Institute for European and International Studies, Luxembourg

Preventing a New East-West Divide:
The Economic and Social
Imperatives of the Future Europe

edited by Armand Clesse and Rudolf Tokés



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Gopalkrishnan R. Iyer, Lance A. Masters

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provides suggestions on how MNEs can develop international business strategies to respond to these transformations The implications of these discussions for strategy and practice are becoming ever more profound This Handbook will prove a valuable resource for both international business scholars and practitioners **Property in East Central Europe** Hannes Siegrist, Dietmar Müller, 2014-11-01 Property is a complex phenomenon comprising cultural social and legal rules During the twentieth century property rights in land suffered massive interference in Central and Eastern Europe The promise of universal and formally equal rights of land ownership ensuring predictability of social processes and individual autonomy was largely not fulfilled The national appropriation of property in the interwar period and the communist era represent an onerous legacy for the postcommunist re construction of a liberal individualist property regime However as the scholars in this collection show after the demise of communism in Eastern Europe property is again a major factor in shaping individual identity and in providing the political order and culture with a foundational institution This volume analyzes both historical and contemporary forms of land ownership in Poland Romania and Yugoslavia in a multidisciplinary framework including economic history legal and political studies and social anthropology <u>International Business Negotiations</u> Pervez N. Ghauri, Jean-Claude Usunier, 2003-09-30 Provides an understanding about the impact of culture and communication on international business negotiations This work explores the problems faced by Western managers while doing business abroad and offers guidelines for international business negotiations It also focuses on an important aspect of international business Marketing Challenges in Transition Economies of Europe, Baltic States and the CIS Erdener negotiations Kaynak, Gopalkrishnan R Iyer, Lance A Masters, 2014-04-08 Marketing Challenges in Transition Economies of Europe Baltic States and the CIS is a collection of conceptual and empirical articles on the developments of markets marketing orientation and marketing strategy in the transition economies of Eastern and Central Europe the Baltic States and the CIS This unique book includes conceptual frameworks and research studies that will illuminate topics such as marketing institutional development marketing orientation and foreign direct investment to help you gain a better understanding of the current and future roles of marketing in transition economies **Economics of Change in East and Central Europe** Peter J. Buckley, Pervez N. Ghauri, 1994 The recent developments in Eastern Europe and the former Soviet Union are providing Western businesses with new opportunities and challenges as a potentially huge new market emerges While most Western firms are busy debating the impact of the EC and how to develop their strategies to handle a single European market of 223 million people they are often unaware of the emergence of the enormous opportunities available in Eastern and Central Europe and the former Soviet Union with a market of 400 500 million consumers This market is untapped in almost all sectors Not only consumers but also the state owned organizations cooperatives and the emerging private enterprises want Western goods and technologies The Economics of Change in East and Central Europe increases our understanding of the strategic aspects of international business in Eastern Europe by gathering together specially commissioned readings by

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