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Jeff French



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Social Marketing Richard K. Manoff, 1985 Drawing on 20 years of experience in the U S and the Third World Manoff presents ways in which modern marketing methods can be applied to problems of public health and nutrition practices He incorporates all aspects of the social marketing process from theory and background to the necessary tools and techniques establishing comprehensive guidelines that can be implemented to strengthen current public health programs An essential resource for developmental health professionals or anyone interested in innovative marketing techniques This work includes methods for tailoring health education to the preceptions of the target audience and techniques for uncovering the resistance points insights using mass media to extend the reach and impact of public education efforts tools for designing effective messages special research approaches including focus groups and feed forward in process evaluation tools that identify program flaws during early stages of implementation planning hints to encourage public and private cooperation and case studies exploring some of the most interesting and educational applications of social marketing principles

Social Marketing and Public Health Jeff French, 2010 Social marketing uses established commercial marketing tools and principles to influence behaviour change and is increasingly becoming a major tool in health promotion This book will provide an international account of the theory and practice behind social marketing

The Handbook of Persuasion and Social Marketing David W. Stewart, 2014-12-17 This timely set traces the evolution of social marketing from its deep roots in psychology religion and politics to its current role as an influencer of societal and behavioral change Few realize that the methods behind the social marketing discipline are not new but are based on traditional sales techniques reengineered to advocate social responsibility Since emerging the movement has prompted a rapid change in how we communicate and what we say Funding from government agencies foundations and organizations like the National Cancer Institute and the American Heart Association have prompted campaigns that promote healthy behaviors and deter unhealthy actions In this three volume set a panel of experts take an unprecedented look at this marketing phenomena as a means of influencing behaviors that benefit individuals and society overall This comprehensive collection examines the role of persuasion in a marketing context The book s central theme is woven throughout each of the three volumes volume one focuses on the conceptual and philosophical foundations of the trend the second part addresses its theoretical and strategic dimensions and the final section discusses applications to specific societal issues like personal public and environmental caretaking disease prevention good nutrition and safe sex Chapters address campaign planning regulatory and compliance issues and the measurement of outcomes

Social Marketing Marvin E. Goldberg, Martin Fishbein, Susan E. Middlestadt, 2018-07-06 Social Marketing marketing in the service of societal problems Does this approach represent dangerous social engineering or is it the best hope we have to treat what are often regarded as intransigent problems For both academics and practitioners involved with social marketing the domain remains in its infancy Programs and approaches are being developed and

implemented by practitioners academics are defining what it is where it comes from and where it is going This book incorporates many of the presentations made at the Role of Advertising in Social Marketing Conference sponsored by the Society for Consumer Psychology Professionals from academia government and non government organizations address a highly diverse and interesting set of societal concerns ranging from organ donation to violence in sports from efforts to promote safe sex and family planning to better understand cigarette smokers and their perceptions Are marketing s four Ps product price place and promotion enough to help solve these problems or does social marketing at the end of the 1990s need to call on other Ps such as political persuasion This volume thoughtfully addresses theoretical and empirical issues challenging academics and practitioners alike to find out how to borrow the best of marketing for application in social marketing

Social Marketing Nancy R. Lee, Philip Kotler, Julie Colehour, 2023-04-07 Successful social marketing holds the power to change the world Social Marketing Behavior Change for Good 7th Edition is the definitive guide for designing and implementing memorable social marketing campaigns Authors Nancy R Lee Philip Kotler and Julie Colehour present a proven 10 step strategic marketing plan and guides students through each stage of the process The 7th Edition is packed with 12 new cases and dozens of new examples related to today s most pressing social problems including the COVID 19 pandemic natural disasters equity and inclusion and homelessness The new edition also includes significantly expanded coverage of social media Whether your students are on a mission to improve public health protect the environment or galvanize their community they will find Social Marketing an invaluable resource

Nutrition and Health Topics and Controversies Felix Bronner, 2020-09-10 Nutrition and Health Topics and Controversies explores in detail the relationship between diet nutritional status and disease and evaluates nutritional practices intended to minimize the incidence of and slow the progress of major chronic illnesses National trends in nutritional awareness and the resulting changes in consumer behavior are discussed Unlike other books on this subject the authors take a stand on controversial issues in the field and document their positions with scientific data Nutrients such as calcium vitamin E selenium and antioxidants their importance in overall nutrition and their role in specific diseases are covered Expertise in nutritional science is not required to gain the highly practical information in this book

Frontiers of Nutrition and Food Security in Asia, Africa, and Latin America Neil G. Kotler, 1992 This volume contains the papers and proceedings of an internacional colloquium on food nutrition and agriculture that was held at the Smithsonian Institution in Washington DC on 17 18 October 1990

Public Health Reports, 1991

Program Evaluation Emil J. Posavac, 2015-07-22 Comprehensive yet accessible this text provides a practical introduction to the skills attitudes and methods required to assess the worth and value of human services offered in public and private organizations in a wide range of fields Students are introduced to the need for such activities the methods for carrying out evaluations and the essential steps in organizing findings into reports The text focuses on the work of people who are closely associated with the service to be evaluated and is designed to help program planners developers and

evaluators to work with program staff members who might be threatened by program evaluation The Sociology of Health Promotion Robin Bunton, Roger Burrows, Sarah Nettleton, 2003-09-02 Promotion of health has become a central feature of health policy at local national and international levels forming part of global health initiatives such as those endorsed by the World Health Organisation The issues examined in The Sociology of Health Promotion include sociology of risk the body consumption processes of surveillance and normalisation and considerations relating to race and gender in the implementation of health programmes It will be invaluable reading for students health promoters public health doctors and academics

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