Sales isn't easy. Don't make it harder.

You want to do a great job, we know that. In sales, here are seven traps reps often fall into without realizing it. Avoid these seven deadly sins, and you are well on the way to success.

1. NOT HONORING YOUR WORD

Obvious, right? You would think so, but all to often sales reps are all talk.

4. USING TRITE PHRASES

Stereotypical sales phrases will leave you pitching to a dial tone. Don't use them.

2. NOT LISTENING

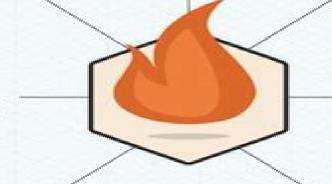
The best way to loose trust is to not listen. Don't overcommit. Honesty is the best policy.

3. INSINCERITY

Do you like getting spam. We sure don't. Make sure your emails and calls are genuine.

5. GOING AROUND YOUR CONTACT

My contact is slow responding, so I should find someone who will talk, right? Wrong. Circumvention leads to animosity.



6. TRYING TO SELL TO EVERYONE

Don't pitch to bad prospects. Recognize a failed lead and move on. Make youre time and effort count.

7. BEING OVERLY PUSHY

Don't talk about you. Talk about them. How can you solve their problems? That's what sells.

Moving forward and avoiding these seven pitfalls will help you stay on the road to sales success.

The 10 Deadly Sales Sins The 8020 Rule In Sales

Tony Alessandra

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In a global inundated with screens and the cacophony of instant conversation, the profound energy and psychological resonance of verbal artistry frequently fade into obscurity, eclipsed by the regular assault of sound and distractions. However, located within the musical pages of **The 10 Deadly Sales Sins The 8020 Rule In Sales**, a interesting perform of fictional splendor that pulses with organic emotions, lies an remarkable journey waiting to be embarked upon. Composed with a virtuoso wordsmith, this interesting opus books visitors on a mental odyssey, delicately exposing the latent potential and profound impact stuck within the intricate web of language. Within the heart-wrenching expanse of the evocative evaluation, we will embark upon an introspective exploration of the book is key themes, dissect its interesting writing type, and immerse ourselves in the indelible impact it leaves upon the depths of readers souls.

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