

Small Business Finance

JS Bruner

Small Business Finance:

Banker's Guide to New Small Business Finance, + Website Charles H. Green, 2014-08-18 Detailed actionable guidance for expanding your revenue in the face of a new virtual market Written by industry authority Charles H Green Banker's Guide to New Small Business Finance explains how a financial bust from one perfect storm the real estate bubble and the liquidity collapse in capital markets is leading to a boom in the market for innovative lenders that advance funds to small business owners for growth In the book Green skillfully reveals how the early lending pioneers capitalized on this emerging market along with advancements in technology to reshape small company funding Through a discussion of the developing field of crowdfunding and the cottage industry that is quickly rising around the ability to sell business equity via the Internet Banker s Guide to New Small Business Finance covers how small businesses are funded capital market disruptions the paradigm shift created by Google Amazon and Facebook private equity in search of ROI lenders funders and places to find money digital lenders non traditional funding digital capital brokers and much more Covers distinctive ideas that are challenging bank domination of the small lending marketplace Provides insight into how each lender works as well as their application grid pricing model and management outlook Offers suggestions on how to engage or compete with each entity as well as contact information to call them directly Includes a companion website with online tools and supplemental materials to enhance key concepts discussed in the book If you re a small business financing professional Banker's Guide to New Small Business Finance gives you authoritative advice on everything you need to adapt and thrive in this rapidly growing business Banker's Guide to New Small Business Finance Charles H. Green, 2014-07-31 Detailed actionable guidance environment for expanding your revenue in the face of a new virtual market Written by industry authority Charles H Green Banker's Guide to New Small Business Finance explains how a financial bust from one perfect storm the real estate bubble and the liquidity collapse in capital markets is leading to a boom in the market for innovative lenders that advance funds to small business owners for growth In the book Green skillfully reveals how the early lending pioneers capitalized on this emerging market along with advancements in technology to reshape small company funding Through a discussion of the developing field of crowdfunding and the cottage industry that is quickly rising around the ability to sell business equity via the Internet Banker s Guide to New Small Business Finance covers how small businesses are funded capital market disruptions the paradigm shift created by Google Amazon and Facebook private equity in search of ROI lenders funders and places to find money digital lenders non traditional funding digital capital brokers and much more Covers distinctive ideas that are challenging bank domination of the small lending marketplace Provides insight into how each lender works as well as their application grid pricing model and management outlook Offers suggestions on how to engage or compete with each entity as well as contact information to call them directly Includes a companion website with online tools and supplemental materials to enhance key concepts discussed in the book If you re a small business financing professional Banker's Guide to New Small

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