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# Strategic Brand Management: New Approaches to Creating and Evaluating Brand Equity

Kapferer, Jean Noel

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Methods for Assessing Brand Value Tatiana Soto J., 2008-01-30 Inhaltsangabe Abstract In today s highly competitive business environment companies have recognised the increasing importance of brands as one of their most important assets However now the discussion is how to measure the value of such an important asset and what makes this valuation important The purpose of this thesis is the critical comparison between two well known brand valuation methods in order to choose the one that reflects the monetary value of a brand best possible For this purpose the methods are first analysed in relation to their compliance with the requirements for brand valuation methods Secondly the extent to which the methods can be applied for the different valuation purposes is also analysed The two selected methods are the Interbrand model from Interbrand Zintzmeyer Lux and the Brand Equity Evaluator model from BBDO Consulting Inhaltsverzeichnis Table of Contents List of AbbreviationsIV List of FiguresV List of TablesVI 1 Introduction1 1 1Background1 1 2Purpose and Structure of the Thesis 3 2 Foundation of Brand Valuation 6 2 1 Importance and Definition of Brand 6 2 1 1 Importance of Brand 6 2 1 2Brand Definition8 2 1 3Brands as Intangible Assets and Generators of Value11 2 2Definition of Brand Value14 2 2 1Financial Approach15 2 2 2Behavioural Approach17 2 2 3Combined financial behavioural Approach19 3 Selection of the Comparison Criteria for Brand Valuation Methods21 3 1Requirements for Brand Valuation Methods22 3 1 1Methodical Requirements 22 3 1 2Covering Content Requirements 23 3 1 3Relevance of Result Requirements 24 3 2Scopes of Application of Brand Valuation 26 3 2 1Internal Scope of Application 27 3 2 2External Scope of Application 30 4 Methods for Assessing the Brand Value 37 4 1 Classification of the Methods 38 4 1 1 Financial oriented Methods 39 4 1 2 Behavioural oriented Methods 41 4 1 3Combined financial behavioural Methods42 4 2Theoretical and Methodological Description of the Methods43 4 2 1 Interbrand Brand Value Approach from Interbrand Zintzmeyer Lux 43 4 2 1 1 Theoretical Foundation 44 4 2 1 2Methodological Description46 4 2 2Brand Equity Evaluator Approach from BBDO 51 4 2 2 1Theoretical Foundation52 4 2 2 2Methodological Description 54 5 Critical Comparison of the Interbrand Model and the Brand Equity Evaluator Model 59 5 1Contrast of the Theory and Methodology of the Valuation Models59 5 2Compliance with the Requirements for Brand Valuation Methods62 5 2 1Interbrand Digital Brand Management Magdalena Grebosz-Krawczyk, Dagna Siuda, 2025-09-11 In today s fast evolving digital landscape branding has transcended traditional boundaries becoming a dynamic and multifaceted process This book provides an in depth exploration of brand management in the digital world covering its historical evolution theoretical foundations and strategic applications It delves into brand positioning consumer perception

and the role of digital media in shaping brand image Furthermore it highlights integrated communication strategies and the significance of virtual brand communities in fostering brand loyalty The authors examine emerging trends in digital branding such as AI driven personalization user experience and platformization and algorithmic branding emphasizing their impact on consumer engagement and brand differentiation It also addresses the ethical challenges of digital brand management including data privacy transparency and authenticity underscoring the importance of responsible brand stewardship in a competitive and rapidly evolving digital environment This book serves as a comprehensive guide for scholars and academics across marketing brand management and consumer behaviour Marketing Communications Micael Dahlen, Fredrik Lange, Terry Smith, 2009-12-21 Marketing Communications A Brand Narrative Approach is a mainstream student driven text which gives prominence to the driving force of all Marketing Communications the imperative of Branding The book aims to engage students in an entertaining informative way setting the conceptual mechanics of Marketing Communications in a contemporary dynamic context It includes key current trends such as Brand narrative approach Cases such as Dove Harley Davidson Nike and World of War Craft feature real life salient examples which are engaging for students and reflect the growth of co authored brand stories to help build and maintain brands by customer engagement through meaningful dialogues Media neutral multi media approach This text has a sound exploration of online and offline synergy combining one message delivery and multi media exposures through examples of companies and political campaigns using non traditional media to reach groups not locking into normal channels This brand new text features an impressive mixture of real life brand case studies underpinned with recent academic research and market place dynamics. The format is structured into three sections covering analysis planning and implementation and control of Marketing Communications Using full colour examples of brands and student friendly diagrams the book acknowledges that the modern student learns visually as well as through text COMPANION WEBSITE www marketing comms com

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