

THIS STUDY GUIDE IS NOT MEANT TO BE ALL INCLUSIVE – SHOULD BE A GUIDELINE AS YOU STUDY.

Test #1 – Chapters 1, 2, 3, 4, 5, 13

Chapter 1 – Managing Sport

1 What are the three segments within the sport business industry? Be able describe each.

(p. 13): **Public, non-profit, and commercial**

Public Sector: Government-based units, agencies, parks, and recreation departments. That is, entities created by the people/ for the people.

Non-Profit Sector: Voluntary organizations whose main purpose is not to make a profit but rather to address a social cause, a special interest, and the needs of members. In many cases, organizations that focus on educational or cultural, religious, professional, or public service operate as non-profit organizations. Organizations, including national sports associations, local sports clubs, and governing bodies.

Commercial Sector: Organizations whose primary objective is to generate revenue/ profit; includes professional sport franchises, sports media, sporting goods manufacturers, event firms, etc.

1 What are the purpose of public/nonprofit/commercial sector organizations? (p. 14):

Public sector: To provide sport services/ facilities/programs for the public good; ensure access, inclusion, and policy oversight. Like parks, recreation, safety, and equity.

Non-Profit Sector: To serve a social cause or member interests rather than generate a profit, like sport development, governance, member benefits, community building, and youth development.

Commercial Sector: To generate revenue and profit. To provide sport or sport-related products or services; to serve consumers, often in competitive markets.

1 What are the four unique aspects that justify sport management as a distinct area of professional preparation? Be able to briefly explain each of the areas. (p. 15): **Sport marketing, Sport enterprise financial structure, Industry career path, Sport as a social institution.**

These are (based on Pedersen/Thibault) the things that make sport management different from “just general management.” The four are:

a. **Sport marketing** – The nature of the sport product/service is unique (e.g., game outcomes are uncertain, schedules are fixed, production and consumption are simultaneous, perishability).

b. **Sport enterprise financial structures** – Many sport organizations have mixed sources of revenue (ticket sales, media rights, sponsorship, public/private funding); there are often nontraditional financial constraints.

c. **Industry career path** – The career paths in sport often require connections, experience (volunteer or field experience), movement across sectors, etc.; they may differ from more “typical” corporate or nonprofit careers.

d. **Sport as a social institution** – Sport plays roles beyond business: identity, community, culture, politics, social norms, health, education, etc.; its social impact is large and part of how management must consider

Sport Administration Study Guide

Robert N. Lussier, David C. Kimball



Sport Administration Study Guide:

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Administration Larry M. Leith, 1990 Helps prospective and practising coaches learn the business side of coaching This guide offers a practical approach to the administrative functions of organizing planning leading and controlling It includes chapters on coaching administration fund raising organizing competitions and more Teaching Sport Management Dina

Gentile, 2009-07-22 Teaching Sport Management A Practical Guide provides sport management educators with the techniques and tools they need to teach more effectively Educators will learn about instructional strategies incorporating technology into the classroom developing a course utilizing outcome assessment and how to enhance learning through effective teaching The ideas covered in this text can easily be implemented by first time instructors or more experienced faculty *Contemporary Sport Management* Paul Mark Pedersen, 2011 Action packed martial arts movie produced by kung

fu legend Sammo Hung Kar Lok Chin plays Yu Shu a young daydreamer who busies himself by drawing illustrations of the martial arts heroes he imagines When he unwittingly becomes the prey of the leaders of a local prostitution racket he is taught the ways of kung fu from his uncle leading to the final showdown between himself and the legendary Scorpion King played by Yung Yuen *Applied Sport Management Skills* Robert N. Lussier, David C. Kimball, 2023-03-06 Applied Sport

Management Skills Fourth Edition With HKPropel Access takes a practical approach for teaching students how to become strong leaders and managers in the world of sport Organized around the central management functions of planning organizing leading and controlling and addressing the Commission on Sport Management Accreditation COSMA Common Professional Component topics and North American Society for Sport Management NASSM guidelines the fourth edition has been extensively updated with hundreds of new references and sport examples The text employs a three pronged approach for teaching management theory putting theories into practice and developing students management skills Timely discussions and case studies address the impacts of COVID 19 Black Lives Matter initiatives name image and likeness rules women in executive positions corporate social responsibility data analytics and more While other texts focus on learning about sport management Applied Sport Management Skills enables students to apply the principles while developing the skills to become effective sport managers Interactive online learning tools available through HKPropel complement activities found in each chapter Flash card activities help students learn key terms Self assessments which ask students to identify their strengths and weaknesses and plan to improve shortcomings are now assignable trackable and automatically scored Applying the Concepts quizzes which challenge students to identify management concepts illustrated in various situations are now trackable and automatically scored Time Out features in which students apply management concepts to their personal

sport and work experiences are now assignable instructor scored assessments Case studies are now supplemented by 10 question automatically scored quizzes and include three open ended discussion questions Additional assignments available in downloadable documents for students to complete and submit to the instructor further facilitate the application of the concepts presented in the text Sport Management Professionals Work activities provide a cohesive thread to keep students focused on how sport managers use the concepts on the job Skill Builder Exercises present real world scenarios designed to help future managers handle day to day situations such as setting priorities conducting job interviews handling conflict and coaching employees Sports and Social Media Exercises introduce students to the role of social media in managing sport organizations Students review popular social media sites such as Facebook Twitter and LinkedIn and visit sport websites Game Plan for Starting a Sport Business features ask students to perform managerial tasks such as developing an organization structure and brainstorming ideas for leading employees With Applied Sport Management Skills students will be primed for an exciting career in sport management by gaining a thorough understanding of management theories and developing the acumen to apply them Note A code for accessing HKPropel is not included with this ebook but may be purchased separately

Youth Sportdirector Guide Rainer Martens,1995 This text is designed to aid sport administrators develop a sound programme philosophy and compatible policies It also contains forms and checklists to help with organizational skills A software supplement is also available to accompany the text allowing the user to produce save and print customized forms

Contemporary Sport Management Paul M. Pedersen,Lucie Thibault,2018-05-03 Contemporary Sport Management Fifth Edition With Web Study Guide provides students with an overview of sport management by presenting extensive discussions of the foundational aspects of the profession and current topics from the field The fifth edition continues to engage students with a full color format and an integrated web study guide The text also discusses the role of social media in revolutionizing the industry and the significance of sport as an international institution Students will learn the relevance of legal sociocultural historical political and psychological concepts to the management of sport the professional skills and attitudes of successful sport managers and ways in which the globalization of sport continues to affect sport management professions One of the top selling textbooks in the field the fifth edition retains many of its popular learning tools for students and also offers several key additions Social media sidebars in every chapter prepare future sport managers to confront some of the unique challenges and opportunities of this growing phenomenon Professional profiles containing a biography Q A and associated web study guide activity allow students to gain realistic views into the roles of sport managers Enhanced ancillaries include a new image bank and chapter quizzes compatible with learning management systems to further support classroom instruction and testing A student web study guide now contains more than 171 fully integrated activities to provide opportunities for real world application A retrospective from cofounding editor Janet Parks illustrating how the outstanding roster of contributors has been a hallmark of this title from the beginning The text also

contains a variety of updated learning tools including international sidebars with associated activities a timeline ethics and critical thinking sections a running glossary chapter objectives end of chapter reviews and references to help students stay engaged with the material and understand key concepts and terms In addition the web study guide WSG contains multiple interactive learning experiences that assist students in retaining the information Each chapter of the text includes several cross references to the WSG allowing students to take advantage of the following features Professional profile activities encourage students to test their expectations of the challenges that sport industry professionals face on a daily basis Job announcement activities demonstrate the skills that prospective employers seek in particular sport settings Web searches point students to the vast amount of information available online Portfolio activities help students reflect on questions related to the critical thinking and ethics sections of each chapter Upon completion of the activities students will have constructed a portfolio of their reflections on issues they might face as future sport management professionals Learning in Action activities help students understand and apply the concepts covered in each chapter With 20 chapters written by 44 expert contributors Contemporary Sport Management Fifth Edition begins with an overview of the field and historical aspects of the industry Next the attributes of effective and professional sport managers and the relevance of managerial and leadership concepts applied to sport management are discussed In part II students learn about the major settings in which sport management professionals work today including professional and amateur sport management sites sport management agencies and sport tourism venues Part III offers information on key functional areas of sport management such as marketing communication finance and economics and facility and event management In part IV readers examine current challenges in the profession such as issues related to consumer behavior law sociology globalization and the importance of continuing sport management research The updated and enhanced fifth edition of Contemporary Sport Management offers a varied and dynamic learning package to assist readers in understanding the many opportunities and challenges in the sport management field From historical foundations and future directions to current issues and professional skill sets this popular textbook continues to inform and inspire up and coming professionals to have a positive influence on the management of sport

Research Methods and Design in Sport Management Damon P. S. Andrew, Paul Mark Pedersen, Chad D. McEvoy, 2019-10-16

Research Methods and Design in Sport Management Second Edition explains research design implementation and assessment criteria with a focus on procedures unique to the discipline of sport management

Contemporary Sport Management 6th Edition Pedersen, Paul M., Thibault, Lucie, 2019 Thoroughly updated Contemporary Sport Management Sixth Edition offers a complete and contemporary overview of the field It addresses the professional component topical areas that must be mastered for COSMA accreditation and it comes with an array of ancillaries that make instruction organized and easy

Qualitative Research in Sport Management James Skinner, Allan Edwards, Aaron C.T. Smith, 2020-12-30 Good qualitative research can help sport management researchers and industry professionals solve difficult problems and better

understand their organisations stakeholders and performance Now in a fully revised and extended new edition this book is a user friendly introduction to qualitative methods in sport management Covering the full research process from research planning to reporting results this edition includes expanded coverage of cutting edge areas including digital and social media research critical realism and social network analysis The book examines the reflective and interrogative processes required for developing effective qualitative research questions and includes a deeper discussion of ontology and epistemology in the light of today s rapidly changing society It takes the reader step by step through essential and emerging qualitative methods from actor network theory and ethnography to computer assisted data analysis and sampling typologies Every chapter includes examples of real qualitative research including shorter research briefs and extended case studies reflecting the exciting qualitative research that is currently occurring in sport business and management and highlighting the links between research and sport management practice This is essential reading for courses in sport management sport business sport policy sport marketing sport media and communications It provides students researchers and practitioners with the knowledge and skills to undertake qualitative research while deepening their understanding of how the social world can be perceived and interpreted through a particular theoretical lens Useful online materials include recommended readings and PowerPoint slides

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