
**STRATEGY
AND
COMPUTERS:**
Information Systems as
Competitive Weapons
CHARLES WISEMAN

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Strategy And Computers Information Systems As Competitive Weapons

Thomas A. Kochan, Michael Useem



Strategy And Computers Information Systems As Competitive Weapons:

Strategy and Computers Charles Wiseman,1985-01-01 Shows how corporations can use their computer resources as a competitive edge describes examples of strategic information systems and looks at product differentiation innovation growth and networking Strategic Information Systems: Concepts, Methodologies, Tools, and Applications Hunter, M.

Gordon,2009-08-31 This 4 volume set provides a compendium of comprehensive advanced research articles written by an international collaboration of experts involved with the strategic use of information systems Provided by publisher

Strategic Information Management Robert D. Galliers,Dorothy E Leidner,2013-06-17 Strategic Information Management has been completely up dated to reflect the rapid changes in IT and the business environment since the publication of the second edition Half of the readings in the book have been replaced to address current issues and the latest thinking in Information Management It goes without saying that Information technology has had a major impact on individuals organizations and society over the past 50 years or so There are few organizations that can afford to ignore IT and few individuals who would prefer to be without it As managerial tasks become more complex so the nature of the required information systems IS changes from structured routine support to ad hoc unstructured complex enquiries at the highest levels of management As with the first and second editions this third edition of Strategic Information Management Challenges and strategies in managing information systems aims to present the many complex and inter related issues associated with the management of information systems The book provides a rich source of material reflecting recent thinking on the key issues facing executives in information systems management It draws from a wide range of contemporary articles written by leading experts from North America and Europe Strategic Information Management is designed as a course text for MBA Master s level students and senior undergraduate students taking courses in information management It provides a wealth of information and references for researchers in addition *Advanced Information Systems Engineering* Rudolf Andersen,Janis Bubenko,1991-04-30 Proceedings The Effective Measurement and Management of ICT Costs and Benefits Dan Remenyi,Arthur Money,Frank Bannister,2007-03-27 This is a new and extensively updated edition of one of leading and authoritative books on the subject of IT costs and benefits Since it was first published in the early 1990s this book has established itself as the most comprehensive and complete approach to understanding the economics of how information is used to boost the efficiency or effectiveness of companies The ideas in this book are used extensively in business and the book is widely adopted and recommended at leading business schools around the world This book will show you How to use cost benefits analysis or business case accountingHow to use user satisfaction surveys and value for money studiesHow to integrate IT benefit delivery into IT project managementThis book covers a wide spectrum of IT cost and benefit solutions ranging from business case accounting and user satisfaction studies right through to the business processes which need to be in place in order to ensure the effective measurement and management of IT costs and benefits This book takes you

through a basic understanding of the issues involved and onto the detail of how to perform the techniques required to measure and thus manage IT costs and benefits. The rapidly increasing level of expenditure on information technology in most organisations is one reason why IT benefits management has become an important business concern. Top management have begun to insist that much more attention be paid to the economic aspects of information systems. put the difficulties with IT benefits behind you. measure IT benefits and manage their delivery. know what measurement tools are available for the task. New to the third edition. The evolution of thinking in ICT costs and benefits management. instinct the chapter on Identification and Treatment of ICT costs is replaced with a more thorough treatment of the subject. the chapter on Risk Analysis is expanded by 50% with new and latest thinking on the subject. new chapters on ICT evaluation as a political act and the evaluation of an outsourcing contract. Extensive revisions of the material through out bring the book up to date with the latest thinking and evaluation techniques. complete with a number of suggested websites through out the book where more information about the subject may be found. Covers all the practical aspects of business case accounting. ranking techniques and user information system surveys in connection with the effective measurement and management of IT costs and benefits. Identifies a basic framework to help you understand the economic and financial issues of information technology investment. Gives you evaluation concepts as well as several approaches to cost and benefit measurement. Provides you with an IT Assessment Metric ITAM which allows you to measure your firm's progress towards obtaining maximum value from information technology. procured Gives you a basic framework to help you understand the economic and financial issues of IT investment. Covers all practical aspects of business case accounting. ranking techniques. user information system surveys. IT costs and benefits analysis. Provides you with an IT Assessment Metric. allows you to measure your firm's progress towards obtaining maximum value from information technology. procured

Information Technology Evaluation Methods and Management Wim Van Grembergen, 2001-01-01 The evaluation of IT and its business value are the subject of many academic and business discussions. Investments in IT are growing extensively and business managers worry about the fact that the benefits might not be as high as expected. This phenomenon is often called the IT investment paradox or the IT Black Hole. large sums are invested in IT that seem to be swallowed by a large black hole without rendering many returns. How to measure the benefits of IT is the concern of this book titled Information Technology Evaluation Methods and Management. The different IT evaluation approaches and methods are discussed and illustrated with cases. traditional financial evaluations such as the return on investment. information economics and the recently introduced IT Balanced Scorecard. The latter approach is proposed as an ideal mechanism to support the IT business alignment process and its related IT governance process. Among some of the topics included in this book are software measurement. ERP project evaluation. strategic electronic commerce evaluation

Total Information Systems Management Hubert Osterle, Walter Brenner, Konrad Hilbers, 1993 Total Information Systems Management A European Approach Hubert Osterle Institute for Information

Management University of St Gallen Switzerland Walter Brenner Freiberg University of Mining and Technology Sachsen Germany and Konrad Hilbers Bertlesmann AG G tersloh Germany In the 1980s many enterprises usually with the help of external consultants explored the potential of implementing Information Technology IT in the running of their organizations This book identifies a significant gap between the implementation of Information Systems IS and business needs Organizations where enterprise wide IS architectures were developed as part of the corporate policy are now finding their position has scarcely changed Total Information Systems Management illustrates how this lack of progress can in some way be attributed to the gulf which has been created between IT and business management This gulf has arisen due to an obscurity in the distribution of responsibility in large firms and a lack of rigour in the implementation of ambitious plans Based on empirical research the authors elaborate the important concepts of IS management They provide a pragmatic and fully integrated system of documents and functions as well as an organizational model which is aimed at bringing synergy to the implementation and management of IS within the organization Total Information Systems Management A European Approach will be of great value to managers of IS units in middle and large sized enterprises and to researchers in the field of information management and business administration Advanced students on information management and business studies courses will also find the book of interest Managing Information & Systems Adrienne Curry, Peter Flett, Ivan Hollingsworth, 2006-06-01 Focusing on the integrated understanding of the role of systems within the business organizationally and strategically this book demonstrates theory by including extensive business examples and by ending each chapter with international case studies Topics covered include the nature of organizations management roles and functions information as a resource systems approaches different information systems and what they can achieve structural and cultural fit and information systems change management and information systems strategic business and information systems management Combining readability with theoretical concepts this book is suitable for both advanced undergraduate and MBA Masters students **Handbook of Research on Enterprise Systems** Gupta, Jatinder N. D., Sharma, Sushil, Rashid, Mohammad A., 2009-01-31 Addresses the field of enterprise systems covering progressive technologies leading theories and advanced applications **Information Systems Planning for Competitive Advantage** Q.E.D. Information Sciences, 1989 **Towards Strategic Information Systems** Elizabeth K. Somogyi, Robert Galliers, 1987 *Business Models and Digital Technology Platforms* Krzysztof Bartczak, 2024-05-09 This book examines the influence exerted by digital technology platforms DTPs on changes to business models The author identifies critical factors for the successful implementation and usage of such platforms including barriers which may be related for example to the absence of sufficient knowledge about DTPs or the inability to obtain a sufficient amount of financial resources Business Models and Digital Technology Platforms develops a comprehensive model of DTPs based on empirical research in Poland It demonstrates how platforms influence changes in the operations of companies their level of competitiveness the consumer's role in the process

of joint development of innovations and the consumer's experience as well as implications of the use of AI for the autonomy of DTPs. This book offers a unique holistic understanding of the complexities involved and showcases their role within digital business. Combining theory with practice, this book is a valuable resource for researchers and academics of business model innovation, strategic management, innovation management, digital transformation, and organisational change. **Managing**

Information Resources in the 1990s Information Resources Management Association. International

Conference, 1990-01-01 This collection highlights why IRM is an approach to the overall utilization and management of information resources as a mainstream organizational resource. This book helps you stay up to date on the changes within information technology management. Practitioners and academicians at the forefront of this fast-paced field address timely and important issues in information resources technology management. The authors focus on the increasingly important role of IT in providing a competitive advantage in today's changing environment. *Strategies for Managing IS/IT Personnel*

, 2004-01-01 This title collects and presents key research articles focused on identifying, defining, and measuring accomplishment in knowledge management. A significant collection of the latest international findings within the field, this book provides a strong reference for students, researchers, and practitioners involved with organizational knowledge management. **Transforming Organizations** Thomas A. Kochan, Michael Useem, 1992

This book examines how organizations can and should transform their practices to compete in a world economy. Research results from a multidisciplinary team of MIT researchers along with the experiences and insights of a select group of industry practitioners are integrated into a model that stresses the need for systemic and transformative rather than piecemeal or incremental changes in organization practices and public policy. This integration of research and experience results in an argument for a new organizational learning model, one capable of gaining advantage from employee diversity, cooperation across organizational boundaries, strategic restructuring, and advanced technology. The book begins with a foreword by Lester C. Thurow.

Information and Communications Technologies in Tourism Walter Schertler, Beat Schmid, A Min Tjoa, Hannes Werthner, 2012-12-06 The conference ENTER International Conference on However, the tourist market has several specific characteristics. Information and Communications Technologies in Tourism, with regard to the use of technological infrastructure, represents a first attempt. On the demand side, computerized reservation and general to provide an international forum for the discussion of the distribution systems eRS and GDS managed by big role of telecommunication and information systems in airlines are well organized and technological pioneers. In tourism, the past they typically focused on the business traveller to inform potential users and people concerned with the nowadays they also try to cover the vacation sector. The importance of such technologies and to explain their systems work on a world-wide level and are highly functioning sophisticated. However, it should be added that to give an opportunity to the research community nowadays information provided is rather poor and also selective, scattered into different areas of research to discuss their which may

restrict its usefulness for the promotion of an results on a common platform and finally entire tourist region to intensify the contact and the communication between Similar to CRSIGDS several tour operators have begun to develop their own systems although with varying success researchers system developers and users Challenges of Information Technology Management in the 21st Century Information Resources Management Association. International Conference,2000 As the 21st century begins we are faced with opportunities and challenges of available technology as well as pressured to create strategic and tactical plans for future technology Worldwide IT professionals are sharing and trading concepts and ideas for effective IT management and this co operation is what leads to solid IT management practices This volume is a collection of papers that present IT management perspectives from professionals around the world The papers seek to offer new ideas refine old ones and pose interesting scenarios to help the reader develop company sensitive management strategies

Qualitative Research in Information Systems Michael D Myers,David Avison,2002-05-10 Qualitative research has become a legitimate approach within the information systems community but researchers have traditionally drawn upon material from the social sciences given the absence of a single source relevant to them Qualitative Research in Information Systems A Reader represents just such a volume and is both timely and relevant Information systems and qualitative research articles are now widely used for teaching on many upper level courses in information systems and there is demand for a definitive collection of these readings as a basic reader and teaching text This book expertly brings together the seminal works in the field along with editorial introductions to assist the reader in understanding the essential principles of qualitative research The book is organised according to the following thematic sections Part I Overview of Qualitative Research Part II Philosophical Perspectives Part III Qualitative Research Methods Part IV Modes of Analyzing and Interpreting Qualitative Data Qualitative Research in Information Systems A Reader should become the benchmark reference point for students and researchers in information systems management science and others involved in information technology needing to learn about qualitative research Information Technology and the Corporation of the 1990s Thomas J. Allen,Michael S. Scott Morton,1994 **Planning for Information Systems** William R. King,2015-03-12 Edited by one of the best known and most widely respected figures in the field Planning for Information Systems is a comprehensive single source overview of the myriad ideas and processes that are identified with IS planning While many chapters deal with high level strategic planning the book gives equal attention to on the ground planning issues Part I Key Concepts of IS Planning focuses on how IS planning has evolved over the years business IS strategic alignment and the role of dynamic organizational capabilities in leveraging IS competencies Part II The Organizational IS Planning Process describes IS planning in terms of critical success factors and includes a knowledge based view of IS planning a practical assessment of strategic alignment the IT budgeting process the search for an optimal level of IS strategic planning and the role of organizational learning in IS planning Part III IS Investment Planning deals with predicting the value that an IS project may have a rational expectations

approach to assessing project payoffs assessing the social costs and benefits of projects an options based approach to managing project risks planning for project teams and the moderating effects of coordinated planning Part IV Goals and Outcomes of IS Planning considers information strategy as a goal and or outcome of IS planning IT infrastructure as a goal or outcome competitive advantage as a goal or outcome e process partnership chains and planning successful Internet based projects

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