

Les Dane

# STRIKE-IT-RICH SALES PROSPECTING



Here's everything you need to get the prospecting job done in half the time and with twice the success. Every page is crammed with dramatic new tips and ideas that make prospecting interesting as well as productive. You'll discover how to make every personal contact pay off in future sales—five specific methods of obtaining "bird dogs" who will fight for the privilege of representing you—how to use the secret power of your name—and dozens more, all in down-to-earth language and illustrated with real-life case histories.

# Strike It Rich Sales Prospecting

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## **Strike It Rich Sales Prospecting:**

## **Strike It Rich Sales Prospecting** Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has are more apparent than ever. Its ability to stir emotions, provoke thought, and instigate transformation is truly remarkable. This extraordinary book, aptly titled "**Strike It Rich Sales Prospecting**," compiled by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve to the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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