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Survival Growth Management Strategies For The Small Firm

George A. Steiner



Survival Growth Management Strategies For The Small Firm:

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pointed out by Alvarez and Molloy these firms differ with established firms dealing with risk while high growth firms deal with uncertainty These firms vary in ownership based on family ownership ownership by founder or some type of privately held stock ownership These firms also vary based on how they handle people issues structure versus lack of structure the traditional HR functional approach versus the use of people management practices person job fit versus person organization fit ability and work experience versus integrity and conscientiousness work processes and bureaucracy versus agility and adaptability tasks versus roles in house professionals versus reliance on third party vendors traditional pay versus variable pay short term orientation of incentives versus long term orientation of incentives and many more *Entrepreneurial Management in Small Firms* Ian Chaston,2009-11-03 Examining the crucial role of innovation and entrepreneurship in achieving growth and ongoing success in the small business sector this book carefully examines the processes by which small businesses identify new opportunities evolve appropriate marketing strategies develop new products and services and successfully launch these into the market The text Includes a dedicated chapter on social entrepreneurship and family firms Explores issues of Ethics and Corporate Social Responsibility Packed with supporting real world case studies including Apple s iPod Facebook Starbucks and YouTube to illustrate how entrepreneurial firms succeed Learning features including learning aims summaries points for discussion and further reading Companion website with instructors manual and PowerPoint slides and access to full text journal articles for students New Perspectives on Women Entrepreneurs John E. Butler,2003-08-01

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