



# Technology Transfer for Entrepreneurs

A GUIDE TO COMMERCIALIZING  
FEDERAL LABORATORY INNOVATIONS

Clifford M. Gross  
and  
Joseph P. Allen

# Technology Transfer For Entrepreneurs A Guide To Commercializing Federal Laboratory Innovations

**Rose Army**



## **Technology Transfer For Entrepreneurs A Guide To Commercializing Federal Laboratory Innovations:**

Technology Transfer for Entrepreneurs Clifford M. Gross, Joseph P. Allen, 2003-12-30 A toolbox for accessing federal laboratory innovations and financing the acquisition of new technologies with corporate equity this book is also a guide to understanding the expertise of specific government laboratories Entrepreneurs can rapidly accelerate the growth of their companies and become more competitive by acquiring federal laboratory innovations This book is an indispensable resource for those who want access to the latest breakthrough technologies most of which can be traced to universities and federally funded laboratories These taxpayer funded idea factories can and should be leveraged by companies for competitive advantage The authors describe how the private sector can engage these labs as long term strategic partners as well as development partners for the ongoing cost effective improvement of new technologies Jargon free and succinct this guide also explains how to benefit from knowledge of the current technology transfer landscape in order to maximize this special private public partnership No country can equal the United States in research and development assets But the federal government is not always as successful as it could be in using its authority to encourage such partnerships It is therefore up to the private sector entrepreneurs as well as established companies seeking new growth outlets exploit the information presented here Included is a directory of federal laboratories with a synopsis of their expertise and contact information along with copies of the breakthrough technology transfer legislation that has made technology transfer possible **The Funding**

**of Biopharmaceutical Research and Development** David R Williams, 2013-10-31 The funding of biopharmaceutical research and development provides a comprehensive critical review of the funding of research and development R D in the human biopharmaceutical market sector It addresses both private and public funding sources available in the US and internationally The biopharmaceutical market is among the most research intensive market sectors globally Clinical researchers face a multitude of public and private funding options with respect to bringing their idea or innovation to market These funding options are continually changing and complex and are expected to decrease in the near future A lack of understanding of the scale scope and inner workings of the funding aspects of R D can at times act as a barrier for all involved and can slow down or even eliminate the R D process The book lessens these barriers by describing the theoretical underpinnings present practice and trends in R D funding in this market sector both in the US and internationally This includes a review and discussion of public private partnership activity and their inner workings noting the complementary relationship between public and private funding The book also contains an overview of the inner workings of strategic alliance activity including the advantages and disadvantages for each party It goes on to provide an outline of venture capital activity detailing the methods by which venture capital firms raise capital and are organized a description of the venture capital entrepreneur arrangement and the effects of this arrangement The book also presents an overview of the IPO process and the various fates of firms going public Presents a comprehensive view of the funding issues of R D in this market sector

adopting a theory to practice approach A comprehensive and analytical review of the biopharmaceutical R D literature and practice An overview of the various and competing complementary theories of the firm and valuation methods as they apply to biopharmaceutical R D

*Owning the Sun* Alexander Zaitchik, 2023-03-28 For readers of *Bad Blood* and *Empire of Pain* an authoritative look at monopoly medicine from the dawn of patents through the race for COVID 19 vaccines and how the privatization of public science has prioritized profits over people *Owning the Sun* tells the story of one of the most contentious fights in human history the legal right to produce lifesaving medicines Medical science began as a discipline geared toward the betterment of all human life but the merging of research with intellectual property and the rise of the pharmaceutical industry warped and eventually undermined its ethical foundations Since World War II federally funded research has facilitated most major medical breakthroughs yet these drugs are often wholly controlled by price gouging corporations with growing international ambitions Why does the U S government fund the development of medical science in the name of the public only to relinquish exclusive rights to drug companies and how does such a system impoverish us weaken our responses to crises and as in the cases of AIDS and COVID 19 put the world at risk Outlining how generations of public health and science advocates have attempted to hold the line against Big Pharma and their allies in government Alexander Zaitchik s first of its kind history documents the rise of privatized medicine in the United States and its subsequent globalization From the controversial arrival of patent wielding German drug firms in the late nineteenth century to present day coordination between industry and philanthropic organizations including the influential Bill Melinda Gates Foundation that stymie international efforts to vaccinate the world against COVID 19 *Owning the Sun* tells one of the most important and least understood histories of our time

[Routledge Handbook of Politics and Technology](#) Ulrich Hilpert, 2015-10-05 This handbook provides a comprehensive global survey of the politics of technology Written by an outstanding line up of distinguished scholars in the field the handbook covers all aspects of the relationship between politics and technology including Demand and support for new technologies and innovation by the state The effects of technology policies Technology development and innovation difference between various countries and regions Policy instruments and techno industrial innovation Dynamism and change as outcomes of government policies Driving forces for science and innovative development Forming the basis of this handbook are examples of regional development country studies and a rich variety of technologies as well as topical issues such as divergent political interests in relation to technology and the economic exploitation of technologies Employing a comparative and interdisciplinary approach in order to analyse the interplay between government activities and the development of new technologies this handbook will be an invaluable resource for all students scholars and practitioners working in the politics of technology public policy and policy analysis

*ASEAN Innovation Management* ,2007

**The British National Bibliography** Arthur James Wells, 2005

**American Book Publishing Record** ,2004

*Research and Development* ,2004

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,1992     Bibliography of Agriculture ,1992-06     Forthcoming Books Rose Army,2003     **Government Reports**  
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**Laboratory & Technology Resources** ,1988     Commercialization of Federally Funded R&D Wendy H. Schacht,1988

**Federal Lab Technology Transfer** Gordon R. Bopp,1988-09-26 Within business and government circles attention has recently been given to the need to strengthen the ties between federal laboratories and the private sector Federal Lab Technology Transfer examines current technology transfer efforts between these two sectors and discusses the prospects for increased transfer to private companies This book identifies problems and issues that have created the steer clear attitude of private businesses toward the federal bureaucratic red tape related to the transfer process The essays highlight critical factors contributing to the success or failure of the technology transfer process Finally this work calls for a challenge for action so that the United States itself will be the primary beneficiary of the vast new technological resource represented by our federal laboratories     *Federal Laboratory Consortium for Technology Transfer Mid-continent Region Directory* Federal Laboratory Consortium (U.S.),1993     *Technology Transfer and Innovation* Clearinghouse for Federal Scientific and Technical Information (U.S.),1966     **Technology Transfer from Sandia National Laboratories and Technology**

**Commercialization by MODE** ,2001 This case study describes a success in technology transfer out of Sandia National Laboratories that resulted in commercialization supporting both the laboratories national security mission and economic development This case exemplifies how the process of technology innovation stretches from national legislation to laboratory management to entrepreneurs and then out into the community where the technology must be developed and commercialized if innovation is to occur Two things emerged from the research for this case study that have implications for technology transfer and commercialization from other national laboratories and may also be relevant to technology commercialization out of other federal laboratories and universities The first is the very clear theme that partnerships were critical to the ultimate successful commercialization of the technology partnerships between public and private research groups as well as between business development groups The second involves identifiable factors that played a role in moving the process forward to successful commercialization All of the factors with two significant exceptions focused on technology and business development directly related to creating research and business partnerships The two exceptions a technology with significant market applications and entrepreneurs willing and able to take the risks and accomplish the hard work of technology innovation were initiating requirements for the process     **Case Studies of Successful Technology Transfer**

**from Federal Laboratories** Gretchen B. Jordan,Christopher S. Hayter,Michael Hogan,Manuel A. Gonzalez,Alan C. O'Connor,2021-06-02 This monograph presents a case study protocol and analyses of nine technology transfer success stories across federal agencies and their research laboratories to begin to fill a gap in the existing literature where there is less available research on the impact and the mechanisms of technology transfer from federal labs

## **Technology Transfer For Entrepreneurs A Guide To Commercializing Federal Laboratory Innovations** Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has been apparent than ever. Its power to stir emotions, provoke thought, and instigate transformation is truly remarkable. This extraordinary book, aptly titled "**Technology Transfer For Entrepreneurs A Guide To Commercializing Federal Laboratory Innovations**," compiled by a highly acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we will delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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