

Headhunter vs. Recruiter

Headhunter

- Specialized in an industry
- Works in urgent hiring scenarios to fill specific roles
- Attracts passive candidates

Similarities

Often third-party workers

Plays a vital role in the beginning of the hiring process

Sources candidates through networking

Recruiter

- Fills all types of roles
- Posts jobs across job boards
- Accepts applications
- Screens potential candidates

Stalking The Headhunter The Smart Job Hunters Guide To Executive Recruiters

Baker Library



Stalking The Headhunter The Smart Job Hunters Guide To Executive Recruiters:

Stalking the Headhunter John J. Tarrant,1986 Presents a detailed survey of America s leading headhunting firms and discusses the best ways to attract and deal with executive recruiters **Harvard Business School Core Collection** Baker Library,1999 The Publishers Weekly ,1986 **Adweek's Marketing Week** ,1988-05 **Physical & Occupational Therapists' Job Search Handbook** Lynda Peringian,1989 The practicality of this textbook is perhaps its most notable feature It is divided into two sections for employees employers The author has gone step by step from the pre search process to the post search process for both the employees employers This unique book identifies detailed usable job search strategies specifically for therapists The author clearly has made a major contribution Kate Goodwin Occupational Therapist It serves as an excellent textbook for universities colleges a reference book for experienced therapists personnel managers administrators Raymond Lynch Administrator Long overdue is this book suggesting professional manners behaviors It encourages a professional approach to effective job searching is the first book of its kind Robert Mele Physical Therapist The chapter covering the employer s legal issues on hiring with do s don ts will keep the readers out of trouble out of court Donald S Skupsky Attorney at Law In this book both the employee the employer can examine the job search process become familiar with each other s point of view which will lead to mutually beneficial relationships Contents 1 Taking Stock of Yourself 2 Developing a Plan of Action 3 Creating Effective Tools 4 The Interview 5 Through the Employer s Eyes 6 The Employer s Administrative Functions 7 Conclusion Please Contact Therapy Careers Press 29451 Greenfield No 112 Southfield Mich 48076 313 424 9110 **Venture** ,1986 **Harvard Business School Core Collection 1995** Baker Library,1995 Adweek ,1988-05 **Network Your Way to Your Next Job-fast** Clyde C. Lowstuter,David P. Robertson,1995 This companion to In Search of the Perfect Job includes practical checklists mini case studies sample forms interactive exercises power language scripts and more Careers *Time* Briton Hadden, Henry R. Luce,1986

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