

Social psychology

Obedience

Agency theory

Nature vs. nurture

- Obedience to authority helps societies to run smoothly
- Hierarchically organised social groups → to function successfully, subordinates sometimes have to suppress personal desires to carry out the wishes of their superiors
- Milgram (1974)
 - ◆ Argues that we are born with a potential for obedience, which then interacts with the influence of society to create the obedient man
 - ◆ Nature (what you are born with) interacts with nurture (influence of the environment)
- Experience two states that enable us to operate on our own and with others
 - ◆ Autonomous state
 - ◆ Agentic state

Autonomous state

- Our behaviour is self-directed → free to choose how to behave
- We take responsibility for the consequences of our actions
 - ◆ More likely to exercise our personal understanding of right and wrong to guide our choices (depending on the situation)
 - ◆ Operate autonomously when on our own, with peers or with people we perceive as below us in the social hierarchy

Agentic shift

- From autonomous state to agentic state
 - ◆ Quickly judge whether another person is higher or lower than us in the social hierarchy and whether they have legitimate authority
 - Social consensus that someone has the right to give orders and enforce obedience
 - ◆ When confronted with legitimate authority figure, we change from our normal autonomous state to the agentic state → agentic shift
 - ◆ Agentic state → become the 'agent' of the authority figure
 - Believe we are acting on their behalf and so responsibility for our actions lies with them
 - May follow orders as we feel we have no choice and may do things we might not normally choose to do → destructive obedience

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ML Yell



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Journal of Abnormal Psychology and Social Psychology ,1924 **The Journal of Abnormal Psychology and Social Psychology** ,1924 **Source Book for Social Psychology** Kimball Young,1927 **Introduction to Social Psychology** Radhakamal Mukerjee,Narendranath Sengupta,1928 *Social Psychology* George Elliott Howard,1910

Excellent Dementia Care in Hospitals Jo James,Jules Knight,Bethany Cotton,Rita Freyne,Josh Pettit,Lucy Gilby,2017-03-21

Hospital workers are increasingly expected to have the knowledge and skills to care for people with dementia This best practice guide presents key information and strategies for working with people with dementia in hospitals to manage common issues With a focus on person centred care this is an essential resource for healthcare staff Social Perception Jenifer B. Teiford,2008 The contemporary concept of social perception is considered to be an umbrella term that includes various other traditional and related phenomena such as person perception impression and attitude formation social cognition attribution stereotypes prejudice social categorisation and social comparison and implicit personality theories This new book presents research on issues related to social perception and behavioural responses which follow These include child perceptions social class issues perceived attractiveness theories occupational prestige and related communication factors

Political Attitudes Camelia Florela Voinea,2016-06-13 Political Science has traditionally employed empirical research and analytical resources to understand explain and predict political phenomena One of the long standing criticisms against empirical modeling targets the static perspective provided by the model invariant paradigm In political science research this issue has a particular relevance since political phenomena prove sophisticated degrees of context dependency whose complexity could be hardly captured by traditional approaches To cope with the complexity challenge a new modeling paradigm was needed This book is concerned with this challenge Moreover the book aims to reveal the power of computational modeling of political attitudes to reinforce the political methodology in facing two fundamental challenges political culture modeling and polity modeling The book argues that an artificial polity model as a powerful research instrument could hardly be effective without the political attitude and by extension the political culture computational and simulation modeling theory experiments and practice This book Summarizes the state of the art in computational modeling of political attitudes with illustrations and examples featured throughout Explores the different approaches to computational modeling and how the complexity requirements of political science should determine the direction of research and evaluation methods Addresses the newly emerging discipline of computational political science Discusses modeling paradigms agent based modeling and simulation and complexity based modeling Discusses model classes in the fundamental areas of voting behavior and decision making collective action ideology and partisanship emergence of social uprisings and civil conflict international relations allocation of public resources polity and institutional function operation development and reform political attitude formation and change in democratic societies This book is ideal for students who need a conceptual and

operational description of the political attitude computational modeling phases goals and outcomes in order to understand how political attitudes could be computationally modeled and simulated Researchers Governmental and international policy experts will also benefit from this book **Social Science Microsimulation** Klaus G. Troitzsch,1996-09-17 This book gives an overview of the state of the art in five different approaches to social science simulation on the individual level The volume contains microanalytical simulation models designed for policy implementation and evaluation multilevel simulation methods designed for detecting emergent phenomena dynamical game theory applications the use of cellular automata to explain the emergence of structure in social systems and multi agent models using the experience from distributed artificial intelligence applied to special phenomena The book collects the results of an international conference which brought together social scientists and computer scientists both engaged in a wide range of simulation approaches for the first time *Education ,*

Social Psychology Arie W. Kruglanski,Edward Tory Higgins,2003 First Published in 2003 Routledge is an imprint of Taylor Francis an informa company **Social Relations Modeling of Behavior in Dyads and Groups** Thomas E. Malloy,2018-08-10 Social Relations Modeling of Behavior in Dyads and Groups covers software interpersonal perception adult and children the SRM with roles e g in families and applications to non human research Written in an accessible way and for advanced undergraduates graduate students and researchers author Thomas E Malloy strives to make inherently abstract material and unusual statistics understandable As the social relations model provides a straightforward conceptual model of the components that make up behaviors in dyads and groups this book will provide a powerful conceptual and methodological toolbox to analyze behaviors in dyads and groups across the sciences This book is specifically designed to make this toolbox accessible beyond interpersonal perception phenomena It helps identify the relevant phenomena and dynamics surrounding behaviors in dyads and groups and goes on to assess and analyze them empirically Captures essential conceptual and methodological topics around the scientific analyses of behaviors in groups and dyads Situates the SRM in the history of dyadic research Offers detailed guidance on research design and measurement operations Organizes models and empirical results into easily read figures and tables Demonstrates how SRM variances and covariances can be used as dependent measures in experiments Conceptualizes novel phenomena in personality psychology using the SRM **The Five Vital Signs of Conversation** Norman Nathan Markel,2009 How we address people where we sit what we disclose about ourselves how we make eye contact and where and when we touch are signs of attitudes and emotions Because we may not be conscious of the social or psychological significance of these signs they are the stealth aspect of conversation One goal of this book is to demonstrate that address self disclosure seating eye contact and touch are the five vital signs of conversation Another is to increase the reader s awareness of the fact that whatever the topic of a conversation interlocutors are also expressing their attitudes and emotions by means of these five vital signs A final goal is to show the reader that the use of these signs varies with ethnicity gender and relationship To accomplish these goals this book provides relevant scientific

information in a popular style that makes it accessible to a broad spectrum of readers concerned with interpersonal communication

The Psychologically Literate Citizen Dana Dunn, 2013-01-01 The concepts of psychological literacy and the psychologically literate citizen promise to invigorate a new global approach to psychology education They pose a basic question What attributes and capabilities should undergraduate psychology majors acquire Many psychological organizations have defined psychological literacy by guidelines and lists of student learning outcomes but although psychology educators across the globe have been working towards helping students to acquire these attributes over the past 50 years educators have only recently explicitly delineated attributes and learning outcomes and sought to develop appropriate learning teaching and assessment strategies including whole program approaches The contributors to this volume argue that psychological literacy is the most important outcome of an undergraduate psychology education and that psychologically literate citizens use their knowledge of psychology to problem solve in ethical and socially responsible ways that directly benefit their communities In this book a rich variety of international perspectives contribute to the development of the two key concepts of psychological literacy and the psychologically literate citizen Authors provide practical guidance for classroom psychology educators as well as curriculum developers and reviewers Ultimately they make the case for a paradigm shift in psychology education

The American Catalogue ,1901 American national trade bibliography [Title Announcement Bulletin](#) ,1956

Social Psychology of International Conduct George Malcolm Stratton, 1929 *Work Communication* Maureen Guirdham, 2017-09-16 Explores all aspects of interpersonal communication at work from face to face meetings to new forms of computer mediated communication such as social media Will help the reader achieve skilled interpersonal communication at work through the understanding of relevant theory and latest research made clear in non technical language with examples

Social Structures of Direct Democracy John Asimakopoulos, 2014-06-26 Neoliberalism has pushed capitalism to its limits hollowing out global economies and lives in the process while people have no voice John Asimakopoulos addresses the problem with a theory to practice model that reconciles Marxism with its diverse radical currents and democratic theory Social Structures of Direct Democracy develops a political economy of structural equality in large scale society making strong empirical arguments for radical transformation Key concepts include filling positions of political and economic authority e g legislatures and corporate boards with randomly selected citizens leaving the demos as the executive Asimakopoulos shows that an egalitarian society leads to greater innovation sustainable economic growth and positive social benefits in contrast to economies based on individualism competition and inequality

The Oxford Handbook of Social Influence Stephen G. Harkins, Kipling D. Williams, Jerry M. Burger, 2017 The Oxford Handbook of Social Influence restores this important field to its once preeminent position within social psychology Editors Harkins Williams and Burger lead a team of leading scholars as they explore a variety of topics within social influence seamlessly incorporating a range of analyses including intrapersonal interpersonal and intragroup and examine critical theories and the

role of social influence in applied settings today

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