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The Politics Of Management Consulting

Andreas Goldthau



The Politics Of Management Consulting:

The Politics of Management Consulting Gerald L. Moore, 1984 Case study examining the intended and unintended effects of management consultancy intervention with an extended theoretical discussion reviews organization development management and behavioural sciences theories compares people oriented human relations and task oriented approaches discusses techniques and games used Bibliography

The Politics of Management Knowledge in Times of Austerity Ewan Ferlie, Sue Dopson, Chris Bennett, Michael Fischer, Jean Ledger, Gerry McGivern, 2018 The book explores the various management knowledges and associated texts apparent in English health care organizations reflecting on the nature production and consumption of management knowledge and the influence of political economy and changing institutional forms during the period of the politics of austerity

Professional Service Firms and Politics in a Global Era Chris Hurl, Anne Vogelpohl, 2021-08-31 This volume explores the influence of professional service firms on public policy making from a global perspective Drawing on cases studies from around the world researchers from different disciplines including sociology political science geography anthropology history and management studies examine how professional service firms have generated power in the policy making process The chapters further investigate the structure and organization of these firms and their relationship with public agencies They discuss the impact of strategies techniques and models promoted by these firms on political decision making And they analyze how these firms have contributed to the formation of global policy pipelines facilitating the quick diffusion of policy ideas across time and space Exposing how professional advisors can undermine democratic decision making the chapters in this book explore the potential for resistance and regulation of public private relationships

Building the New Managerialist State Denis Saint-Martin, 2000 In the 1980s and 1990s the world of governance witnessed a far reaching change from the Weberian model of bureaucracy to the new managerialism a term used to describe the group of ideas imported from business and mainly brought into government by management consultants Over the past fifteen years the British French and Canadian governments have spent growing sums of money on consulting services and as a result policy makers inside the state have increasingly been exposed to the business management ideas that consultants bring into the public sector Nevertheless there are major differences in the extent to which reformers in the three countries embraced these ideas in the process of bureaucratic reform Accordingly this is a book about policy change and variation It seeks to explain why the changes produced by the new managerialism have been more radical in some countries than in others Building the New Managerialist State shows that the political reception given by governments to managerialist ideas has been significantly shaped by the openness of policy making institutions to outside expert knowledge and on the organization development and social recognition of management consultancy

Handbook of Organizational Politics Eran Vigoda-Gadot, Amos Drory, 2006 This exciting Handbook offers a broad perspective on the intriguing phenomena of power influence and politics in the modern workplace their meaning for individuals groups and

other organizational stakeholders and their effect on organizational outcomes and performances The contributors illustrate the fact that organizational politics has many facets and definitions all relating to the use of personal or aggregate power in influencing others and better achieving goals in the workplace However politics in organizations is difficult to study as neither employees nor management are keen to divulge the political secrets and dynamics that help them to promote their own ideas and goals and to advance in the workplace In the face of this challenge the Handbook presents a comprehensive collection of original studies and theoretical discussions from across the globe Providing a starting point for new research in the area issues dealt with include politics personality and leadership ethics fairness and prospects of trust in workplace politics organizational politics and employees well being strategy change and decision making as a political process human resource management and consulting in a political sphere Offering a fresh and up to date take on the topic this highly original Handbook will be a fascinating read for academics students and researchers in the fields of management and organizational behavior The wide range of perspectives presented in this book written by some of the leading scholars and researchers in the field will also be invaluable to practitioners in management and to individuals in organizations who require a better understanding of the meaning of power and influence in the modern workplace

The Politics of Defense

Contracting Gordon Adams, 2020-02-18 This is the first systematic study of the relationship between government and defense contractors examining in detail the political impact of the eight most powerful defense contractors It details ways in which Boeing General Dynamics Grumman McDonnell Douglas Northrop Rockwell International and United Technologies influence government from their basic contract activity corporate structure and research efforts to their Washington offices Political Action Committee campaign contributions hiring of government personnel and membership on federal advisory committees Adams concludes with specific recommendations for changes in disclosure requirements that would curb some of the political power corporations can wield It also suggests specific ways in which the Iron Triangle can be made subject to wider congressional and public scrutiny

The Politics of River Basin Organisations Dave Huitema, Sander V.

Meijerink, 2014-09-26 Can River Basin Organisations RBOs actually improve water governance RBOs are frequently layered on top of existing governmental organisations which are often reluctant to share their power This in turn can affect their performance

The Politics of Usability

Lesley Trenner, Joanna Bawa, 2012-12-06 Why This Book Why Now It is now widely recognized that in the development of IT systems the technology driven focus of the past has been eclipsed by a concern for user satisfaction and user productivity It is well known that usability engineering helps make systems easier to use and more relevant to business needs The benefits of producing usable computer systems have been proven in careful dollar or pound calculations and any computer user who has interacted with a system designed for usability will enthuse about the benefits and refuse to go back to the bad old days More and more organizations are starting to take usability seriously Along with Microsoft and Apple and other IT organizations we now find banks insurance companies multi national

pharmaceuticals and many other non IT corporations starting to do something about usability It seems as if there is plenty of material explaining how to do it HCI Human Computer Interaction or CHI Computer Human Interaction in the USA has been studied in academia for several years and there are a range of books on usability engineering for practitioners from systems engineering and user interface design to usability evaluation However as many practitioners have found although you do need to understand the theories and be familiar with the techniques applying them in a commercial context is not a straightforward matter

Yemen and the Politics of Permanent Crisis Sarah Phillips, 2017-10-03 The Middle East is in the midst of considerable and unpredictable changes but deeply patrimonial political systems do not change overnight and neither do the international and regional structures that have helped them to endure for so long The informal rules that guide Yemeni society and its dysfunctional political settlement look set to endure in spite of unprecedented protests Entangled in a narrative of acute crisis and possible state failure the country still relies on foreign assistance to prop up its ailing economy Fearing the threat from al Qaeda on Yemeni soil as well as the crisis of the Houthi insurgency and the southern secessionist movement regional and Western powers have continued to bankroll the regime without taking significant steps to address the underlying causes of instability and threat Drawing on research carried out on the ground in Yemen this Adelphi examines the shadowy structures that govern political life and sustain a network of social elites predisposed against any far reaching systemic reform It looks behind the scenes at the regimes opaque internal politics at its entrenched patronage system and at the rules of the game that will shape the behaviour of the post Saleh rulers to offer insights for how the West may better engage within that game

The Politics of Shale Gas in Eastern Europe Andreas Goldthau, 2018-03-29 Uses a policy regime approach to conduct a comparative analysis of the public policies of shale gas in Eastern Europe

Socioeconomics, Diversity, and the Politics of Online Education Setzekorn, Kristina, Patnayakuni, Nainika, Burton, Tina, 2020-06-19 Education has until recently promoted social mobility broad economic growth and democracy However modern universities direct policy and resources toward criteria that exacerbate income inequality and reduce social mobility Online education can make education more socially geographically temporally and financially accessible impacting the higher education industry governments economies communities and society in general Thus education's shift away from scarcity affects the differential earnings and socio political influence of all concerned and online education impacts and is impacted by such shifting power structures Socioeconomics Diversity and the Politics of Online Education is a cutting edge research publication that explores online education's optimal design and management so that more students especially those traditionally underserved are successful and can contribute to their communities and society Additionally it looks at the political regulatory diversity and socioeconomic impacts on online education especially for online education demographic groups Featuring a wide range of topics including globalization accreditation and socioeconomics this book is essential for teachers administrators government policy writers educational software developers MOOC

providers LMS providers policymakers academicians administrators researchers and students interested in student retention and diversity and income inequality as well as promoting social mobility and democracy through accessible public education

The Politics of Structural Education Reform Keith A. Nitta, 2008-01-07 Education policymaking is traditionally seen as a domestic political process The job of deciding where students will be educated what they will be taught who will teach them and how it will be paid for clearly rests with some mix of district state and national policymakers This book seeks to show how global trends have produced similar changes to very different educational systems in the United States and Japan Despite different historical development social norms and institutional structures the U S and Japanese education systems have been restructured over the past dozen years not just incrementally but in ways that have transformed traditional power arrangements Based on 124 interviews this book examines two restructuring episodes in U S education and two restructuring episodes in Japanese education The four episodes reveal a similar politics of structural education reform that is driven by symbolic action and bureaucratic turf wars which has ultimately hindered educational improvement in both countries

The Consulting Trap Chris Hurl, Leah B. Werner, 2024-05-13T00:00:00Z The Consulting Trap does a deep dive into how governments have become hooked on private consultancy firms with dire consequences for democratic decision making public accountability and accessible public services Hurl and Werner contend that firms like McKinsey Accenture KPMG and Deloitte increasingly take responsibility for core public services trapping governments in cycles of dependency Through orchestrating tax avoidance for the wealthy while engineering austerity for the rest these firms have created the foundations for the deepening privatization of the public services further entrenching their power Drawing on case studies from Canada and around the world Hurl and Werner investigate how big consultancies leverage social networks institutionalize relationships mine and commodify data and establish policy pipelines that facilitate the quick diffusion of ideas across jurisdictions Drawing from real world examples The Consulting Trap offers strategies for how these powerful firms can be resisted using people s audits public consultations access to information requests and social network analyses

Consultants and Consultancy: the Case of Education Helen M. Gunter, Colin Mills, 2017-02-27 This book is a comprehensive study into and about consultants doing consultancy and having influence in ways that generate concerns about an emerging consultocracy with privileged access to governments and public services It presents a detailed mapping of consultants and consultancy in education as a site of change and modernisation in public sector service provision It considers consultancy at a macro level of globalised policy at a meso level of national government policy and at a micro level with vivid descriptions and analyses of consultants at work The rapid rise of edubusinesses combined with the restructuring of public services in western style democracies has generated new types of knowledge actors within education policy Three main developments that have led to this change are the entry of education policy and service consultants from within major companies into the public education market place the emergence of celebrity entrepreneurial actors and private businesses

who make interventions into Universities and schools and the rapid growth of small businesses based on individuals who have relocated their work from the public to the private sector Such knowledge actors and the complexities they bring to public education are as yet under described and largely un theorized Based on current research and drawing upon a range of theoretical tools this book fills the gap Gunter and Mills provide an invaluable contribution to scholarship on the neoliberal restructuring of public education by mapping and analyzing the under examined yet central role of corporate education consultants Their thoughtful and thorough discussion expands our understanding of how consultants promote and trade in the ideologies of corporate culture Gunter and Mills show how consultants are integral to both knowledge making practices in schools and a radical reform agenda for schools in the UK and around the globe This is an accessible and important volume for not just policy and politics scholars but anyone concerned about defending public forms of education and associated living at a moment when they are increasingly being positioned for pillage by profiteers Kenneth J Saltman University of Massachusetts Dartmouth USA Alfred Valdmanis and the Politics of Survival Gerhard P. Bassler, 2000-01-01 Valdmanis s wily political manoeuvring in Latvia Germany and Canada from 1938 to 1954 is more the stuff of fiction than history **Power, Politics and Territory in the 'New Northern Ireland'** Elizabeth DeYoung, 2023-10-15 Winner of the ACIS Donald Murphy Prize for Distinguished First Book 2023 In the wake of the Good Friday Agreement the redevelopment of the former Girdwood Army Barracks in North Belfast was hailed as a symbol of hope for Northern Ireland It was a major investment in a former conflict zone and an internationally significant peacebuilding project Instead of adhering to the tenets of the Agreement sectarianism dominated the regeneration agenda Throughout the process politicians community groups and paramilitaries wrangled over the site s future and territorial contest won out over housing need After eleven years of negotiation and 11 7 million the EU funded Girdwood Community Hub opened its doors to the public in 2016 but its impact has been underwhelming The Hub s redevelopment is a microcosm of the peace process itself and the ways in which post Agreement politics have failed to deliver a shared future for the people of Northern Ireland twenty five years on This ethnography provides a lively account of Girdwood s redevelopment and a wry critique of the fractious political context around it Through fl nerie and encounter the author brings us across peace walls into community meetings and behind the scenes of decision making in Northern Ireland Girdwood s story also sheds light on how power politics and territory intersect in divided cities globally *The Politics of Numbers* William Alonso, Paul Starr, 1987-09-09 The Politics of Numbers is the first major study of the social and political forces behind the nation s statistics In more than a dozen essays its editors and authors look at the controversies and choices embodied in key decisions about how we count in measuring the state of the economy for example or enumerating ethnic groups They also examine the implications of an expanding system of official data collection of new computer technology and of the shift of information resources into the private sector A Volume in the Russell Sage Foundation Census Series **An Ancient Greek Philosophy of Management Consulting** David

Shaw,2022-01-01 Management consultancy practice is particularly concerned with helping clients implement strategic organisational change But what exactly are organisations and management consultancy interventions in them Management consulting is said to be a knowledge intensive industry But what kind of knowledge do management consultants possess and how far can we rely on it Management consultants are often criticised for unethical exploitation of their clients But how ought management consultants to behave in order to meet acceptable ethical standards These are questions about the philosophical topics of ontology epistemology and ethics The ancient Greek philosophers thought deeply about these topics and their ideas remain fresh and relevant even to so modern a subject matter as management consulting Writing between the end of the sixth and the end of the fourth century BCE these philosophers were drawing upon an intellectual tradition that was very different from our own and were responding to social and economic conditions that were wholly unlike ours Approaching these philosophical questions from a perspective that is radically different from our own their work provides a rich resource for novel thinking about management consulting From the speculations of the Presocratic philosophers Heraclitus Parmenides Leucippus and Democritus about the nature of the universe to the thought of Socrates Plato and Aristotle about the nature of human beings this book uses the work of these great thinkers as a lens through which to study major philosophical questions about management consulting Examined in this way many established assumptions and principles of management consultancy practice seem questionable and new ways of thinking possible **The Politics of Work-Family Policies** Patricia Boling,2015-04-30 This book assesses which work family policies work best and explains why they are unlikely to be adopted everywhere *The Politics of Steel* Yves Meny,Vincent Wright,Martin Rhodes,2012-02-14 No detailed description available for The Politics of Steel

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