

SOCIAL JUDGMENTS

Implicit and Explicit Processes



Edited by **Joseph P. Forgas,**
Kipling D. Williams,
and **William von Hippel**

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Social Judgments Implicit And Explicit Processes

**J. Stewart Black, David S.
Bright, Donald G. Gardner, Eva
Hartmann, Jason Lambert, Laura M.
Leduc, Joy Leopold, James S.
O'Rourke, Jon L. Pierce, Richard M.
Steers, Siri Terjesen, Joseph Weiss**

Social Judgments Implicit And Explicit Processes:

Social Judgments Joseph P. Forgas, Kipling D. Williams, William Von Hippel, 2003-08-18 The objective of this book which was originally published in 2003 is to provide an informative scholarly yet readable overview of advances on judgmental research and to offer a closer integration between implicit subconscious and explicit conscious judgmental mechanisms The chapters draw on key research on social cognition evolutionary psychology neuropsychology and personality dynamics to achieve this objective The contributions offer important insights into the way everyday judgmental processes operate and are organized into three sections dealing with fundamental influences on judgmental processes the role of cognitive and intrapsychic mechanisms in social judgments and the role of social and interpersonal variables in judgments The book is written in a readable yet scholarly style and researchers practitioners and students both at the undergraduate and at the graduate level should find it an engaging overview of the field

Social Judgment and Decision Making Joachim I. Krueger, 2012 First Published in 2012 Routledge is an imprint of Taylor Francis an informa company

Reasoning, Rationality and Dual Processes Jonathan Evans, 2013-10-30 In the World Library of Psychologists series international experts themselves present career long collections of what they judge to be their finest pieces extracts from books key articles salient research findings and their major theoretical and practical contributions Jonathan St B T Evans is amongst the foremost cognitive psychologists of his generation having been influential in spearheading developments in the psychological study of reasoning from its very beginnings in the 1970s up to the present day This volume of self selected papers recognises Professor Evans' major contribution to the psychological study of thinking and reasoning by bringing together his most influential and important works Early selections in the book focus upon experimental studies of reasoning matching bias in the Wason selection task belief bias in syllogistic reasoning and also seminal work on the understanding of conditional statements The later selections include Evans' work on more general forms of dual process and dual system theory and his recent account of two minds in one brain The volume also contains chapters which highlight Evans' contribution to the topic of human rationality and also his influence on the development of the new paradigm in the psychology of reasoning The key developments in the psychology of reasoning are paralleled by those in Evans' own intellectual history and the book will therefore make essential reading for all researchers in the psychology of reasoning and a wider audience of graduate and upper level undergraduate students with an interest in reasoning and or dual process theory

The SAGE Handbook of Social Cognition Susan T Fiske, C Neil Macrae, 2012-04-20 The SAGE Handbook of Social Cognition is a landmark volume Edited by two of the field's most eminent academics and supported by a distinguished global advisory board the 56 authors each an expert in their own chapter topic provide authoritative and thought provoking overviews of this fascinating territory of research Not since the early 1990s has a Handbook been published in this field now Fiske and Macrae have provided a timely and seminal benchmark a state of the art overview that will benefit advanced students and academics not just within social psychology

but beyond these borders too Following an introductory look at the uniqueness of social cognition the Handbook goes on to explore basic and underlying processes of social cognition from implicit social cognition and consciousness and meta cognition to judgment and decision making Also the wide ranging applications of social cognition research in the real world from the burgeoning and relatively recent fields of social cognitive development and social cognitive aging to the social cognition of relationships are investigated Finally there is a critical and exciting exploration of the future directions in this field The SAGE Handbook of Social Cognition will be an indispensable volume for any advanced student or academic wanting or needing to understand the landscape of social cognition research in the 21st century

The Oxford Handbook of Cognitive Sociology Wayne H. Brekhus, Gabe Ignatow, 2019-06-26 In recent years there has been a growing interest in cognition within sociology and other social sciences Within sociology this interest cuts across various topical subfields including culture social psychology religion race and identity Scholars within the new subfield of cognitive sociology also referred to as the sociology of culture and cognition are contributing to a rapidly developing body of work on how mental and social phenomena are interrelated and often interdependent In *The Oxford Handbook of Cognitive Sociology* Wayne H Brekhus and Gabe Igantow have gathered some of the most influential scholars working in cognitive sociology to present an accessible introduction to key research areas in a diverse field While classical sociological and newer interdisciplinary approaches have been covered separately by scholars in the past this volume alternatively presents a broad range of cognitive sociological perspectives The contributors discuss a range of approaches for theorizing and analyzing the social mind including macro cultural approaches interactionist approaches and research that draws on Pierre Bourdieu s major concepts Each chapter further investigates a variety of cognitive processes within these three approaches such as attention and inattention perception automatic and deliberate cognition cognition and social action stereotypes categorization classification judgment symbolic boundaries meaning making metaphor embodied cognition morality and religion identity construction time sequencing and memory A comprehensive look at cognitive sociology s main contributions and the central debates within the field the Handbook will serve as a primary resource for social researchers faculty and students interested in how cognitive sociology can contribute to research within their substantive areas of focus

The SAGE Handbook of Nonverbal Communication Valerie Manusov, Miles L. Patterson, 2006-08-10 Publisher Description

Minority Influence and Innovation Robin Martin, Miles Hewstone, 2009-12-16 Social groups form an important part of our daily lives Within these groups pressures exist which encourage the individual to comply with the group s viewpoint This influence which creates social conformity is known as majority influence and is the dominant process of social control However there also exists a minority influence which emerges from a small subsection of the group and is a dynamic force for social change Minority Influence and Innovation seeks to identify the conditions under which minority influence can prevail to change established norms stimulate original thinking and help us to see the world in new ways With chapters written by a range of

expert contributors areas of discussion include processes and theoretical issues the factors which affect majority and minority influence interactions between majority and minority group members This book offers a thorough evaluation of the most important current developments within this field and presents consideration of the issues that will be at the forefront of future research As such it will be of interest to theorists and practitioners working in social psychology **A Mind Of Her Own** Anne Campbell,2013-05-16 In the new edition of a successful book Anne Campbell redresses the balance of evolutionary theory in favour of women She examines how selection pressures have shaped the female mind over thousands of generations Their emotions friendship competition aggression and mate choice **The Handbook of Evolutionary Psychology, Volume 2** David M. Buss,2015-10-26 A complete exploration of the real world applications and implications of evolutionary psychology The exciting and sometimes controversial science of evolutionary psychology is becoming increasingly relevant to more fields of study than ever before The Handbook of Evolutionary Psychology Volume 2 Integrations provides students and researchers with new insight into how EP draws from and is applied in fields as diverse as economics anthropology neuroscience genetics and political science among others In this thorough revision and expansion of the groundbreaking handbook luminaries in the field provide an in depth exploration of the foundations of evolutionary psychology as they relate to public policy consumer behavior organizational leadership and legal issues Evolutionary psychology seeks to explain the reasons behind friendship leadership warfare morality religion and culture in short what it means to be human This enlightening text provides a foundational knowledgebase in EP along with expert insights and the most up to date coverage of recent theories and findings Explore the vast and expanding applications of evolutionary psychology Discover the psychology of human survival mating parenting cooperation and conflict culture and more Identify how evolutionary psychology is interwoven with other academic subjects and traditional psychological disciplines Discuss future applications of the conceptual tools of evolutionary psychology As the established standard in the field The Handbook of Evolutionary Psychology Volume 2 is the definitive guide for every psychologist and student to understand the latest and most exciting applications of evolutionary psychology **Political Animals** Rick Shenkman,2016-01-05 Why when it comes to politics do we often seem so gullible and uninformed InPolitical Animals the bestselling historian and journalist Rick Shenkman reveals the hidden biases at work in all of us when we enter the voting booth Drawing on cutting edge research in neuroscience evolutionary psychology and behavioral psychology he explains that evolution has left us with a brain wired for the Stone Age While these ancient instincts often work to our advantage in our personal lives in politics they usually don't Modern cues set off ancient instinctive responses that prompt us to behave in ways contrary to the good governance of our nation Shenkman illuminates not only the curious habits of the American voter today but also the ways in which voter biases have shaped American political historyfrom the shark attacks that got Woodrow Wilson elected to the people who still defend Richard Nixon against the Watergate charges In so doing Shenkman probes the depths of the human mind to reveal what we

must do to fix our floundering democracy

Organizational Behavior J. Stewart Black, David S. Bright, Donald G. Gardner, Eva Hartmann, Jason Lambert, Laura M. Leduc, Joy Leopold, James S. O'Rourke, Jon L. Pierce, Richard M. Steers, Siri Terjesen, Joseph Weiss, 2019-06-05 This resource aligns to introductory courses in Organizational Behavior The text presents the theory concepts and applications with particular emphasis on the impact that individuals and groups can have on organizational performance and culture An array of recurring features engages students in entrepreneurial thinking managing change using tools technology and responsible management This is an adaptation of Organizational Behavior by OpenStax You can access the textbook as pdf for free at openstax org Minor editorial changes were made to ensure a better ebook reading experience This is an open educational resources OER textbook for university and college students Textbook content produced by OpenStax is licensed under a Creative Commons Attribution 4 0 International License The Science of Reason Ken Manktelow, David Over, Shira Elqayam, 2010-10-18 This volume is a state of the art survey of the psychology of reasoning based around and in tribute to one of the field's most eminent figures Jonathan St B T Evans In this collection of cutting edge research Evans collaborators and colleagues review a wide range of important and developing areas of inquiry These include biases in thinking probabilistic and causal reasoning people's use of if sentences in arguments the dual process theory of thought and the nature of human rationality These foundational issues are examined from various angles and finally integrated in a concluding panoramic chapter written by Evans himself The eighteen chapters all written by leading international researchers combine state of the art research with investigation into the most fundamental questions surrounding human mental life such as What is the architecture of the human mind Are humans rational and what is the nature of this rationality How do we think hypothetically The Science of Reason offers a unique combination of breadth depth and integrative vision making it an indispensable resource for researchers and students of human reason

Beyond Nature and Nurture Javier Pérez-Jara, Íñigo Ongay, 2025-05-28 This book gathers several of the world's leading scholars in the nature vs nurture debate offering a timely reconsideration of the dynamic interactions between physical chemical biological social and cultural factors that shape human multidimensionality Emphasizing this multidimensionality this edited volume seeks to bridge the divide between biology and social theory two research communities that have too often overlooked each other These disciplines despite being central to understanding human nature have long operated in isolation While some animal species exhibit higher degrees of phenotypic plasticity in specific traits humans stand out as the most plastic species in both their neurological and sociocultural systems This plasticity leads the contributors of this book to move beyond both biological reductionism and the blank slate hypothesis While biology undoubtedly plays a role in shaping and stabilizing human social and cultural processes it does so only within the framework of an inherently social environment one shaped by historically contingent and socially constructed realities such as values codes and cultural perceptions More importantly cultural structures and social interactions actively shape and transform certain biological features that were

once considered immutable This book lays the groundwork for a productive dialogue among biologists psychologists social theorists and philosophers It also highlights some of the moral and political consequences of different perspectives within the nature vs nurture debate Through updated scientific and philosophical theorizing the chapters in this book aim to overcome once and for all the simplistic yet persistent opposition between nature and nurture offering a far more complex and dynamic yet richer and epistemologically manageable picture of the human being

Affective Computing and Interaction: Psychological, Cognitive and Neuroscientific Perspectives Gökay, Didem,Yildirim, Gölşen,2010-10-31 Since interactions may occur between animals humans or computational agents an interdisciplinary approach which investigates foundations of affective communication in a variety of platforms is indispensable In the field of affective computing a collection of research merging decades of research on emotions in psychology cognition and neuroscience will inspire creative future research projects and contribute to the prosperity of this emerging field Affective Computing and Interaction Psychological Cognitive and Neuroscientific Perspectives examines the current state and the future prospects of affect in computing within the context of interactions Uniting several aspects of affective interactions and topics in affective computing this reference reviews basic foundations of emotions furthers an understanding of the contribution of affect to our lives and concludes by revealing current trends and promising technologies for reducing the emotional gap between humans and machines all within the context of interactions

Adapting Human Thinking and Moral Reasoning in Contemporary Society Yama, Hiroshi,Salvano-Pardieu, Veronique,2019-11-22 Studies on human thinking have focused on how humans solve a problem and have discussed how human thinking can be rational A juxtaposition between psychology and sociology allows for a unique perspective of the influence on human thought and morality on society Adapting Human Thinking and Moral Reasoning in Contemporary Society is an in depth critical resource that provides comprehensive research on thinking and morality and its influence on societal norms as well as how people adapt themselves to the novel circumstances and phenomena that characterize the contemporary world including low birthrate the reduction of violence and globalization Furthermore cultural differences are considered with research targeted towards problems specific to a culture Featuring a wide range of topics such as logic education cognition and knowledge management systems this book is ideal for academicians sociologists researchers social scientists psychologists and students

Rape Miranda A. H. Horvath,Jennifer M. Brown,2022-08-09 Rape Challenging Contemporary Thinking 10 Years On takes stock of current thinking and research about rape and the way it is handled in practice within the criminal justice system as well as challenging some of the widely held but inaccurate beliefs about rape The second edition of Rape Challenging Contemporary Thinking 10 Years On is not a traditional new edition although it does provide updated versions of substantive issues covered in the first edition Bringing the book to the cutting edge it incorporates both old and new contexts where sexual exploitation takes place identifying some knowledge gaps especially when considering the voices of complainants victims survivors who are invisible or muted numerous new areas of

research including the implications arising from MeToo and Black Lives Matter movements the limitations of our present criminal justice systems and radical alternatives to closing the justice gap The new book reflects the global reach of research and thinking about rape including more international coverage with material from India the US Canada Australia and New Zealand as well as the UK In order to learn from our shared history in this field two authors reflect on their careers and other authors were encouraged to move away from conventional academic formats to convey their stories Bringing together leading researchers in the field of psychology sociology and law considering new research and presenting new data from a strong theoretical and contextual base the chapters are provocative and engage in innovative thinking whilst remaining grounded in the available evidence This book is essential reading for students of criminology forensic psychology sociology criminal justice law media studies and women s gender studies It also aims to inform professionals engaged in the investigation prosecution of rape support and preventative services

The Aging Consumer Aimee Drolet, Carolyn Yoon, 2020-10-01 The Aging Consumer Perspectives from Psychology and Marketing 2nd edition takes stock of what is known around age and consumer behavior identifies gaps and open questions within the research and outlines an agenda for future research There has been little systematic research done with respect to the most basic questions related to age and consumer behavior such as whether older adults versus young and middle age adults respond to marketing activities including pricing promotions product design and distribution Written by experts The Aging Consumer compiles research on a broad range of topics on consumer marketing from an individual to a societal level of analysis This second edition provides new versions of chapters contained in the 2010 volume that have been updated to reflect the latest psychological and marketing research and thinking Included also are ten new chapters which cover exciting new ground such as changes in metacognition in older adults motivated cognition of the aging consumer and a global perspective on aging and the economy across cultures This updated volume is beneficial for researchers and practitioners in marketing consumer behavior and advertising Additionally The Aging Consumer 2nd edition will appeal to professionals in other fields such as psychology decision sciences gerontology and gerontological social work and those who are concerned with normal human aging and its implications for the everyday behavior of older individuals It will also be of interest to those in fields concerned with the societal implications of an aging population such as economics policy and law

The Wiley Encyclopedia of Personality and Individual Differences, Set, 2020-11-04 The Encyclopedia of Personality and Individual Differences EPID besch ftigt sich in vier B nden mit Gemeinsamkeiten und Unterschieden bei Individuen Jeder Band konzentriert sich auf einen wichtigen Themenbereich bei der Untersuchung der Pers nlichkeitspsychologie und den Unterschieden von Individuen Der erste Band mit dem Titel Models and Theories betrachtet die wichtigsten klassischen und modernen Standpunkte Perspektiven Modelle und theoretischen Ans tze im Studium der Pers nlichkeit und Unterschiede von Individuen Der zweite Band Measurement and Assessment untersucht die wesentlichen klassischen und modernen Beurteilungsmethoden und Techniken Der dritte

Band mit dem Titel *Personality Processes and Individual Differences* erläutert die traditionellen und aktuellen Dimensionen Konstrukte und Merkmale der Studienrichtung. Im vierten Band werden drei Hauptkategorien behandelt: klinische Zuarbeit, angewandte Forschung und interkulturelle Betrachtungen. Darüber hinaus werden Themen wie Kultur und Identität, multikulturelle Identität, interkulturelle Untersuchungen von Merkmalsstrukturen und Persönlichkeitsprozessen u.v.m. behandelt. Jeder Band enthält rund 100 Einträge zu Persönlichkeit und individuellen Unterschieden. Die Beiträge stammen von international führenden Psychologen. Beschäftigt sich mit wichtigen klassischen und zeitgenössischen Modellen und Theorien der Persönlichkeitspsychologie mit Mess- und Beurteilungsverfahren, Persönlichkeitsprozessen und Unterschieden bei Individuen sowie mit Forschungsansätzen. Bietet einen umfassenden und ausführlichen Überblick über die Persönlichkeitspsychologie. The *Encyclopedia of Personality and Individual Differences* ist ein wichtiges Referenzwerk für Studenten der Psychologie und Fachexperten, die sich mit der Untersuchung und Erforschung von Persönlichkeit beschäftigen. *The Wiley Encyclopedia of Personality and Individual Differences, Models and Theories*, 2020-11-04, Volume 1: Models and Theories of The Wiley Encyclopedia of Personality and Individual Differences. The Encyclopedia of Personality and Individual Differences (EPID) is organized into four volumes that look at the many likenesses and differences between individuals. Each of these four volumes focuses on a major content area in the study of personality psychology and individuals' differences. The first volume, *Models and Theories*, surveys the significant classic and contemporary viewpoints, perspectives, models, and theoretical approaches to the study of personality and individuals' differences. PID. The second volume, *Measurement and Assessment*, examines key classic and modern methods and techniques of assessment in the study of PID. Volume III, titled *Personality Processes and Individuals' Differences*, covers the important traditional and current dimensions, constructs, and traits in the study of PID. The final volume discusses three major categories: clinical contributions, applied research, and cross-cultural considerations, and touches on topics such as culture and identity, multicultural identities, cross-cultural examinations of trait structures, and personality processes, and more. Each volume contains approximately 100 entries on personality and individual differences, written by a diverse international panel of leading psychologists. Covers significant classic and contemporary personality psychology models and theories, measurement and assessment techniques, personality processes and individuals' differences, and research. Provides a comprehensive and in-depth overview of the field of personality psychology. The *Encyclopedia of Personality and Individual Differences* is an important resource for all psychology students and professionals engaging in the study and research of personality. **Efficient Cognition** Armin W. Schulz, 2022-11-01. An argument that representational decision making is more cognitively efficient, allowing an organism to adjust more easily to changes in the environment. Many organisms, including humans, make decisions by relying on mental representations. Not simply a reaction triggered by perception, representational decision making employs high-level, non-perceptual mental states with content to manage interactions with the environment. A person making a decision based on mental representations, for example, takes a step back

from her perceptions at the time to assess the nature of the world she lives in But why would organisms rely on representational decision making and what evolutionary benefits does this reliance provide to the decision maker In *Efficient Cognition* Armin Schulz argues that representational decision making can be more cognitively efficient than non representational decision making Specifically he shows that a key driver in the evolution of representational decision making is that mental representations can enable an organism to save cognitive resources and adjust more efficiently to changed environments After laying out the foundations of his argument clarifying the central questions the characterization of representational decision making and the relevance of an evidential form of evolutionary psychology Schulz presents his account of the evolution of representational decision making and critically considers some of the existing accounts of the subject He then applies his account to three open questions concerning the nature of representational decision making the extendedness of decision making and when we should expect cognition to extend into the environment the specialization of decision making and the use of simple heuristics and the psychological sources of altruistic behaviors

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Table of Contents Social Judgments Implicit And Explicit Processes

1. Understanding the eBook Social Judgments Implicit And Explicit Processes
 - The Rise of Digital Reading Social Judgments Implicit And Explicit Processes
 - Advantages of eBooks Over Traditional Books
2. Identifying Social Judgments Implicit And Explicit Processes
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Social Judgments Implicit And Explicit Processes
 - User-Friendly Interface
4. Exploring eBook Recommendations from Social Judgments Implicit And Explicit Processes
 - Personalized Recommendations
 - Social Judgments Implicit And Explicit Processes User Reviews and Ratings
 - Social Judgments Implicit And Explicit Processes and Bestseller Lists
5. Accessing Social Judgments Implicit And Explicit Processes Free and Paid eBooks
 - Social Judgments Implicit And Explicit Processes Public Domain eBooks
 - Social Judgments Implicit And Explicit Processes eBook Subscription Services
 - Social Judgments Implicit And Explicit Processes Budget-Friendly Options

6. Navigating Social Judgments Implicit And Explicit Processes eBook Formats
 - ePub, PDF, MOBI, and More
 - Social Judgments Implicit And Explicit Processes Compatibility with Devices
 - Social Judgments Implicit And Explicit Processes Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Social Judgments Implicit And Explicit Processes
 - Highlighting and Note-Taking Social Judgments Implicit And Explicit Processes
 - Interactive Elements Social Judgments Implicit And Explicit Processes
8. Staying Engaged with Social Judgments Implicit And Explicit Processes
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Social Judgments Implicit And Explicit Processes
9. Balancing eBooks and Physical Books Social Judgments Implicit And Explicit Processes
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Social Judgments Implicit And Explicit Processes
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Social Judgments Implicit And Explicit Processes
 - Setting Reading Goals Social Judgments Implicit And Explicit Processes
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Social Judgments Implicit And Explicit Processes
 - Fact-Checking eBook Content of Social Judgments Implicit And Explicit Processes
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
 - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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