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# the **STREETCORNER STRATEGY**

*for Winning Local Markets*

RIGHT SALES | RIGHT SERVICE | RIGHT CUSTOMERS | RIGHT COST

*Robert E. Hall*

**Streetcorner Strategy For Winning Local Markets Right  
Sales Right Service Right Customers Right Cost**

**Daniel Stern**



## **Streetcorner Strategy For Winning Local Markets Right Sales Right Service Right Customers Right Cost:**

*The Streetcorner Strategy for Winning Local Markets* Robert E. Hall, 1994 Lots of books have been written about market segmentation sales service quality and cost But until now no single book has pulled these critical business issues together in a way that provides a comprehensive road map for achieving targeted profitable local market management

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