

# **Smart Start Your Florida Business**

Tom Hopkins,Omar Periu

#### **Smart Start Your Florida Business:**

SmartStart Your Florida Business Oasis Press/PSI Research, 1997 The SmartStart Your Business series is chockfull of valuable business start up information Whereas most start up books give an overview of basic legal requirements each SmartStart guide goes a step beyond and gives its readers the state specific laws regulations and fees and tells how to get in touch with the federal state and local agencies that govern small business The most complete and up to date sourcebook of its kind SmartStart also gives pointers on writing a successful business plan and setting up a winning marketing strategy Readers will learn the most current financing programs available in their state and understand how to obtain both short term and long term financing and once they re up and running how to manage their business finances properly What's more readers are given the latest on Start a Business in Florida The Staff of Entrepreneur Media, 2015-08-01 This state specific title in Entrepreneur's evergreen SmartStart series shows the reader how to start a business in Florida The staff of Entrepreneur Media presents essential quidance to aspiring business owners including state specific rules regulations contacts and statistics Includes updated forms worksheets and tax information The Smart Start Up Tom Hopkins, Omar Periu, 2018-07-03 Start and build a high profit business choose exactly the right product for you outsell your competition and put yourself onto the road to riches Brian Tracy New York Times bestselling author The Smart Start Up helps readers start strong and stay strong in the early phases of growing their businesses providing fundamental strategies for beating the odds With this information entrepreneurs will be able to reach the success level of their dreams whether that s to create a legacy for generations or to follow the build and sell it road to success Within these pages Tom Hopkins and Omar Periu delve deeply into the nuances of business ownership both on the practical and emotional side of things They will help readers avoid some of the most common pitfalls entrepreneurs face Readers will learn how to establish a compass they and the rest of their teams can rely on to guide business decisions going forward Topics covered include self analysis as an entrepreneur how to evaluate a business idea how to choose the best structure for a business including working with legal and accounting professionals business communication skills hiring and managing team members prioritization selling skills marketing strategies negotiation skills and how to keep clients happy long term Own this book and you ll have the opportunity to be guided to your own success by two of the best and proven teachers in the business Bob Burg bestselling coauthor of The Go Giver and The Go Giver Influencer Inside the pages of this masterpiece you ll get the formula for success that gives you the winning edge in the hyper competitive marketplace Jeb Blount CEO of Sales Gravy and author of Fanatical Prospecting

**Small Business Sourcebook** ,2010 **SmartStart Your Florida Business** PSI Research, PSI Research Staff,2002 If you are one of the 35 million Americans thinking about starting your own business then this is the book for you According to the Entrepreneurial Research Consortium one out of three U S households has someone involved in a small business startup In fact there has never been a better time to start your own small business than right now But with all that competition and

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