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Speaking Your Way To The Top

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Talking Your Way to the Top Gretchen S. Hirsch, 2011-02-10 What's the difference between ambiguous and ambivalent? When is it right to say he and I and when is him and me correct? What's the most important part of a voice mail message? What's the one mistake that's guaranteed to make an audience fall asleep during your presentation? Whether you're the CEO of a conglomerate or an entry level candidate preparing for an interview, how you speak has an effect on how you're perceived. Grammar gaffes, incorrect word choices, inappropriate language and inarticulate expression can peg you as both uneducated and unsophisticated. If you're uncertain about how effectively you speak, business communications expert Gretchen S. Hirsch has all the answers in this one comprehensive, amusing and very useful book. Full of on-target tips and easy-to-navigate lists of frequently misused words, *Talking Your Way to the Top* is a quick, entertaining reference for any businessperson interested in becoming a more interesting and powerful speaker. It teaches you to recognize and avoid noxious nouns, vexing verbs, jarring jargon, wretched redundancies and execrable euphemisms. Even better, Hirsch leads you every step of the way on the road to success. She gives you the words you need for job interviews, making contributions at company meetings, asking for more responsibility, promotions and raises, giving speeches and making presentations and chatting with your coworkers and potential clients at trade shows, cocktail parties and company dinners. Whether you're a recent college graduate, a middle manager or a seasoned professional, you'll find *Talking Your Way to the Top* to be warm, inviting and sometimes downright amusing as it guides you through the perils and pleasures of the spoken word on your way up the corporate ladder. *How to talk your way to the top* Edward James Hegarty, 1978 *129 More Seminar Speaking Success Tips* David R. Portney, 2009 Some time ago I coined the term seminar speaking success as a simple yet broad way of talking about doing public speaking seminars, workshops, client appreciation events, any kind of group event. If there are people gathered and you or someone else is speaking to that group, then that falls under the category of my term seminar speaking. Why do I add the word success to the end of that phrase? It's because the reality is that public speaking seminars and group events of all kinds are proving themselves to be one of the very few remaining viable and cost-effective ways to promote your business, product, service, cause or issue. If you want to get your message in front of people inexpensively and effectively, your choices are shrinking quickly, and *129 More Seminar Speaking Success Tips* will show you how to market yourself and your business easily and profitably. *MORE THAN A CONQUEROR* Drusilla T. Dinka, 2019-11-10 In this book, Dr. Drusilla T. Dinka gives you invaluable principles from the Bible on how to be more than a conqueror. The book contains six chapters which teach on visions of the top, how to be a winner, and also ways to overcome challenges. This book also reveals to you the knowledge on the fight of faith and how important your declarations are in the journey of life and destiny. The book also teaches the necessity of prayer in the life of every Christian. In conclusion, this book is needed in families, homes, business establishments, schools, Christian organizations and various categories of people. **The Payoff Principle** Alan Zimmerman, 2015-03-03

Where do you hope to go with your life your career and your relationships How will you muster the energy to keep on keeping on in the good times and the bad What skills do you have to learn and then use to make sure you get the payoffs you really want in your professional life and your personal life The problem with so many positive thinking books and self help routines is that they don't give you the whole formula The Payoff Principle gives you that formula Purpose Passion Process Payoff and then works as your guidebook teaching you how to apply the formula to achieve success at work at home and everywhere you go When you find purpose in what you do exhibit passion for the outcome and master the process to make it happen you produce the payoffs you want need and deserve Plenty of people have done exactly that whether consciously and deliberately or accidentally and luckily But you don't have to depend on luck anymore You have a formula for getting what you want You have a practical set of strategies guaranteed to deliver greater happiness and success than you've ever experienced All you have to do now is read The Payoff Principle to learn how to implement the formula to experience the new and complete you

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