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and Jack J Phillips offer a proven approach to measurement and evaluation for learning and development that can be replicated throughout an organization enable comparisons of results from one program to another and ultimately improve Marketing Research for Non-profit, Community and Creative Organizations Bonita M. Kolb, 2008 This book will have two purposes First the book will educate readers on how research can be used to help their organization more effectively reach its goals Second it will educate the reader on how to conduct different methods of research and use the findings to improve their product find customers and develop effective promotion The Art of Strategic Listening Robert I. Berkman, 2008 Social media is the catch all name for blogs Web forums YouTube MySpace FaceBook and the other internet based sites where consumers converse and share content All of this unsolicited and authentic discussion and opinion can be a great source of marketplace insight for companies From paying close attention to consumer discussions on blogs and other social media you can discover what new products or product features consumers would like to see and stay alert to emerging trends in your industry that could create new opportunities for your company Robert Berkman an experienced information specialist with several books to his credit gives detailed directions for specialized blog searches setting up RSS feeds and tracking buzz He also provides detailed information about vendors who supply blog monitoring services and discusses the pros and cons of using vendors or doing it yourself For marketers public relations firms strategic business analysts and corporate planners this book gives you everything you need to know to begin finding market intelligence in social media You will learn to look for trends distinguish a trend from a fad and determine the credibility of the information you uncover Moreover Berkman provides you with tips on organizing all the information you find to help you sift through it locate just the valuable and relevant content and reduce information overload Searcher ,2006 **Computers in** Libraries ,2005

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