlman reveals these patterns across one hundred years in the Palestinian national movement with comparisons to South Africa and Northern Ireland To those who ask why there is no Palestinian Gandhi Pearlman demonstrates that nonviolence is not simply a matter of leadership Nor is violence attributable only to religion emotions or stark instrumentality Instead a movement's organizational structure mediates the strategies that it employs By taking readers on a journey from civil disobedience to suicide bombings this book offers fresh insight into the dynamics of conflict and mobilization

**Palestinian Labour Migration to Israel** Leila Farsakh, 2005-09-06 Leila Farsakh provides the first comprehensive analysis of the rise and fall of Palestinian labour flows to Israel Highlighting the interdependence between Israel's confiscation of Palestinian land and the use of Palestinian labour she shows how migration has been the result of evolving dynamics of Israeli occupation and the reality of Palestinian labour force growth This study analyzes the pattern of Palestinian labour supply the role of Israel's territorial and economic policies in the Occupied Territories in releasing Palestinian labour from the land and the nature of Israeli demand for Palestinian workers especially in the construction sector where the majority of commuting labourers are concentrated New light is shed on the growth of illegal Israeli settlements in the West Bank and Gaza Strip which are being built by Palestinian workers Palestinian Labour Migration to Israel is original in its analysis of the contrasting forces of separation and the integration between Israel and the Palestinian territories showing that the changing patterns in labour flows reflect a process of redefinition of the 1967 borders It will be of valuable interest to economists and development specialists as well as to scholars policy makers and all those concerned with the Palestinian Israeli conflict

**The Palestine Yearbook of International Law, 1999-2000** Academie de Droit International, 2002-05-31 This well established and widely respected Yearbook is a primary source of information on significant and topical legal issues relating to the Palestinian territories It provides in a single annual volume not only leading articles on topics of major interest to the international legal community but also key legislation court decisions legal cases treaties resolutions special reports and other relevant legal material translated from the original Arabic or Hebrew into English The 11th volume of The Palestine Yearbook of International Law is devoted specifically to the question of Palestine refugees and includes a comparison of the international legal framework designed to protect refugees with the framework already established for the protection of Palestinian Refugees an examination of the various pieces of legislation enacted to legally confiscate Palestinian lands raising the question as to how the plight of Palestinian refugees may be addressed in the international legal system legal precedents regarding refugees including the Dayton accord and UN Resolutions various

agreements signed over the course of the past year a detailed bibliography of books monographs and articles a comprehensive index This new volume as with its predecessors will be an invaluable source of reference and record on the complex legal issues relating to the Palestinian territories and will be of prime interest to legal practitioners researchers scholars and anyone involved in law politics human rights or international relations who has an interest in this region

*Contemporary Peace Making* J. Darby, R. Mac Ginty, Roger Mac Ginty, 2002-12-19 Contemporary Peace Making draws on recent experience to identify and explore the essential components of peace processes Each chapter examines a different element in recent peace processes The collection is organized around five main themes planning for peace during periods of violence the process of negotiations including pre negotiation the effects of violence on peace processes peace accords constitutional and political options and securing the settlement and building the peace **Global Power of Talk** Fen Osler Hampson, I. William Zartman, 2015-11-17 The Global Power of Talk explores the power of negotiation and diplomacy in US foreign policy at a critical juncture in US history Beginning with the failure of US diplomacy in relation to Saddam Hussein's regime in the 1980s it shows how a series of diplomatic blunders has laid the foundations for the uninhibited use of gun power over talk power in the last two decades It critically examines missed opportunities in America's handling of the Israeli Palestinian conflict in both the Clinton and George W Bush administrations In a provocative conclusion the authors argue that the United States can and should negotiate with the so called unengageables like Iran North Korea and Al Qaeda in order to find ways to defuse underlying tensions in the global system *The A to Z of the Arab-Israeli Conflict* P R Kumaraswamy, 2009-07-24 For over a century the conflict between the Arabs and Jews has remained the most intractable problem confronting the world Hardly a day passes that the Arab Israeli Conflict is not headlined in the media It has turned the Arabs and Israelis against one another and embittered relations within the two communities while drawing the rest of the world into the circle of disruption The A to Z of the Arab Israeli Conflict provides factual background through an introductory essay a chronology a bibliography and hundreds of cross referenced dictionary entries on the more significant persons places and events including the various wars and negotiations The history religion culture and archeology that this rivalry has sparked between the Arabs and Israelis over the same piece of territory is traced in this book which offers the essential details using neutral terms and thereby allowing readers to draw conclusions for themselves **Négociation et transformations du monde** Christophe Dupont, 2007 **From Protest to Challenge** Gail M. Gerhart, Clive Glaser, 2010

**International Conflict Resolution After the Cold War** National Research Council, Commission on Behavioral and Social Sciences and Education, Committee on International Conflict Resolution, 2000-12-07 The end of the Cold War has changed the shape of organized violence in the world and the ways in which governments and others try to set its limits Even the concept of international conflict is broadening to include ethnic conflicts and other kinds of violence within national borders that may affect international peace and security What is not yet clear is whether or how these changes alter the way

actors on the world scene should deal with conflict Do the old methods still work Are there new tools that could work better How do old and new methods relate to each other International Conflict Resolution After the Cold War critically examines evidence on the effectiveness of a dozen approaches to managing or resolving conflict in the world to develop insights for conflict resolution practitioners It considers recent applications of familiar conflict management strategies such as the use of threats of force economic sanctions and negotiation It presents the first systematic assessments of the usefulness of some less familiar approaches to conflict resolution including truth commissions engineered electoral systems autonomy arrangements and regional organizations It also opens up analysis of emerging issues such as the dilemmas facing humanitarian organizations in complex emergencies This book offers numerous practical insights and raises key questions for research on conflict resolution in a transforming world system      *How Terrorism Ends* Audrey Kurth Cronin, 2011-08-28 Annotation This work answers questions concerning the length of time that terrorist campaigns last and when targeting leadership finishes a group It examines a wide range of historical examples to identify the ways in which almost all terrorist groups die out      **Leadership in Postcolonial Africa** B. Jallow, 2014-12-17 Leadership in Post Colonial Africa examines the leadership concepts and lessons that emerged during and after the attainment of independence with insightful studies of Africa's first female presidents gangster elitism Nelson Mandela and beyond      **Hamas, Jihad and Popular Legitimacy** Tristan Dunning, 2016-01-29 This book investigates the many faces of Hamas and examines its ongoing evolution as a resistance organisation in the context of the Israel Palestine conflict Specifically the work interrogates Hamas interpretation reinterpretation and application of the twin concepts of muqawama resistance and jihad striving in the name of God The text frames the movement's capacity to accrue popular legitimacy through its evolving resistance discourses centred on the notion of jihad and the practical applications thereof Moving beyond the dominant security orientated approaches to Hamas the book investigates the malleable nature of both resistance and jihad including their social symbolic political and ideational applications The diverse interpretations of these concepts allow Hamas to function as a comprehensive social movement Where possible this volume attempts to privilege first order or experiential knowledge emanating from the movement itself its political representatives and the Palestinian population in general Many of these accounts were collected by the author during fieldwork in the Middle East Not only does this work present new primary data but it also investigates a variety of contemporary empirical events related to Palestine and the Middle East This book offers an alternative way of viewing the movement's popular legitimacy grounded in theoretical empirical and ethnographic terms This book will be of much interest to students of Hamas political violence critical terrorism studies Middle Eastern politics security studies and IR in general      *Seeking Mandela* Heribert Adam, Kogila Moodley, 2005 Acknowledgments Preface Reflections on Moral Literacy Introduction Political Travel Through the Holy Land Part I Probing the South African Lessons 1 Controversial Issues on Overview 2 A Brief History of South Africa and Apartheid 3 The Problematic Israel South Africa Analogy 4      Historical

Dictionary of the Arab-Israeli Conflict P R Kumaraswamy, 2015-10-08 Competing Jewish and Arab national claims over the Holy Land form the core of the Arab Israeli conflict thereby transforming it into the most intensely fought struggles in the history of humanity The conflict evokes unparalleled passion and hostility not only among its immediate participants and neighbors but also in the wider international community The involvement of three principal monotheistic religions makes the conflict a truly universal contestation As a result it often contributes to bouts of violence turmoil and terrorism in the Middle East and beyond This second edition of Historical Dictionary of the Arab Israeli Conflict covers the history through a chronology an introductory essay appendixes and an extensive bibliography The dictionary section has over 600 cross referenced entries important events key personalities official positions of principal states and the UN and other efforts to find a peaceful settlement This book is an excellent access point for students researchers and anyone wanting to know more about this conflict

Understanding Conflict and Conflict Analysis Ho-Won Jeong, 2008-04-08 effectively fills a long standing void and will no doubt be hailed as a much needed new addition to the literature This text very much exemplifies the strength of Ho Won Jeong as a theorist and one of the more prolific writers in the larger peace and conflict studies field the final three chapters on De escalation Dynamics which includes a brief section on third party intervention on Conciliation Strategies and especially the one on Ending Conflict which provides a range of outcomes beyond the usual focus on third party intervention read mediation epitomizes the value of this new text Journal of Peace Research an awesome tour d horizon of modern war violence and confrontation within and between nations Illustrating via just about every conflict in every corner of the world the author invokes an endless array of insights and interpretations ranging from the micro to the macro beautifully written in a seamless sequence of closely linked and discursive essays Professor J David Singer University of Michigan Ho Won Jeong has written an illuminating analysis of the dynamics of conflict He lays out the tools we have to analyze conflict in a literate and comprehensive way A valuable book for anyone interested in a more comprehensive understanding of conflict its sources and its deescalation and termination Janice Gross Stein Belzberg Professor of Conflict Management Director Munk Centre for International Studies University of Toronto Jeong has successfully combined behavioral and structural analysis of the dynamics of social conflict This volume covers the multiple dimensions escalation entrapment de escalation termination and resolution both of violent and non violent confrontation between adversaries as well as the utility and limitations of external intervention For students of the social sciences it should serve as an excellent introduction to the complex realities of social conflict Milton Esman John S Knight Professor of International Studies Emeritus Cornell University By examining the dynamic forces which shape and re shape major conflicts this timely book provides students with the knowledge base needed to successfully study conflict sources processes and transformations Broad in focus it addresses the multiple social political and psychological features central to understanding conflict situations and behaviour A range of both recent and historical examples including the Arab Israeli conflict the War on Terrorism the Cold War and the civil wars in Sudan former

Yugoslavia and Sri Lanka are discussed illustrating the application of concepts and theories essential to the analysis of inter group inter state and intra state conflict and conflict resolution in a wider context Understanding Conflict and Conflict Analysis is key reading for students of international relations peace and conflict studies conflict resolution international security and international law

**The Negotiator's Fieldbook** Andrea Kupfer Schneider, Christopher Honeyman, 2006 This book provides a comprehensive reference guide to negotiation and mediation Negotiation skills can be learned everything from managing fairness and power and understanding the other side and cultural differences to decision making creativity and apology Good negotiation is best approached from a multidisciplinary perspective that combines the best of theory and practice

**How Fighting Ends** Holger Afflerbach, Hew Strachan, 2012-07-26 There are many histories of how wars have begun but very few which discuss how they have ended This book fills that gap Beginning with the Stone Age and ending with globalized terrorism it addresses the specific issue of surrender rather than the subsequent establishment of peace At its heart is the individual warrior or soldier and his or her decision to lay down arms In the ancient world surrender led in most cases to slavery but a slave still lived rather than died In the modern world international law gives the soldiers rights as prisoners of war and those rights include the prospect of their eventual return home But individuals can surrender at any point in a war and without having such an effect that they end the war The termination of hostilities depends on a collective act for its consequences to be decisive It also requires the enemy to accept the offer to surrender in the midst of combat In other words like so much else in war surrender depends on reciprocity on the readiness of one side to stop fighting and of the other to accept that readiness This volume argues that surrender is the single biggest contributor to the containment of violence in warfare offering the vanquished the opportunity to survive and the victor the chance to show moderation and magnanimity Since the rules of surrender have developed over time they form a key element in understanding the cultural history of warfare

## Unveiling the Power of Verbal Art: An Mental Sojourn through **Talking With The Enemy Negotiation And Threat Perception In South Africa And Israel Palestine**

In a world inundated with displays and the cacophony of instant communication, the profound energy and psychological resonance of verbal beauty often fade into obscurity, eclipsed by the regular barrage of noise and distractions. However, nestled within the lyrical pages of **Talking With The Enemy Negotiation And Threat Perception In South Africa And Israel Palestine**, a interesting perform of fictional brilliance that impulses with organic feelings, lies an wonderful journey waiting to be embarked upon. Published with a virtuoso wordsmith, that mesmerizing opus instructions visitors on a mental odyssey, softly exposing the latent potential and profound affect stuck within the delicate internet of language. Within the heart-wrenching expanse with this evocative examination, we can embark upon an introspective exploration of the book is main themes, dissect its fascinating publishing model, and immerse ourselves in the indelible impression it leaves upon the depths of readers souls.

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