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StreetSmart Marketing Jeff Slutsky, 1989-06-21 A how to guide to low cost effective marketing for small businesses and franchises Shows you how to out think the competition without out spending them Includes case histories of successful low cost publicity campaigns that make for lively reading Includes a wealth of tips on how to get press coverage without paying for it increase sales through grass roots marketing get publicity exposure by promoting charities manage inexpensive promotions with the help of local organizations and negotiate the best possible local radio television newspaper or outdoor **Street Smart Internet Marketing** Justin Michie, 2006 Street-Smart Advertising Margo advertising deal Berman, 2010-09-16 Even the most creative minds need stimulation Inspiration can come from examples of exceptional work exercises designed to motivate or time to reflect The more inventive pieces the mind takes in the more resources it has to draw from Street Smart Advertising How to Win the Battle of the Buzz contains countless examples designed to jump start the right side of the brain Margo Berman's book is packed with memorable uses of new media exciting on strategy marketing creative online work and insightful quotes by giants in the advertising industry She offers innovative techniques to generate sticky slogans and headlines easy to apply copywriting tips and practical revision strategies Berman has updated the book to reflect how online media has changed its approach from pushing information to the audience to pulling i e engaging the audience in a brand By using social networking groups like Facebook and Twitter the author points out even small companies can have a giant digital footprint by leveraging their online presence offering relevant insights and stimulating consumer created content In tough economic times Berman says savvy advertisers don't need huge budgets to engage the audience and create forums for them to share ideas The biggest change in marketing is reaching people through new touch points through audience intersection viral marketing and online dialogues As Street Smart Advertising makes clear those who become victorious in this new marketing arena will win the battle of the buzz **Streetsmart Entrepreneuring Frank** Zenie, 2011-08-01 A rich guide to new and practicing entrepreneurs A real life introduction to entrepreneurship for the The Streetsmart Negotiator Harry Mills, 2005 To win at the game of business you ve got to be aspiring entrepreneur street smart The StreetSmart Negotiator distills the collective wisdom of the world's top negotiators giving you the tips tactics and techniques you need to triumph over even the most ruthless competitors in any situation Featuring a proven seven step model of real world negotiation strategies this straightforward easy to understand book gives you the edge you need to win at the bargaining table The Inconvenient Truth About Business Success Ian Marsh, 2018-11-01 When you are ready to get serious about your business and your life International author speaker and business growth expert Ian Marsh shares decades of wisdom in this breakthrough business book 95% of business owners never achieve more than 1 000 000 in turnover and only 39% of them are profitable this information has the ability to change those stats if you have the courage to look in the mirror You ll learn Why seven small changes to what you are doing in business will probably translate

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