Retail business plan template



Executive summary

- Mission, vision, goals
- Financial projections
- Unique Selling Point (USP)



Market analysis

- Industry trends
- Target market identification
- Competitor analysis



Organization and management

- Organizational structure and hierarchy
- Team Introduction



Products and services

- Offerings
- Differentiation
- Future plans



Marketing and sales strategy

- Audience engagement strategies
- Pricing strategy
- Sales process



Funding Request

- Requested funding
- Allocation of funds



Financial projections

- Financial statements
- Projections



Operations plan

- Day-to-Day Operations
- Suppliers and Inventory Management
- Technology Systems



Risk analysis

- Identify Risks
- Contingency Plans
- Risk Matrix



Review and refinement

- Regular Review
- Feedback
- Scenario Analysis



Start And Run A Retail Business A Stepbystep Business Plan

Nick Sadler

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