

The Business Of Public Relations

Brian Solis, Deirdre K. Breakenridge

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The Business of Public Relations E W. Brody, 1987-02-17 This book fills a void in both the professional and academic literature on the management of public relations Using systems theory it approaches public relations as an organizational subsystem The author defines a functional framework for the practice of public relations consistent with contemporary management theory In addition the book presents a practice management model for application in both corporate and counselor settings develops this model to elaborate the role of the PR unit and meets the development related informational needs of both organizational and counselor practitioners in terms of human resources management fiscal services and insurance Chapters include discussions on the development of employee incentives pensions profit sharing systems and the sale and merger of consultant practices Each chapter is accompanied by model programs with examples and the specifics of their applications Start Your Own Public Relations Business Jacquelyn Lynn, 2009-03-03 Campaign for Your Success The explosion of media opportunities and the rapidly changing communications landscape have served as key drivers for the public relations industry creating huge opportunities for communications and PR specialists like you Coaching you all the way the experts at Entrepreneur show you how to parlay your PR experience into a successful new business Our experts take you step by step from building the business foundation to managing day to day operations Learn how to set up your firm choose your market niche prospect and sign clients build media relationships set fees and more Plus gain priceless insight tips and techniques from practicing entrepreneurs and industry experts Learn how to Set up your own PR firm Choose your market niche Win over sign and keep clients Build strong well planned campaigns using the latest tools of the trade Develop prosperous relationships and partnerships Boost profits by expanding your business And more Go from public relations pro to CEO Start your own public relations firm today Putting the Public Back in Public Relations Brian Solis, Deirdre K. Breakenridge, 2009-02-19 Forget the pitch Yesterday's PR techniques just don't work anymore That's the bad news Here's the great news Social Media and Web 2 0 offer you an unprecedented opportunity to make PR work better than ever before This book shows how to reinvent PR around two way conversations bring the public back into public relations and get results that traditional PR people can only dream about Drawing on their unparalleled experience making Social Media work for business PR 2 0 com s Brian Solis and industry leader Deirdre Breakenridge show how to transform the way you think plan prioritize and deliver PR services You ll learn powerful new ways to build the relationships that matter and reach a new generation of influencers leverage platforms ranging from Twitter to Facebook truly embed yourself in the communities that are shaping the future Best of all you won t just learn how to add value in the Web 2 0 world You ll learn how to prove how new intelligent and socially rooted PR will transform your organization into a proactive participatory communication powerhouse that is in touch and informed with its community of stakeholders Public Relations Business, 2012-07-15 Campaign for Your Success The explosion of media opportunities and the rapidly changing communications landscape have

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