

Spiral Dynamics

the eight-stage spiral of development

Second Tier "Being" valueMEMES

TURQUOISE Holistic MEME – starting 30 years ago

- Basic theme:** Experience the wholeness of existence through mind and spirit
- The world is a single, dynamic organism with its own collective mind
 - Self is both distinct and a blended part of a larger, compassionate whole
 - Everything connects to everything else in ecological alignments
 - Energy and information permeate the Earth's total consciousness
 - Holistic, intuitive thinking and cooperative actions are to be expected

YELLOW Integrative MEME – starting 50 years ago

- Basic theme:** Live fully and responsibly as what you are and learn to become
- Life is a kaleidoscope of natural hierarchies, systems, and flows
 - The multiplicity of existence is valued over material possessions
 - Flexibility, spontaneity, and functionality have the highest priority
 - Differences can be integrated into interdependencies, natural flows
 - Understands that chaos and change are natural

"What I am proposing is that the psychology of the mature human being is an unfolding, emergent, oscillating, spiraling process, marked by progressive subordination of older, lower-order behavior systems to newer, higher-order systems."

First Tier "Subsistence" valueMEMES

GREEN Communitarian/Equalitarian MEME – starting 150 years ago

- Basic theme:** Seek peace within the inner self and explore, with others, the caring dimensions of community
- The human spirit must be freed from greed, dogma, and dualism
 - Feelings, sensibility and caring supersede cold rationality
 - Spreads the Earth's resources and opportunities equally among all
 - Reaches decisions through reconciliation and consensus procedures
 - Celebrates spirituality, brings harmony, and stretches human development

ORANGE Achiever/Strategic MEME – starting 300 years ago

- Basic theme:** Act in your own self-interest by playing the game to win
- Change and advancement are inherent within the scheme of things
 - Progresses by learning nature's secrets and seeking out best solutions
 - Manipulates Earth's resources to create and spread the abundant good life
 - Optimistic, risk-taking, and self-reliant people deserve success
 - Societies prosper through strategy, technology and competitiveness

BLUE Purposeful/Authoritarian MEME – starting 5,000 years ago

- Basic theme:** Life has meaning, direction, and purpose with predetermined outcomes
- One sacrifices self to the transcendent Cause, Truth, or righteous Pathway
 - The Great endeavor is a code of conduct based on eternal, absolute principles
 - Righteous living produces stability now and guarantees future reward
 - Impurity is controlled through guilt; everybody has their proper place
 - Laws, regulations, and discipline build character and moral fiber

RED Impulsive/Egocentric MEME – starting 15,000 years ago

- Basic theme:** Be what you are and do what you want, regardless
- The world is a jungle full of threats and predators
 - Breaks free from any domination or constraint to please self as self desires
 - Shows self, expects attention, demands respect, and calls the shots
 - Enjoys self to the fullest right now without guilt or remorse
 - Conquers, out-foes, and dominates other aggressive characters

PURPLE Magical/Mystic MEME – starting 55,000 years ago

- Basic theme:** Keep the spirit happy and the inner self warm and safe
- Obscure the desires of the spirit being and mystical signs
 - Shows allegiance to chiefs, elders, ancestors, and the clan
 - Individual subsumed in group
 - Personifies sacred objects, places, events, and memories
 - Observes rites of passage, seasonal cycles, and tribal customs

BROWN Instinctive/Survivalistic MEME – starting 105,000 years ago

- Basic theme:** Do what you must just to stay alive
- Uses instincts and feelings just to survive
 - Distinct self is barely envisioned or sustained
 - Food, water, warmth, sex, and safety have priority
 - Forms into survival bands to perpetuate life
 - Uses "kill the land" much as other animals

Spiral Dynamics

SB Merriam



Spiral Dynamics:

Spiral Dynamics in Action Prof. Don Edward Beck, Teddy Hebo Larsen, Sergey Solonin, Dr. Rica Viljoen, Thomas Q. Johns, 2018-03-22 A more effective leadership model for the new business environment Spiral Dynamics in Action explores the evolution of modern business and provides a model for moving forward amidst ever increasing complexity and change Only by truly understanding other people s perspectives can you bring them together to achieve the extraordinary and this book provides a field guide to the different motivations behaviours and talents in your team to help you lead diverse groups more effectively Focused on action over theory the Spiral Dynamics model includes cutting edge leadership practices management systems processes procedures and techniques to help you bring about real world results The nature of change is consistent but that doesn t make it any less enormous or complex to deal with As a business leader you are tasked with not only navigating change yourself but also guiding others through the maze successfully This book shows you how to shift your perspective hone your focus and deliver what your people need by Understanding the reasoning behind different perspectives Helping people play off one another s strengths to achieve a shared goal Adopting cutting edge practices processes and procedures for improvement Taking action to re connect an increasingly fragmented environment The marketplace has gone truly global workforces are increasingly diverse and companies are taking on powerful new social responsibilities It s a lot to take in let alone manage but the responsibility of leadership is to gather disparate parts and make them into a whole It s your job to turn anchors into rocket fuel and motivate and inspire your team to the top By digging to the core of each person each culture and each problem you uncover a roadmap to high performance Spiral Dynamics in Action shows you how to guide your people through any changes and emerge stronger than before

Spiral Dynamics in Action Prof. Don Edward Beck, Teddy Hebo Larsen, Sergey Solonin, Dr. Rica Viljoen, Thomas Q. Johns, 2018-05-29 A more effective leadership model for the new business environment Spiral Dynamics in Action explores the evolution of modern business and provides a model for moving forward amidst ever increasing complexity and change Only by truly understanding other people s perspectives can you bring them together to achieve the extraordinary and this book provides a field guide to the different motivations behaviours and talents in your team to help you lead diverse groups more effectively Focused on action over theory the Spiral Dynamics model includes cutting edge leadership practices management systems processes procedures and techniques to help you bring about real world results The nature of change is consistent but that doesn t make it any less enormous or complex to deal with As a business leader you are tasked with not only navigating change yourself but also guiding others through the maze successfully This book shows you how to shift your perspective hone your focus and deliver what your people need by Understanding the reasoning behind different perspectives Helping people play off one another s strengths to achieve a shared goal Adopting cutting edge practices processes and procedures for improvement Taking action to re connect an increasingly fragmented environment The marketplace has gone truly global

workforces are increasingly diverse and companies are taking on powerful new social responsibilities It s a lot to take in let alone manage but the responsibility of leadership is to gather disparate parts and make them into a whole It s your job to turn anchors into rocket fuel and motivate and inspire your team to the top By digging to the core of each person each culture and each problem you uncover a roadmap to high performance **Spiral Dynamics in Action** shows you how to guide your people through any changes and emerge stronger than before **Spiral Dynamics** Prof. Don Edward

Beck,Christopher C. Cowan,2014-12-05 **Spiral Dynamics** introduces a new model for plotting the enormous economic and commercial shifts that are making contemporary business practice so complex and apparently fragmented Focusing on cutting edge leadership management systems processes procedures and techniques the authors synthesize changes such as Increasing cultural diversity Powerful new social responsibility initiatives The arrival of a truly global marketplace This is an inspiring book for managers consultants strategists and leaders planning for success in the business world in the 21st century **Design Strategy** Nancy C. Roberts,2023-11-14 A new approach to addressing the contemporary world s most difficult challenges such as climate change and poverty Conflicts over the problem and the solution plague the modern world and land problem solvers in what has been called wicked problem territory a social space with high levels of conflict over problems and solutions In **Design Strategy** Nancy C Roberts proposes design as a strategy of problem solving to close the gap between an existing state and a desired state Utilizing this approach designers and change agents are better able to minimize self defeating conflicts over problems and solutions break the logjam of opposition and avoid the traps that lock problem solvers into a never ending cycle of conflict Design as a field continues to grow and evolve but **Design Strategy** focuses on three levels of design where wicked problems tend to lurk strategic design of private and public organizations systemic design of networked and overlapping economic technical political and social subsystems and regenerative design of life giving realignment between humanity and nature Within this framework Roberts presents refreshingly interdisciplinary case studies that integrate theory and practice across diverse fields to guide professionals in any domain from business and nonprofit organizations to educational and healthcare systems and finally offers hope that humanity can tackle the existential challenges we face in the twenty first century **Seven Stages of Authenticity** Neil Crofts,2010-10-15 **Seven Stages of Authenticity** is a clear and detailed map that will help you find everything you need for health success and happiness **Seven Stages of Authenticity** guides you stage by stage on a deep personal journey using easy to understand language exercises and recommendations of movies books and music to inspire you on your way **Introducing Ken Wilber** Lew Howard,2005-05-17 Ken Wilbers revolutionary thinking is beginning to shift the orientation of Western culture Wilber combines his knowledge as mystic scientist psychologist and philosopher to create comprehensive concepts for understanding our world and our place in it This integral approach is much needed in a world torn by conflicts of religion culture and ideology Lew Howard says I wrote this book to make the work of Ken Wilber accessible to the average person

Wilbers integral understanding which is an interlocking whole is broken down into concepts that can be individually understood These understandings result in an integral conception of the Kosmos Wilbers insights revolutionized my spiritual practice and can do the same for you

Nature-Inspired Computing Nazmul H. Siddique, Hojjat Adeli, 2017-05-19 Nature Inspired Computing Physics and Chemistry Based Algorithms provides a comprehensive introduction to the methodologies and algorithms in nature inspired computing with an emphasis on applications to real life engineering problems The research interest for Nature inspired Computing has grown considerably exploring different phenomena observed in nature and basic principles of physics chemistry and biology The discipline has reached a mature stage and the field has been well established This endeavour is another attempt at investigation into various computational schemes inspired from nature which are presented in this book with the development of a suitable framework and industrial applications Designed for senior undergraduates postgraduates research students and professionals the book is written at a comprehensible level for students who have some basic knowledge of calculus and differential equations and some exposure to optimization theory Due to the focus on search and optimization the book is also appropriate for electrical control civil industrial and manufacturing engineering business and economics students as well as those in computer and information sciences With the mathematical and programming references and applications in each chapter the book is self contained and can also serve as a reference for researchers and scientists in the fields of system science natural computing and optimization

Spirituality and Global Ethics Mahmoud Masa'eli, Rico Sneller, 2017-05-11 This volume addresses three fundamental questions about the interplay between the ethics of globality and spirituality What are the practical implications of spirituality for the condition of life in a turbulent era of violent religious non religious extremism In what way can spirituality the view of love compassion tolerance and mutual recognition encounter mistrust enmity separateness and violence How and in what way can spirituality contribute to the newly emerging global ethics Religious scholars distinguish between the esoteric and exoteric sides of belief systems Esotericism centres on the inner awareness and conceals a certain spirituality that is only transmittable to those who could successfully pass through a process of initiatic preparation and transpersonal practices to understand the mystical dimensions of existence In contrast exotericism takes the outer dimension of every day consciousness into account and favours the possibility of the popular understanding of the essence of existence In this perspective truth could be grasped by the public without the need of any transpersonal initiative and transformation of consciousness Esotericism extends beyond religion and has become the spiritual philosophy of life without the need of being essentially religious It has become common notably in the West to identify oneself as spiritualist without having religious affiliations The condition of globality has provided an unprecedented opportunity for spiritual perspectives to grow Ideas perspectives beliefs and philosophies of life are growing outside local national containers to express themselves in different global settings while the forces of globalisation are influencing local identities and cultures While evolving global transformations strengthen people's

capability to leave institutionally ordered belief systems it simultaneously enables them to rearrange themselves around alternative perspectives These fundamental transformations cultivate a fabulous landscape for the growth of spirituality

Integral Development Alexander Schieffer, Ronnie Lessem, 2016-05-23 Alexander Schieffer and Ronnie Lessem introduce a groundbreaking development framework and process to address the most burning issues that humanity faces While conventional top down outside in development has reached a cul de sac a new integral form of development is emerging around the world Integral Development uniquely articulates this emergent approach and invites us to fully participate in this process The integral approach has been researched and framed over decades of in depth experience in transformative development education and practice all over the world It uniquely combines four mutually reinforcing perspectives nature and community culture and spirituality science systems and technology and enterprise and economics Conventional development theory and practice has prioritized the latter two perspectives neglecting the former two This has caused massive imbalances in today s world The four interconnected perspectives allow for a transformative and integrated engagement with core development issues in a way that is locally relevant and globally resonant Throughout the practical impact of Integral Development is brought to life through highly innovative cases from around the globe drawing on the authors first hand experience This makes the book a living demonstration of the power of this pioneering approach Integral Development shows how individual organizational and societal developments need to be interconnected to release a society s full potential It shifts the responsibility for large scale development from often distant experts and organizations to each individual community enterprise and institution within the society It is essential reading and a call to action for everyone concerned with the current state of local and global development

Encyclopedia of Heroism Studies ,2024-10-01 This reference work is an important resource in the growing field of heroism studies It presents concepts research and events key to understanding heroism heroic leadership heroism development heroism science and their relevant applications to businesses organizations clinical psychology human wellness human growth potential public health social justice social activism and the humanities The encyclopedia emphasizes five key realms of theory and application Business and organization focusing on management effectiveness emotional intelligence empowerment ethics transformational leadership product branding motivation employee wellness entrepreneurship and whistleblowers clinical health psychology and public health focusing on stress and trauma maltreatment emotional distress bullying psychopathy depression anxiety family disfunction chronic illness and healthcare workers wellbeing human growth and positive psychology discussing altruism authenticity character strengths compassion elevation emotional agility eudaimonia morality empathy flourishing flow self efficacy joy kindness prospection moral development courage and resilience social justice and activism highlighting anti racism anti bullying civil disobedience civil rights heroes climate change environmental heroes enslavement heroes human rights heroism humanitarian heroes inclusivity LGBTQ heroism metoo movement heroism racism sustainability and women s

suffrage heroes and humanities relating to the mythic hero's journey bliss boon crossing the threshold epic heroes fairy tales fiction language and rhetoric narratives mythology hero monomyth humanities and heroism religious heroes and tragic heroes

Mind, Body, Soul and Spirit in Transactional Analysis Gordon Law, 2006 Relationships may be understood as the contact that emerges from observable social roles underpinned by inter personal attitudes Using transactional analysis and other approaches this book presents a series of models based on an analysis of the relationships that are created when contact between people links imagos and roles to confirm existential life positions Because the models provide a meta level framework for understanding and influencing any sequence of interaction irrespective of setting or TA specialism they give ample scope for practitioners to exercise widely differing preferences techniques and strategies for interacting with clients in ways that encompass a transpersonal or a spiritual view of relationships

Ethics and Professional Issues in Couple and Family Therapy Lorna Hecker, 2012-07-26 While on some issues couple and family therapists have an exquisitely clear direction from professional codes of ethics others fall under gray areas that instead rely on therapists making reasoned ethical decisions Therapists need to develop ethical sensitivity to potential ethical issues in order to decrease their risk in practice and increase their maneuverability in the therapy room In *Ethics and Professional Issues in Couple and Family Therapy* Lorna Hecker and her contributing authors address various clinical scenarios that demonstrate the complex ethical situations couple and family therapists face every day Some points discussed in this holistic book include boundary power and privilege issues along with unique ethical issues in practicing therapy with children Risk issues when working with potential danger suicide and partner violence are also explored Each chapter sensitizes readers to potential ethical issues and provides a model for ethical decision making that best promotes good on behalf of clients Couple and family therapists will find this text an invaluable and inexhaustible resource

Creative Marketing: A New Management Philosophy Robin Luke, 2014-11-18 Creative Marketing lifts marketing theory and practice to a higher order a third level above Operational and Strategic Marketing It provides a new mapping structure rationale market research methodology and a new unifying philosophical basis It involves a new and highly proactive approach to superior market value creation A secondary objective of the text is to draw marketing back into the province of general management acknowledging that it has for too long been divorced from its roots and thereby become dominated by an academic perspective The author argues that the discipline is currently unable to provide any definitive set of strategies that offer some prospect of guaranteed success under all possible market conditions This is because traditional marketing has been predicated on the basis that incremental improvements in a company's marketing mix is the only way to build and defend some sort of competitive market advantage In practice this advantage is often easily and quickly eroded by the actions of competitors Contrary to this common organizational development wisdom long term empirical evidence clearly demonstrates that it is the companies that dominate their particular industry that in fact own the industry standard that enjoy the highest profit margins and enjoy the longest periods

of largely uncontested market supremacy Creative Marketing as described in this book offers a means whereby any company can given sufficient creative imagination come to dominate its industry irrespective of its present market status This is because the processes involved are not contingent upon some sort of technological superiority or extensive financial or other resources The text provides the methodology for realizing the long sought envelope curve path of corporate growth and profitability that means never having to complete an industry life cycle perhaps the Holy Grail of Marketing *The Agile Mindset* Svenja Hofert,2022-10-31 Becoming more agile that s what many companies want in order to remain successful in the digital age But new processes working methods and open plan offices alone are not enough The attitude the mindset of the employees and above all of the managers is decisive for sustainable change This attitude is characterized by a way of thinking and acting that productively copes with comprehensive changes and that not only takes people along but lets them grow Svenja Hofert defines the term mindset and uses concrete approaches from developmental psychology as well as many checklists case studies and interviews to show how managers develop their employees in a targeted manner in order to drive change forward together This book is a translation of the original German 1st edition *Das Agile Mindset* by Svenja Hofert published by Springer Fachmedien Wiesbaden GmbH part of Springer Nature in 2018 The translation was done with the help of artificial intelligence machine translation by the service DeepL com A subsequent human revision was done primarily in terms of content so that the book will read stylistically differently from a conventional translation Springer Nature works continuously to further the development of tools for the production of books and on the related technologies to support the authors

Counseling for Multiculturalism and Social Justice Manivong J. Ratts,Paul B. Pedersen,2014-12-08 In this book Drs Ratts and Pedersen combine the very best from the multicultural and social justice traditions into a new paradigm which will guide counselors toward a deeper understanding of the connections between these two counseling forces Significantly updated and expanded from the previous edition this fourth edition focuses on applying multiculturalism and social justice in various clinical settings with diverse client populations A completely new applications section contains nine chapters on working with oppressed client groups including African Americans Asian and Pacific Islanders Latin s multiracial individuals Native Americans lesbian gay bisexual and questioning clients transgender individuals women and socioeconomically disadvantaged clients Clients experiencing religious and spiritual concerns are discussed as well Each of the chapters in this section provides an illustrative case study and numerous counseling examples Requests for digital versions from ACA can be found on www.wiley.com To purchase print copies please visit the ACA website Reproduction requests for material from books published by ACA should be directed to publications@counseling.org

ChristoPaganism Joyce Higginbotham,River Higginbotham,2009 Have you ever questioned the nature of religion Would you like to explore more inclusive modes of spirituality You are not alone In this exciting age of religious diversity more and more Pagans and Christians are incorporating each other s practices into their own belief systems These intrepid believers are forging hybrid

spiritual paths that borrow from both earth and scripture based religions daring to defy the status quo of spirituality Everything you once knew about religion is about to change Noted scholars Joyce and River Higginbotham invite you to participate in the fascinating dialogue surrounding the nature of faith and the evolving spiritual needs of our world With balance and depth the authors delve into the origins ideologies and common threads of Christianity and Paganism This powerful book culminates in a series of compelling interviews with fifteen individuals who share ways in which they honor a unique blend of traditions helping you to create your own rich and rewarding spiritual path Get ready to re examine your beliefs and view spiritual practice in a new light By reading this book on Christianity and Pagan ritual and opening the door to interspiritual experience you will reach a deeper understanding of yourself and cultivate a profound appreciation for the changing landscape of spirituality around you

Management consulting. The Why, What and How. Kjetil Sandermoen, 2019-07-22 This book gives an overview of ways to work as a management consultant including relationships with clients ethics pricing contracts and some basic tools for delivering consulting services This book was written for those who want to work in this area for existing consultants and also for managers and buyers of management consulting services Quotes from the book This is the book I wish I could have read myself about 30 years ago when I first started my career as a young management consultant When young people are asked about their dream job management consulting is often high on the list when I was asked by the managing partner of the consulting firm what kind of consultant I wanted to become my reply was honest surprise Are there really different kinds What is the most important skill for a leader or manager to master I would say it is the decision making process Perhaps the most important strategic decision in management consulting is how to price your services both how much you charge and what for Yes I claim that to understand the internal and interpersonal politics of any organization is a necessary prerequisite for a good management consultant I am sure that many organisational problems are based more on politics than on policies it will draw significant resources away into internal disintegration and fights rather than freeing the same energy for external opportunities and tasks

Transforming Learning Susan Norman, 2003 *Current Scientific and Industrial Reality* Carsten Gundlach, 2007 **One Right Answer, Infinite Wrong Answers: Why Humanity Is Addicted to Being Wrong** David Sinclair, 2021-07-27 This is a book about the one objective truth of existence and the countless subjective falsehoods accepted as true by the vast majority of humanity This book focuses especially on New Age guru Ken Wilber s fallacious system known as Integral Theory his theory of everything where he attempts to place a wide diversity of mystical theories and the teachings of various gurus into a single framework that supposedly explains everything Wilber s system is best summed up in his statement I have one major rule Everybody is right More specifically everybody including me has some important pieces of truth and all of those pieces need to be honored cherished and included in a more gracious spacious and compassionate embrace It is exactly this sentiment that underlies the New Age hegemony of relativism and subjectivism of everyone having their own experiences their own path their own

truth In such a system it becomes impossible for people to reach the one absolute objective truth of existence which grounds everything In order to reach the Truth the task is not to pretend to people that they are all right but to show where they have gone wrong where they have strayed from reason and logic where they have succumbed to irrationalism via emotionalism sensory empiricism faith and mysticism Wilber adopts a fully irrationalist stance when he claims that the enlightened are what he calls trans rational i e they have somehow transcended reason and logic and thus reached the zone according to Wilber where they can apprehend Absolute Reality In fact Absolute Reality insofar as it is intelligible is nothing but the expression of the Principle of Sufficient Reason and its corollary Occam s razor How do we eliminate the infinite wrong answers to existence and reach the one infallible right answer to existence It s simplicity itself The answer to existence is the simplest and most rational possible Any answer that is not rational is irrational hence false Any answer that is not the simplest is wrong because reality would never privilege complexity over simplicity Reality necessarily follows the path of least resistance the most economic path It does not know how to introduce superfluous needless and pointless complexity You will never understand the answer to existence if the answer you support is against rationalism and against rational simplicity

Fuel your quest for knowledge with is thought-provoking masterpiece, **Spiral Dynamics** . This educational ebook, conveniently sized in PDF (Download in PDF: *), is a gateway to personal growth and intellectual stimulation. Immerse yourself in the enriching content curated to cater to every eager mind. Download now and embark on a learning journey that promises to expand your horizons. .

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