



Strategic Management of Healthcare Organizations

A Stakeholder Management Approach

Jeffrey S. Harrison Steven M. Thompson





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The Strategic Management of Health Care Organizations Peter M. Ginter, W. Jack Duncan, Linda E. Swayne, 2018-01-16 A comprehensive guide to effective strategic management of health care organizations Strategic Management of Health Care Organizations provides essential guidance for leading health care organizations through strategic management This structured approach to strategic management examines the processes of strategic thinking consensus building and documentation of that thinking into a strategic plan and creating and maintaining strategic momentum all essential for coping with the rapidly evolving health care industry Strategic Management of Health Care Organizations fully explains how strategic managers must become strategic thinkers with the ability to evaluate a changing industry analyze data question assumptions and develop new ideas The book guides readers through the strategic planning process demonstrating how to incorporate strategic thinking and create and document a clear and coherent plan of action In addition the all important processes of creating and maintaining the strategic momentum of the organization are fully described Finally the text demonstrates how strategic managers in carrying out the strategic plan must evaluate its success learn more about what works and incorporate new strategic thinking into operations and subsequent planning This strategic management approach has become the de facto standard for health care management as leadership and strategic management are more critical than ever in coping with an industry in flux This book provides heath care management students as well as health care administrators with foundational guidance on strategic management concepts and practices tailored to the unique needs of the health care industry Included are a clear discussion of health services external analysis organizational internal analysis the development of directional strategies strategy alternative identification and evaluation and the development and management of implementation strategies providing an informative and insightful resource for anyone in the field This new eighth edition has been fully updated to reflect new insights into strategic thinking new methods to conceptualize and document critical environmental issues practical steps for carrying out each of the strategic management processes industry and management essentials for strategic thinkers and new case studies for applying the strategic management processes More specifically readers of this edition will be able to Create a process for developing a strategic plan for a health care organization Map and analyze external issues trends and events in the general environment the health care system and the service area Conduct a comprehensive service area competitor analysis Perform an internal analysis and determine the competitive advantages and competitive disadvantages Develop directional strategies Identify strategic alternatives and make rational strategic decisions for a health care organization Develop a comprehensive strategy for a health care organization Create effective value adding service delivery and support strategies Translate service delivery and support plans into specific action plans The health care industry s revolutionary change remains ongoing and organizational success depends on leadership Strategic management has become the single clearest manifestation of

effective leadership of health care organizations and the strategic management framework s strengths are needed now more than ever The Strategic Management of Health Care Organizations provides comprehensive guidance and up to date Strategic Management of Health Care Organizations Linda E. practices to help leaders keep their organizations on track Swayne, W. Jack Duncan, Peter M. Ginter, 2012-07-10 The 6th edition of this established text is streamlined to a more manageable format with the Appendices moved to the web site and a significant shortening of the main text There is a greater focus on the global analysis of industry and competition and analysis of the internal environment In consultation with feedback from their adopters the authors have concentrated on the fundamentals of strategy analysis and the underlying sources of profit This reflects waning interest among senior executives in the pursuit of short term shareholder value As ever students are provided with the guidance they need to strategic planning analysis of the health services environment internal and external and lessons on implementation with additional discussionssion of organizational capability deeper treatment of sustainability and corporate social responsibility and more coverage of the sources of organizational inertia and competency traps This edition is rich in new examples from real world health care organizations Chapters are brought to life by the Introductory Incidents Learning Objectives Perspectives Strategy Capsules useful chapter summaries and questions for class discussion All cases and examples have been updated or replaced In this edition the teaching materials and web supplements have been greatly enhanced with power point slides to give lecturers a unique resource Strategic Management for <u>Healthcare Organizations</u> Lee F. Seidel,1989 Strategic Management of Healthcare Organizations Jeffrey S. Harrison, Stephen Thompson, 2014-11-28 Few industries are buffeted from as many strong forces as healthcare The industry is highly regulated thus dramatically increasing costs and sometimes even interfering with the ability to deliver healthcare New drugs treatments and medical technologies are so common that keeping track of them can be overwhelming and incorporating them into patient care or administration can be costly and complicated This book lays a stakeholder foundation for managing a healthcare organization strategically It contains step by step tactics as well as examples of HCOs that are having success with various aspects of the stakeholder approach in their organizations As any experienced healthcare executive knows making changes to a healthcare delivery system is like trying to modify an aircraft while it is in flight The process is complicated and the consequences of mistakes can quickly lead to disaster With this book you ll get a new approach to managing healthcare within your organization an approach that will unlock innovation and create more value for a broad group of industry participants Strategic Management of Health Care Organizations Peter M. Ginter, W. Jack Duncan, Linda E. Swayne, 2025-10-13 Updated guide on essential strategic management practices for health care organisations Strategic Management of Health Care Organizations delivers an essential framework for leading health care organisations through strategic management examining the processes of strategic thinking consensus building and documentation of that thinking into a strategic plan and creating and maintaining strategic momentum This Ninth Edition

contains numerous updates on the rapid advancements in the field of health care different health care settings and natural disasters in a healthcare context with revisions to existing content reflecting the latest research and methodology in the field This book shows readers how to Map and analyse external issues trends and events in the general environment the health care system and the service area Conduct a comprehensive service area competitor analysis and perform an internal analysis to determine competitive advantages and disadvantages Develop directional strategies identify strategic alternatives and make rational strategic decisions Create effective value adding service delivery and support strategies and translate service delivery and support plans into specific action plans Strategic Management of Health Care Organizations provides heath care management students and health care administrators with essential foundational guidance on strategic management concepts and practices tailored to the unique needs of the health care industry Strategic Management of Health Care Organizations Peter M. Ginter, W. Jack Duncan, Linda E. Swayne, 2025-12-22 Updated guide on essential strategic management practices for health care organisations Strategic Management of Health Care Organizations delivers an essential framework for leading health care organisations through strategic management examining the processes of strategic thinking consensus building and documentation of that thinking into a strategic plan and creating and maintaining strategic momentum This Ninth Edition contains numerous updates on the rapid advancements in the field of health care different health care settings and natural disasters in a healthcare context with revisions to existing content reflecting the latest research and methodology in the field This book shows readers how to Map and analyse external issues trends and events in the general environment the health care system and the service area Conduct a comprehensive service area competitor analysis and perform an internal analysis to determine competitive advantages and disadvantages Develop directional strategies identify strategic alternatives and make rational strategic decisions Create effective value adding service delivery and support strategies and translate service delivery and support plans into specific action plans Strategic Management of Health Care Organizations provides heath care management students and health care administrators with essential foundational guidance on strategic management concepts and practices tailored to the unique needs of the health The Strategic Management of Health Care Organizations Peter M. Ginter, 2013-03-05 A structured strategic care industry management approach is what s needed to tackle the revolutionary change the health care system has been experiencing Today health care organizations have almost universally embraced the strategic perspective first developed in the business sector and now have developed strategic management processes that are uniquely their own Health care leaders have found that strategic thinking planning and managing strategic momentum are essential for coping with the dynamics of the health care industry Strategic Management has become the single clearest manifestation of effective leadership of health care organizations. The 7th edition of this leading text has been revised and updated to include a greater focus on the global analysis of industry and competition and analysis of the internal environment It provides guidance on strategic planning

analysis of the health services environment both internal and external and lessons on implementation It also looks at organizational capability sustainability CSR and the sources of organizational inertia and competency traps Management of Health Care Organizations and Institutions David Dilts, Steven K. Cheng, 2014-03-15 Never before have individual healthcare organizations have a greater demand to understand the importance of strategic management Healthcare is in a state of flux with costs spiraling out of control and is quickly approaching an inflection point of radical transformation We as administrators of individual healthcare organizations are encroaching on a critical crossroad in healthcare Expectations persist for the continued pace improvement in medical services and products while constrained resources and tightening budgets are limiting our ability to be everything to all people In other words healthcare organizations cannot sustain its continual progress if every organization tackles the broad set of healthcare needs Governments must decide how best the appropriate funds and other resources to effectively implement health policies across multiple competing and complementary domains Research institutions must select and exploit specific opportunities that carefully balance centers of excellence foster collaborative research streams and engage the academic community for both individual and interdisciplinary advancements Hospitals must make critical strategic decisions relative to the needs of the community market demands and the future direction of the institution The critical question and need is how do healthcare leaders derive and make critical strategic decisions that can sustain and support continued growth relative to the constantly changing ecosystem The purpose of this book is to provide healthcare leaders a blueprint to define a clear strategy for their organization and execute it effectively This book is bifurcated into two sections The first section provides the basic tenants of business strategy presented in the context of healthcare settings We provide the guidance necessary to first formulate and frame a strategic vision given both internal and external influences. We also provide insight into converting the strategic vision into the myriad day to day decisions The second section of the book focuses on healthcare specific considerations that are critical to strategic management Included topics are the impact of strategy in the face of changing regulatory environments strategic development in the context of the larger organization and the impact of strategies relative to mergers acquisitions and consolidation Strategic Management of the Healthcare Supply Chain Eugene Schneller, Yousef Abdulsalam, Karen Conway, Jim Eckler, 2023-07-11 A systems approach to understanding the needs of today s healthcare supply chain Strategic Management of the Healthcare Supply Chain offers a big picture overview and a proven strategic framework for supply chain management in healthcare It also addresses concrete strategies for risk management partnerships logistics performance assessment information technology and beyond Readers will gain a comprehensive understanding of the issues facing the healthcare supply chain and the opportunities that present themselves as we look toward the future Written by a team of authors with both research expertise and practical experience in healthcare supply chain this broad and impactful book teases out the complexities within the supply chain field and the healthcare ecosystem

The healthcare industry is evolving rapidly and the role of the supply chain is shifting in response Institutions and practitioners are collaborating more closely than ever with supply chain leaders This shift introduces new opportunities and challenges at the level of healthcare delivery Additionally the role of supply chain in safeguarding the social determinants of health food transportation critical health related products is rapidly expanding especially in historically underserved populations This revised edition takes a holistic approach to the needs of people and organizations yielding strategies that will improve both economic and health outcomes Gain the understanding you need to work toward building a mature supply chain organization Develop perspective on how the needs of the healthcare supply chain are shifting in the modern era Holistically assess supply chain performance and improve clinical financial and operational outcomes Identify opportunities to generate value improve alliances and cut costs This book will be of interest to graduate students in the health sector and supply chain programs as well as working clinicians health sector managers and supply chain leaders Policymakers looking to create a more resilient healthcare supply chain in the wake of COVID 19 will also find valuable insight inside Strategic Management for Health Care Organizations Lee Seidel John W. Seavey, 1989-11-01

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