

FEATURES OF PESUASIVE TEXT



The Pesuasive Edge

Myles Martel



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The Persuasive Edge Richard J. Crawford, Charlotte A. Morris, 2011 Drawing on the premise that persuasion must be purposeful The Persuasive Edge lays out the case for making meaningful choices at each stage in trial preparation and at trial The Persuasive Edge is a must for every trial lawyer teacher and student of law or communication and anyone else whose practice or profession depends on human persuasion Provided by publisher

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The Persuasion Handbook James Price Dillard, Michael Pfau, 2002-07-23 The Persuasion Handbook provides readers with cogent comprehensive summaries of research in a wide range of areas related to persuasion From a topical standpoint this handbook takes an interdisciplinary approach covering issues of interest to interpersonal and mass communication researchers as well as psychologists and public health practitioners Persuasion is presented in this volume on a micro to macro continuum moving from chapters on cognitive processes the individual and theories of persuasion to chapters highlighting broader social factors and phenomena related to persuasion such as social context and larger scale persuasive campaigns Each chapter identifies key challenges to the area and lays out research strategies for addressing those challenges

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ways big and small from gaining full access for congresswomen to the House swimming pool to cofounding the National Women's Political Caucus to putting the title Ms into the political lexicon Beyond women's rights Sister Bella promoted gay rights privacy rights and human rights and pushed legislation relating to urban environmental and foreign affairs Her stint in Congress lasted just six years it ended when she decided to seek the Democrats 1976 New York Senate nomination a race she lost to Daniel Patrick Moynihan by less than 1 percent Their primary contest while gendered was also an ideological struggle for the heart of the Democratic Party Abzug's protest politics had helped for a time to shift the center of politics to the left but her progressive positions also fueled a backlash from conservatives who thought change was going too far This deeply researched political biography highlights how as 1960s radicalism moved protest into electoral politics Abzug drew fire from establishment politicians across the political spectrum but also inspired a generation of women

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