

# The Heart of Leadership

Becoming a Leader People  
Want to Follow

Mark Miller

Coauthor of  
the international bestseller *The Secret*

Foreword by Patrick  
Lencioni

# The Heart Of Leadership

**Wayne Salter**



## **The Heart Of Leadership:**

The Heart of Leadership Mark Miller, 2013-10-07 Are you the type of leader people want to follow You can be but first you ve got to understand what sets great leaders apart from all the rest Certainly leaders need people skills execution skills a deep knowledge of industry trends the ability to articulate a vision and more they must be competent but that s just the tip of the iceberg What s below the waterline What s deep inside the best leaders that makes them different Mark Miller contends it is their leadership character In his latest enlightening and entertaining business fable he describes the five unique character traits exhibited by exceptional leaders and how to cultivate them The Heart of Leadership begins with young and ambitious Blake Brown being passed over for a desperately wanted promotion despite an outstanding individual performance Confused and frustrated he turns to his former mentor Debbie Brewster Rather than attempting to solve Blake s problem for him she sends him on a quest to meet with five of his late father s colleagues each of whom holds a piece of the puzzle he s trying to solve As Blake puts the pieces together he discovers that in the final analysis a lack of skills isn t what holds most leaders back skills are too easy to learn Without demonstrated leadership character however a skill set will never be enough Most often when leaders fail to reach their full potential it is an issue of the heart This is Blake s ultimate revelation This book shows us that leadership needn t be the purview of the few it is within reach for millions around the world The Heart of Leadership is a road map for every person who desires to make a difference in the lives of others and become a leader people want to follow

*The Heart of Leadership* Mark Miller, 2013-10-07 Understand what sets great leaders apart by learning the five qualities of leadership character from the international bestselling coauthor of *The Secret* Certainly leaders need people skills execution skills a deep knowledge of industry trends the ability to articulate a vision and more they must be competent but that s just the tip of the iceberg What s below the waterline What s deep inside the best leaders that makes them different Mark Miller contends it is their leadership character In his latest enlightening and entertaining business fable he describes the five unique character traits exhibited by exceptional leaders and how to cultivate them The Heart of Leadership begins with young and ambitious Blake Brown being passed over for a desperately wanted promotion despite an outstanding individual performance Confused and frustrated he turns to his former mentor who sends him on a quest to meet with five of his late father s colleagues each of whom holds a piece of the puzzle he s trying to solve As Blake puts the pieces together he discovers that in the final analysis a lack of skills isn t what holds most leaders back Without demonstrated leadership character a skill set will never be enough Most often when leaders fail to reach their full potential it is an issue of the heart This is Blake s ultimate revelation This book shows us that leadership needn t be the purview of the few it is within reach for millions around the world The Heart of Leadership is a road map for every person who desires to make a difference in the lives of others and become a leader people want to follow

*The Heart of Leadership* Giovanni Battista Vacchi, Danilo Zatta, 2024-03-13 Squarely aimed at leaders and aspiring leaders The Heart of Leadership written by two renowned

management experts presents practical examples and engaging insights to answer the key question of how to be a successful leader This book reveals the key characteristics of a great leader and shows you how to develop the skills needed to motivate your team and overcome challenges Leadership means successfully taking your place at the head of an enterprise and is both a shared journey and an adventure over the course of a career Using an engaging and accessible style throughout the book maps out how to achieve tangible results It presents portrayals of some of history's greatest leaders from Gandhi to Steve Jobs from Angela Merkel to Lisa Su in order to inspire and help develop your own top leadership skills This book is essential reading for CEOs CFOs HR managers entrepreneurs trainers and those who are seeking a leadership position in an organization and want to understand how to succeed within it **The H.E.A.R.T. of Leadership** Dr. Carla D.

Brown, 2020-11-11 The H E A R T of Leadership Understanding Key Characteristics Which Strengthen Organizational Capacity examines characteristics of leadership that helps to motivate employees efforts toward organizational goals It further highlights the impact that Humility Empathy Agility Responsibility and Transparency H E A R T has on the leader follower relationship affecting organizational productivity While successful leaders are capable of motivating others toward common goals extraordinary leaders can create social order change organizational culture and complete the mission of an organization For this to occur leaders must consider the organization's most viable resources its workers Additionally leaders should ensure that workers share the same espoused values as the leaders This book explicates the critical nature of leadership characteristics on the overall effectiveness of organizations led by those with the H E A R T to lead I particularly appreciated Carla's insights in two areas the sociological perspective and the leadership calling A key thought from the Sociological perspective is From a sociological perspective leaders are viewed by what they represent As Carla addresses leadership calling she notes Those who are called into leadership are given capabilities that must be sustained to fulfill their God-given purpose and While many challenges exist for leaders when considering whether to make organizational changes today's Christian leaders can transform their organizations when using Scripture as a guide This was insightful throughout Congratulations Dr Brown Dr Diane Wiater Regent University *The Heart of Leadership* Robert E. Staub, 1996 In this provocative book Robert Dusty Staub reveals that those who purport to lead fail because they don't understand who it is they're trying to lead Within these pages readers learn about the four chambers that make up the heart of every true leader competency intimacy integrity and passion Must reading Larry Spilman Director of Accounts AT T Capturing the Heart of Leadership Gilbert W. Fairholm, 1997-03-25 This book seeks to promote a new spiritual approach to organizational leadership that goes beyond visionary management to a new focus on the spiritual for both leader and led Reflecting on the current crisis of meaning in America this book takes up the search for significance in people's worklives in the products they produce and in the services they offer Recognizing that the new corporation has become the dominant community for many commanding most of our waking hours by providing a focus for life a measure of personal success and a network of personal

relationships Fairholm calls on business leaders to focus their attention on the processes of community among their stakeholders wholeness integrity stewardship and morality Spiritual leadership is seen here as a dynamic interactive process Successful leadership in the new American workplace therefore is dependent on a recognition that leadership is a relationship not a skill or a personal attribute Leaders are leaders only as far as they develop relationships with their followers relationships that help all concerned to achieve their spiritual as well as economic and social fulfillment

Reaching the Heart of Leadership Avis Glaze, 2017-08-15 Featuring concrete ideas and action steps this book accentuates the need for innovative and thoughtful educational leadership based in self examination trust and equity **Ethics, the Heart of Leadership** Joanne B. Ciulla, 2014-09-09 Top academic scholars ponder the question of ethics as it pertains to all aspects of leadership in business government and nonprofit organizations If leaders were defined by their influence on history Hitler would be on par with Gandhi Lincoln and Mother Theresa Yet most of us believe that our superiors have a responsibility to exercise power with a purpose far greater than any political agenda and a motive more noble than personal gain This thought provoking collection of essays explores the ethical challenges that leaders face in their relationships with followers the choices they make and the ways in which they influence others Joanne Ciulla and her contributors examine the traits and characteristics of top tier leaders She questions the assumption that moral fortitude is an inherent part of being in charge analyzes the roles that charisma morality and delegation play in the leadership paradigm and considers whether individuals who want to lead with integrity but are sometimes forced to get their hands dirty for their constituents can be called moral leaders Readers will gain an appreciation for how ethics is not an add on to the practice of leadership but rather an integral part of it an element that informs the very idea of what it means to lead and to lead well *Courage: The Heart of Leadership* Annabel Beerel, 2025-03-04 Courage lies at the heart of leadership Leaders need courage to make wise decisions not self interested ones They need to be able to set aside their egos to feel vulnerable to face challenges yet remain principled and hold the course This book presents many suggestions on how to make a real difference in organizations and explains how one can develop the courage to be an effective leader step by step The book is designed to give leaders the self awareness and the tools to overcome the obstacles that prevent us from leading effectively Leadership requires working through the systemic barriers that serve as forcefields pulling and pushing us in various directions Drawing on interviews with over 20 organizational leaders in a variety of industries the book helps leaders to address key areas that are rarely discussed the personal baggage attached to authority self esteem and self differentiation ego management and the terror of the group It highlights with examples how fear impairs our ability to make good decisions and how our tendency to reactivity and the quick fix vitiates our attempts at being courageous The hallmark of courage is the ability to have courageous conversations that invite transformation The book is ideal reading for organizational leaders who are seeking ways to break through some of the personal and systemic barriers to leading with purpose in a way that makes a real difference *Getting*

*to the Heart of Leadership* Megan Crawford, 2009-01-13 This book makes an important contribution to the literature on educational leadership and should help to shift the emphasis from rational and accountability related models to an explicit recognition of the importance of emotions to effective leadership Educational Management Administration and Leadership This book contains a wealth of case studies and vignettes to help leaders be more aware of the ways in which emotion impacts on their practice and to develop a productive and sustainable set of emotional responses experiences and leadership tools Headteacher Update This is a highly readable and engaging introduction to both the importance and power of emotions in the life and work of headteachers While leaders emotions have been badly neglected in the literature the rich body of evidence the author shares with readers indicates how central such emotions are to sustaining improvement efforts in schools Professor Ken Leithwood Ontario Institute for Studies in Education OISE University of Toronto Canada The affective side of leadership is often forgotten as school heads and leaders strive for excellence and accountability This extremely important book brings to the forefront the emotional attachments of leadership the interpersonal relationships and self awareness that are at the core of leadership action and decision making The case stories and reviews of multiple perspectives and theories provide the reader with a rich and essential resource Ellen B Goldring Professor of Education Policy and Leadership Vanderbilt University The book is framed to illuminate how headteachers experience and talk about emotion and meaning in their daily interactions and sets out to understand how emotion impacts on their leadership author s introduction Understanding the close relationship between leadership and emotion is essential for school leaders in creating modifying and sustaining the emotional coherence of the whole school Megan Crawford aims to help school leaders understand why emotion is such a powerful component of leadership The author examines how school leaders experience emotion and meaning in their daily interactions and presents a reflective journey concentrating on the personal side of school leadership The author shows how school climate depends on the personal emotional quality of the leader and his her interface with other social relationships in the school covering areas such as difficult people and situations shame loss and drawing on primary and secondary case studies school leaders reflections and the influence of their life history school context and emotional epiphanies This book is for practising educational leaders and managers tutors and students on Masters courses EdD courses and on programmes such as the National Professional Qualification for Headship its equivalent for Children s centres and other national programmes in educational leadership and management The Heart of Leadership for Women Lisa M. Miller, 2020-02-18 The Heart of Leadership for Women is about cultivating the sacred space for meeting learning and growth where empowerment is fostered and transformation made possible This book is about bringing what s holy about your mission and all your life experience into your meeting space and elevating it from an event to a sacred gathering it s about your rightful confidence as a light holder called to leadership With depth and humor here is a blueprint from planning to execution to conclusion for every workshop and therapeutic arts facilitator retreat leader

instructor artist and performer studio owner activist speaker event coordinator life coach healer and more      *Dusting Off Thunderbolts: a quest for the heart of leadership* Sir John Jones, 2023-06-30 *Dusting Off Thunderbolts* is not just another book about how to be a good leader Having worked in 50 countries on a quest to find what he calls the heart of leadership Sir John Jones shares wisdom gleaned from diverse cultures and continents You will hear from giants of sport literature art film and music and be guided by poets philosophers war heroes and Nobel prize winners Sir John will introduce you to external forces that spark the inner spirit of leadership The ancients called such forces muses and like old friends they have sustained Sir John through more than 40 years of leadership Muses favour those courageous enough to work tirelessly at their craft and travel each day the tough road of hard practice dedication and quiet heroism Sadly some leaders deny their existence believing that they themselves are the sole source of their success For these leaders the gods will dust off their thunderbolts Teeming with practical ideas stories and suggestions *Dusting Off Thunderbolts* will make you laugh make you cry make you think and help you grow It is an affirmation of those who lead with deep humanity It is a clarion call to those who see themselves as a constant work in progress It champions those who take risks but give themselves permission to fail It is a companion for those who have the courage to stand at the front while embracing their own vulnerability It is a celebration of the leadership spirit within all of us For all our failings flaws and fears neither the gods nor their muses can do their work without us      *The Heart of Leadership* Lolly Daskal, 2016-11-01 What is leadership There are as many definitions of leadership as there are leaders If you do an Internet search on the word leadership you can get about 479 000 000 results each definition as unique as an individual leader Leadership is a difficult concept to define perhaps because it means so many things to different people This book has taken on the task of getting to the heart of what leadership is and how to define it It has taken inspiration from those who have been our leaders in the past and from the most successful people who lead us today Pay attention to what you are about to read Think about the words you see and the messages they convey More importantly focus on how you can apply those messages in order to improve your life and the lives of others choose the ones that fit you best and inspire you to lead from the heart      **Building Character** Gene Klann, 2007-01-06 *Building Character* is written for leaders who understand their responsibility to develop authentic leaders within their organizations Without presenting an overarching moral code or a prescriptive code of behavior this book offers leaders and managers a practical model complete with the tools information and processes to develop character in leaders at all levels The author explains the role character plays in leadership success and effectiveness and outlines how character can be developed through the Five E s Example Education Experience Evaluation and Environment      **The Heart-Led Leader** Tommy Spaulding, 2015-10-06 New York Times bestselling author Tommy Spaulding shows you how looking inwards and leading with your heart can transform your life In his New York Times bestseller *It's Not Just Who You Know* world renowned leadership speaker and former CEO of Up with People Tommy Spaulding talked about the power of building genuine and lasting relationships both

personally and professionally In *The Heart Led Leader* Spaulding turns his focus to ourselves to who we are Authentic leaders Spaulding says live and lead from the heart The values and principles that guide our lives and shape our ability to lead others is far more important than our title or our ability to crunch numbers or the impressive degrees we display on our walls To effect true transformational change heart led leaders draw on the qualities of humility vulnerability transparency empathy and love Illustrated with stories from his own life and from some of the exceptional leaders he has met and worked with over the years Spaulding unpacks what those qualities mean talks about the 18 inch journey from the head to the heart from our intellect to our emotions and shows us how to incorporate them into our careers into how we manage and lead others and into how we live our lives It is a vision of leadership that has the power to transform everything we do and the lives of everyone we touch      *Heart of Leadership Quick Start Guide* Mark Miller,Randy Gravitt,2019-01-09      [The Heart of Leadership](#) John Thomas Wood,2014-06-30 East Meets West Leading the 21st Organization This is a book for present or emerging leaders in any kind of organization It holds traditional ideas about leadership up and examines them through the lens of Eastern philosophy The Heart of Leadership is at the same time supportive and challenging Based in the belief that human beings are inherently well meaning it is a compassionate look at leadership aimed at empowerment collaboration and consensus building Power authority management and group dynamics are explored in innovative ways a great gift for leaders at any level      **Capturing the Heart of Leadership** Gilbert W. Fairholm,1997-03-25 This book seeks to promote a new spiritual approach to organizational leadership that goes beyond visionary management to a new focus on the spiritual for both leader and led Reflecting on the current crisis of meaning in America this book takes up the search for significance in peoples worklives in the products they produce and in the services they offer Recognizing that the new corporation has become the dominant community for many commanding most of our waking hours by providing a focus for life a measure of personal success and a network of personal relationships Fairholm calls on business leaders to focus their attention on the processes of community among their stakeholders wholeness integrity stewardship and morality Spiritual leadership is seen here as a dynamic interactive process Successful leadership in the new American workplace therefore is dependent on a recognition that leadership is a relationship not a skill or a personal attribute Leaders are leaders only as far as they develop relationships with their followers relationships that help all concerned to achieve their spiritual as well as economic and social fulfillment      [The Heart of Leadership](#) Wayne Salter,2021 The fabric of a successful organization is no stronger than the relationship between its leaders and their teams When the two are aligned the organization can achieve unimaginable success The Heart of Leadership is an intimate look into a more than twenty year journey filled with ups downs failures and success Through real life stories and examples Wayne Salter shares some behind the scenes insight on how to restore the positive view of leadership that is often overshadowed by a negative narrative As a guide for new leaders The Heart of Leadership provides practical examples of how to develop their leadership style and avoid common pitfalls As a resource for



tenured leaders this book is filled with solid reminders of the commitment to serve ensuring the people are and remain the priority Addressing the issues that all leaders face Salter uses an experiential approach to challenge those in leadership to maximize their potential and commit to leading differently Win the Heart Mark Miller, 2019-03-05 Learn how to create a workforce that's more creative more driven and more enthusiastic about reaching company goals Every great company has an engaged workforce and nurturing a culture of engagement is at the heart of great leadership employees who really care about their work their coworkers and the organization can supercharge a company's success But for many years engagement has been suffering Gallop reports that seventy percent of employees are not fully engaged on the job Mark Miller draws on more than forty years of leadership experience to show leaders at all levels how to change the conversation and create real competitive advantage in the process In the fourth book in Miller's High Performance Series CEO Blake Brown sets out to discover how to create the kind of workplace where everyone feels excited to come to work passionate about what he or she brings to the company and energized at the end of the day It's a journey that takes him literally all over the world from Italy to Greece to Green Bay and more What he discovers from the pages of history is as relevant as the evening news Engagement unleashes untapped potential buried deep within the hearts of your people An engaged workforce is more creative more driven and more enthusiastic about reaching company goals If you put the lessons in this book to work your people will never look at work or their leaders the same way again Virtually anything is possible if enough people care Win the Heart will show you how to ensure they do Scott Harrison New York Times bestselling author of Thirst Win the Heart is an easy entertaining and engaging read with simple yet powerful reminders of our role as leaders I couldn't put it down If you want something magical to happen in your organization read and apply the ideas in this book Dina Dwyer Owens brand ambassador and former CEO Neighborly Win the Heart easy to read profoundly simple rock solid Mark Miller has written another classic Bobb Biehl executive mentor and author Win the Heart is a must read for any leader at any level In your hands you hold a brilliant roadmap that breaks down how to make choices as a leader to overcome the just a job mentality and catapult your organization to new heights Simon T Bailey breakthrough strategist

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