

STUDIES IN MACHIAVELLIANISM

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Studies In Machiavellianism

Richard Christie



Studies In Machiavellianism:

Studies in Machiavellianism Richard Christie, Florence L. Geis, 1970 *Studies in Machiavellianism [by] Richard Christie [and] Florence L. Geis, in Collaboration with David Berger [and Others].* Richard Christie, 1970 *Studies in Machiavellianism* Richard Christie, Florence L. Geis, 1979 *Machiavellianism* Tamás Bereczkei, 2017-12-12 The world abounds with tricksters swindlers and impostors Many of them may well be described with the term Machiavellian Such individuals disrespect moral principles deceive their fellow beings and take advantage of others frailty and gullibility They have a penetrating rational and sober mind undisturbed by emotions At times we cannot help but be enchanted by their talent even though we know they misuse it Recent studies have revealed that Machiavellians possess a complex set of abilities and motivations This insightful book examines the complexities of the Machiavellian trait in relation to attitude behaviour and personality By integrating results and experiences from social personality cognitive and evolutionary psychology Tam s Bereczkei explores the characteristics of Machiavellianism such as social intelligence deception manipulation and lack of empathy and the causes and motives guiding Machiavellian behaviour The author also demonstrates how Machiavellianism is related to strategic thinking and flexible long term decisions rather than to a short term perspective as previously thought and explores Machiavellianism in relation to the construct of the Dark Triad The first comprehensive psychological book on Machiavellianism since Christie and Geis pioneering work in 1970 Machiavellianism summarises the most important research findings over the last few decades This book is fascinating reading for students and researchers of psychology and related courses as well as professionals dealing with Machiavellians in their work and practice [Advances in Personality Assessment](#) Charles D. Spielberger, James N. Butcher, 2013-10-31 In keeping with the goals of this series which are to facilitate the rapid dissemination of important new developments in theory and research on all aspects of personality assessment the eight chapters in this volume examine a wide range of topics These include research investigations and clinical applications involving traditional assessment techniques such as the Rorschach and the MMPI 2 and promising but less known procedures Specific topics examined in the individual chapters range from the assessment of appreciation of humor to assessment of marital distress A review of the contents of this volume once again demonstrates the diversity in assessment philosophy theoretical orientation and research methodology that characterizes the field of personality assessment **Studies in Machiavellianism** Richard Christie, 1970 **Machiavelliana** Michael Jackson, Damian Grace, 2018-06-05 In Machiavelliana Michael Jackson and Damian Grace offer a comprehensive study of the uses and abuses of Niccol Machiavelli s name in society generally and in academic fields distant from his intellectual origins It assesses the appropriation of Machiavelli in didactic works in management social psychology and primatology scholarly texts in leaderships studies as well as novels plays commercial enterprises television dramas operas rap music Mach IV scales children s books and more The book audits surveys examines and evaluates this Machiavelliana against wider claims about

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Research Companion to Ethical Behavior in Organizations Bradley R Agle, David W Hart, Jeffery Thompson, Hilary M Hendricks, 2014-10-31 Compiling empirical work from management and social science disciplines the Research Companion to Ethical Behavior in Organizations provides an entry point for academic researchers and compliance officers interested in measuring the moral dimensions of

Handbook of Individual Differences in Social Behavior Mark R. Leary, Rick H. Hoyle, 2013-12-17 How do individual differences interact with situational factors to shape social behavior Are people with certain traits more likely to form lasting marriages experience test taking anxiety break the law feel optimistic about the future This handbook provides a comprehensive authoritative examination of the full range of personality variables associated with interpersonal judgment behavior and emotion The contributors are acknowledged experts who have conducted influential research on the constructs they address Chapters discuss how each personality attribute is conceptualized and assessed review the strengths and limitations of available measures including child and adolescent measures when available present important findings related to social behavior and identify directions for future study

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