#### A Guide to Real Estate Auctions

#### The Real Estate Auction Process

In order to participate, bidders must register in advance and typically pay a deposit upfront.

A house auction starts at a minimum bid price and the auctioneer accepts higher bids, pushing up the price as the auction continues.

At the end of the blidding period, the property is sold to the highest bidder who may have to pay the full sold paying the rest in a set period of time.

600

#### 3 Different Types of Auctions

Absolute

(3)Reserve

#### Live vs Online Real Estate Auctions

LIVE

Field in a county counthouse, at the property for sale, or other public locations.
 Must show up in person to bid

ONLINE

- Carried out through an online platform Bidding can take place over days or weeks

#### Pros and Cons of Buying Property at an Auction

#### How to Find Real Estate Auctions: 4 Ways

#### How to Buy Property at an Auction: 3 Steps

Outline your investment criteria 

Prepare your

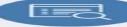
financing

Register and attend the auction to start bidding

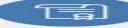
#### 4 Things to Consider Before Buying at Auctions

Research the real estate market

Learn as much as you can about the property for sale



Perform a title and lien search



Make sure you secure a certificate of title after winning

To find and analyze auction properties for sale, visit https://www.mashvisor.com

# **Sold The Professionals Guide To Real Estate Auctions**

National Auctioneers Association (U.S.)

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