



SUBSTANCE,

STYLE, AND

STRATEGY

LEE A. JACOBUS



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Lee A. Jacobus



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Substance, Style, and Strategy Lee A. Jacobus, 1998 Ideal for courses in advanced composition Substance Style and Strategy offers a comprehensive guide to develop effective writing in every student It enables students to form a personal style to write about issues that are substantial and meaningful and to use a range of strategies for solving writing problems of all kinds Recognizing that students often require basic reminders of elementary stylistic principles the book begins with a review in the first chapter Developing a Personal Style that brings writers up to speed in standard skills It discusses issues of subject audience style and the writing process Following chapters examine not only the types of essay writing students must do in college but also ways of writing that will be useful to them as developing writers later in life The author presents workable direct and useful strategies for writing effective personal biographical argumentative familiar and critical essays Each essay form is discussed in detail and illustrated through examples that are analyzed in depth these examples are illuminating and instructive because they offer ways of solving problems that all writers confront The text concludes with a practical appendix on research materials that outlines the most useful research strategies for modern writers discussing both print resources and new on line resources such as Lexis Nexis CD ROM on line databases and services and the World Wide Web Substance Style and Strategy stimulates students to develop their thoughts and feelings in skillful meaningful and expressive prose providing them with a thorough grounding in how to be writers for life **The Oxford Handbook of**

Grand Strategy Thierry Balzacq, Ronald R. Krebs, 2021-09-13 A clearly articulated well defined and relatively stable grand strategy is supposed to allow the ship of state to steer a steady course through the roiling seas of global politics However the obstacles to formulating and implementing grand strategy are by all accounts imposing The Oxford Handbook of Grand Strategy addresses the conceptual and historical foundations production evolution and future of grand strategy from a wide range of standpoints The seven constituent sections present and critically examine the history of grand strategy including beyond the West six distinct theoretical approaches to the subject the sources of grand strategy ranging from geography and technology to domestic politics to individual psychology and culture the instruments of grand strategy s implementation from military to economic to covert action political actors including non state actors grand strategic choices the debatable merits of grand strategy relative to alternatives and the future of grand strategy in light of challenges ranging from political polarization to technological change to aging populations The result is a field defining interdisciplinary and comparative text that will be a key resource for years to come **Comparing Political Journalism** Claes de Vreese, Frank Esser, David

Nicolas Hopmann, 2016-07-15 Comparing Political Journalism is a systematic in depth study of the factors that shape and influence political news coverage today Using techniques drawn from the growing field of comparative political communication an international group of contributors analyse political news content drawn from newspapers television news and news websites from 16 countries to assess what kinds of media systems are most conducive to producing quality

journalism Underpinned by key conceptual themes such as the role that the media are expected to play in democracies and quality of coverage this analysis highlights the fragile balance of news performance in relation to economic forces A multitude of causal factors are explored to explain key features of contemporary political news coverage such as Strategy and Game Framing Negativity Political Balance Personalization Hard and Soft News Comparing Political Journalism offers an unparalleled scope in assessing the implications for the ongoing transformation of Western media systems and addresses core concepts of central importance to students and scholars of political communication world wide

Global Market Strategies Michael Neubert, 2013-11 Good international trade relations are a must for any modern enterprise regardless of its size But without a sound global market strategy entry onto the international scene is risky and can at worst lead to a company's demise In this book Michael Neubert a renowned expert in global business strategy outlines the principles that underlie a successful international venture development of a custom fit internationalization strategy selection of foreign markets and structured market entry processes design of market growth strategies intercultural management and international corporate management and the carrying out of market exits Supplemented with case studies the tools and solutions in *Global Market Strategies* provide international managers with the requisite know how for success in all markets and industries

Strategies and Styles Michael Goold, Andrew Campbell, 1987 This book explains the role of the corporate centre in large diversified corporations Based on a study of sixteen leading multinationals the book investigates the relationship between corporate divisional and business units and aims to show how the centre can choose a style that increases the profitability of the business

Championship Extemping Rhoda Royce, Mark Royce, 2004 Championship Extemping shares with aspiring extemp champions and their coaches the substance style and strategies the author used as he twice became a National Forensics League National Finals speaker in international extemp This comprehensive guide to the NFL event of extemp speaking is structured like an extemp speech The introduction presents the author's extemp philosophy and thesis The first main chapter concerns the substance of extemp including analysis thesis formation and speech organization It describes the types of knowledge requisite for championship extemping and presents best extemp practices as to research sourcing and filing In the second main chapter the author addresses extemp stylistics both presentation skills and artistic elements This chapter includes a comprehensive discussion of speech canning It also includes the author's successful strategy for placing as a Nationals finalist The third chapter presents strategies for all three levels of speech competition local national circuit and championship this section and the appendices are crammed with specific practical advice for speakers and coaches including detailed indexes for extemp filing and the addresses to numerous relevant Websites The conclusion makes sweeping suggestions for possible reforms of the event as currently practiced in the NFL

A Guide to Negotiation and Mediation Gary Goodpaster, 2023-10-16 *A Guide to Negotiation and Mediation* is written in a progressive building block fashion moving from simple to more complex ideas The first section covers basic negotiating

strategies concepts and tactics the next discusses cognitive and psychological aspects of negotiation The book goes on to explore elements that may complicate negotiations in particular coalition formation and bargaining for constituencies and concludes with a chapter on negotiation preparation and planning Published under the Transnational Publishers imprint

Handbook of Gender and Sexuality in Psychological Assessment Virginia Brabender, Joni L Mihura, 2016-02-05 Handbook of Gender and Sexuality in Psychological Assessment brings together two interrelated realms psychological assessment with gender and sexuality This handbook aids in expanding the psychological assessors knowledge and skill when considering how gender and sexuality shapes the client s and the assessor s experiences Throughout the six sections gender and sexuality are discussed in their relation to different psychological methods of assessment various psychological disorders special considerations for children adolescents and older adults important training and ethical considerations as well as several in depth case discussions

The Oxford Handbook of Populism Cristóbal Rovira Kaltwasser, Paul A. Taggart, Paulina Ochoa Espejo, Pierre Ostiguy, 2017-10-26 Populist forces are becoming increasingly relevant across the world and studies on populism have entered the mainstream of the political science discipline However so far no book has synthesized the ongoing debate on how to study the populist phenomenon This handbook provides state of the art research and scholarship on populism and lays out not only the cumulated knowledge on populism but also the ongoing discussions and research gaps on this topic The Oxford Handbook of Populism is divided into four sections The first presents the main conceptual approaches on populism and points out how the phenomenon in question can be empirically analyzed The second focuses on populist forces across the world and includes chapters on Africa Australia and New Zealand Central and Eastern Europe East Asia India Latin America the Post Soviet States the United States and Western Europe The third reflects on the interaction between populism and various relevant issues both from a scholarly and political point of view Amongst other issues chapters analyze the relationship between populism and fascism foreign policy gender nationalism political parties religion social movements and technocracy Finally the fourth part includes some of the most recent normative debates on populism including chapters on populism and cosmopolitanism constitutionalism hegemony the history of popular sovereignty the idea of the people and socialism The handbook features contributions from leading experts in the field and is indispensable positioning the study of populism in political science

Strategies of Economic Order Keith Tribe, 2007-04-19 This book provides an overview of two hundred years of German economic thought from the Staatswissenschaften of the eighteenth century to National Socialism and the Social Market Whereas classical economics from Smith through Ricardo to Marx and Mill emphasised value distribution and production German economic thought had a long running tradition of human need and the varying conditions for order These ideas are brought together by a conception of rational action and therefore a rationalistic appraisal of welfare and order By taking this perspective the usual contrast of market and planning approaches to economic organisation is subsumed by an approach which focuses on the construction of order in economic processes This

book highlights the continuity of this practical approach of German economists through the two centuries under consideration from the Cameralists to the Ordoliberals

Poethics, and Other Strategies of Law and Literature

Richard H. Weisberg, 1992 A pioneer of the the new law and literature movement narrates its central vision which he calls poethics the revival of jurisprudence through literary sources and techniques He argues that lawyers like novelists must use language that is precise passionate and real in order to tell their stories clearly and persuasively

International Marketing Management Ralph Berndt, Claudia Fantapié Altobelli, Matthias Sander, 2023-05-23 For every company that is active

internationally a systematically operated cross national marketing management is indispensable in order to secure its own existence in the long term The rapid changes on many markets and in many countries also mean that professional information gathering and processing of market relevant data must take place within the framework of international market research Based on this data market oriented decisions have to be made within international marketing management in order to achieve operational goals This book deals not only with the classic topics of international marketing such as international market research and the international use of individual marketing instruments but also with the various management sub functions of planning controlling organization and human resources management in internationally active companies each with a specific reference to marketing in the sense of market oriented corporate management The theoretically presented correlations are enriched by current data on the relevant framework conditions on international markets empirical findings on the individual fields of action of international marketing management as well as numerous current examples from entrepreneurial practice With this comprehensive presentation of international marketing management the authors address lecturers and students as well as practitioners who deal with marketing issues in an international context

Intervention & Strategies in Counseling and Psychotherapy Richard E. Watts, Jon Carlson, 2013-08-21 Psychology has recently shifted toward a phenomenological approach closely aligned with theories originally put forth by noted psychologist Alfred Adler

However modern approaches are often presented in a language that differs from the original theories with no acknowledgment to the contributions of Adler Interventions and Strategies in Counseling and Psychotherapy corrects this oversight illustrating the many ways in which Adlerian ideas underpin and influence contemporary therapeutic approaches Original chapters by leading thinkers in the field address the practice of counseling and psychotherapy from a social cognitive perspective and logically combine classic Adlerian theories with proven and effective methods from other approaches The book covers a wide range of topics including play therapy parent education couples therapy and problem solving counseling This book is essential reading not only for Adlerian psychologists but also counselors psychologists and psychotherapists of any theoretical stripe who wish to keep their practical skills up to date It is also of use to graduate and doctoral students enrolled in counseling and psychology programs

Applied Topics in Health Psychology Marie Louise Caltabiano, Lina Ricciardelli, 2012-08-14 This selection of in depth critical and comprehensive chapters on topical issues in

applied health psychology features the work of key researchers and practitioners in the Australasian health system and deals with both theoretical and methodological aspects of the subject The first health psychology text aimed specifically at regional postgraduate trainees Covers an array of topics and issues and focuses on applied aspects of clinical health and health promotion Includes both specialized topics and new frontiers of research Contextualizes health psychology teaching and learning for Australasian students EBOOK: Crafting and Executing Strategy: The Quest for Competitive Advantage: Concepts and Cases Arthur Thompson,Alex Janes,Margaret Peteraf,Ciara Sutton,John Gamble,A. Strickland,2013-02-16

Crafting and Executing Strategy has been revised and updated specifically with its European readers in mind Building upon the success of previous editions it continues to explain the core concepts and key theories in strategy and illustrate them with practical managerial examples students can really relate to Brand new features have been developed to encourage readers to go beyond learning and to apply their knowledge to from a diverse range of real life scenarios including global brands SMEs public sector and not for profit organizations Crafting and Executing Strategy Alex Janes,Ciara Sutton,2017-02-16 This new edition of Craftingand Executing Strategy continues to provide a valuable resource forEuropean readers while embracing new and updated core concepts and key theoriesin strategy Throughout the text you will find a range of examples thatillustrate how strategy works in the real world and encourage the practicalapplication of learning Complementing the chapters is a section of new casesproviding in depth analysis of the challenges of strategic management at arange of companies This edition includes A new 6Ds framework allowing readers to structure theirapproach to strategic management around the fundamental elements of thestrategy process Diagnosis Direction Decisions and Delivery and the contextwithin which that process is managed Dynamism and Disorder Opening cases that begin each chapter and feature real lifebusiness scenarios from companies such as Tinder Ikea and Victorinox introducing strategic concepts and theories Illustration Capsules which have been updated to illustratecontemporary business concerns and demonstrate how companies have reactedstrategically increasing understanding of successful strategies Companiesfeatured include Burberry TOMS Aldi Novo Nordisk and more Key Debates that stimulate classroom discussion and encouragecritical analysis Emerging Themes that present contemporary strategicopportunities and issues such as ripple intelligence and technology and neworganizational structures A Different View encouraging readers to appreciate differingviewpoints on strategic concepts and theories End of chapter cases that capture each chapter s main theoriesthrough engaging cases on companies such as Adidas and Nike Lego and Uber New recommended reading at the end of each chapter which help tofurther knowledge including classic texts and advanced reading and authornotes providing context Connect is McGraw Hill Education s learning and teachingenvironment that improves student performance and outcomes while promotingengagement and comprehension of content New for this edition are interview style videos featuring authorAlex Janes in discussion with business leaders exploring how organizationalstrategy has developed within companies as diverse as Jeep Levi Strauss NovoNordisk and a prestigious oil and

gas company The videos are provided in full length or in segments with questions aimed at encouraging classroom discussion or self testing This new edition is available with SmartBook McGraw Hill Education's adaptive digital tool that tests students knowledge of key concepts and pinpoints the topics on which they need to focus study time Crafting and Executing Strategy is also available with both The Business Strategy Game and GLO BUS the world leading business strategy simulations **Not**

in Our Name Jesse Stellato, 2012-07-16 Not in Our Name collects and analyzes the most important antiwar speeches in American history It is a book about the origins and consequences of America's wars but also about the integrity and sacrifices of those who fought on the front lines of dissent By telling the stories of the people who spoke out in good faith disagreement with their government and fellow citizens Not in Our Name records some of the most compelling acts of courage in American politics and some of the most passionate beautiful and mighty speeches in American history In Not in Our Name Jesse Stellato presents the history of American antiwar speeches in a readable way that is neither pacifist nor partisan featuring speakers with diverse backgrounds and political beliefs By combining historical research with a review of classical Greek and Roman rhetorical theory Not in Our Name also helps answer a fundamental question What makes a great antiwar speech *Designing Health Communication Campaigns* Thomas E. Backer, Everett Rogers, Pradeep

Sopory, 1992-04-30 Advances in health care have made extraordinary changes in the life expectancy and level of vitality of the average American Still according to the U S Surgeon General a full one half of all premature deaths are due to lifestyle and therefore preventable This important collection presents a comparative synthesis of what works and what does not in mass media health campaigns High priority is given to coverage of substance abuse prevention campaigns but programs on AIDS smoking teenage pregnancy heart disease Alzheimer's Disease and vehicle seat belt use are also reviewed *Designing Health Communication Campaigns* deepens our understanding of how to design implement and evaluate mass media campaigns by highlighting the contributions of media experts who add a human element to the various campaign experiences they describe This work is indispensable in a fast evolving field where it serves as both a reference and a concordance for interpreting many other analytic sources Campaign designers researchers communications scholars and graduate students as well as policymakers and program funders will find the book to be valuable in helping make critical decisions about effective mass communication campaigns This volume is valuable because it emphasizes actual experiences and is thus recommended as an adjunct to classic texts in the field Graduate faculty professional Choice *Comparing mental health*

cross-culturally Yasuhiro Kotera, Claude-Hélène Mayer, Kenichi Asano, 2023-06-23 *The Journal of Professional Legal Education*, 1997

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