The Seven Main Types of Competitive Advantage





Differentiation advantage



Focus advantage



Speed advantage



Innovation advantage



Geographic advantage



Customer service advantage



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put companies in virtually any field on a suicidal path From military history as Robert points out comes the idea of ultimate strategy a proactive offensive strategy that continually keeps the competition off balance even as they become more and more irrelevant Ultimate strategy is achieved when a company controls and or influences the terms of play for an industry Learn from THE POWER OF STRATEGIC THINKING how to set the rules for your own sandbox or how to find another sandbox where you can In THE POWER OF STRATEGIC THINKING you can learn how to become a winning company by formulating and implementing a proactive offensive strategy that will have your own company signature You will also find out how to widen your competitive advantages Best of all your ultimate strategy for success will develop from the power of your own strategic thinking Bulletin of the Atomic Scientists, 1953-05 The Bulletin of the Atomic Scientists is the premier public resource on scientific and technological developments that impact global security Founded by Manhattan Project Scientists the Bulletin's iconic Doomsday Clock stimulates solutions for a safer world Manufacturing Competitiveness Frontiers .1993 The Power of Strategic Thinking: Lock In Markets, Lock Out Competitors Michel Robert, 1999-11-01 Here s a startling concept for anyone who knows anything about business For successful companies competition is irrelevant Flying in the face of the conventional wisdom of most senior management today the internationally noted business consultant Michel Robert explains why gigantically successful businesses ignore their competitors and reap huge profits How does it work A number of CEOs who have used Robert's unique strategic thinking process and are now true believers recall in these pages how he enabled them to choose the right strategy for success in today s changing business environment Unlike most other consultants Robert and his staff go to corporate war rooms not the business school library to develop and hone the strategic thinking process In more than 400 frank intensive working sessions with CEOs and their management teams Robert has tested and validated his methods THE POWER OF STRATEGIC THINKING sums up his original and effective strategy of making anyone's competitors irrelevant Obsession with your competitors leads to imitation strategy the common and disastrous mistake of letting the other side set the rules Result The house always wins Imitators lose The answer Learn from major companies like Intel Wal Mart Microsoft and Goldman Sachs corporate success stories that Robert explains in fascinating detail how to develop your own distinctive strategy and race ahead of the competition Learn from the mistakes of copycat companies like Chrysler Officemax and all three original TV networks Robert shows you how imitation strategies will put companies in virtually any field on a suicidal path From military history as Robert points out comes the idea of ultimate strategy a proactive offensive strategy that continually keeps the competition off balance even as they become more and more irrelevant Ultimate strategy is achieved when a company controls and or influences the terms of play for an industry Learn from THE POWER OF STRATEGIC THINKING how to set the rules for your own sandbox or how to find another sandbox where you can In THE POWER OF STRATEGIC THINKING you can learn how to become a winning company by formulating and implementing a proactive offensive strategy that will have your own company signature You will also find out

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