

SOCIAL PSYCHOLOGY STUDY GUIDE — EXAM #1

INTRO TO SOCIAL PSYCHOLOGY — CHAPTER 1

definition of social psychology — the scientific study of the way in which peoples thoughts, feelings, motives, and behaviors are influenced by the real or imagined presence of other people

personality psychology vs. social psychology — personality explains causes of behavior in terms of their individual differences, motivations, traits VS social explains based on situation around us

explanations of behavior — personality: smart, lazy, hardworking, creative, etc. VS social: pressure from parents, friend group decisions, fashion norms, etc.

the fundamental attribution error — the tendency to overestimate the extent to which people's behavior is due to internal, dispositional factors, and to underestimate the role of situation factors (we naturally are more like personality psychologist intuitively)

behaviorism — to understand human behavior, only need to consider reinforcing properties of the environment (when rewarded, repeat and when punished, stop)

construals — subjective perceptions or interpretations (diff people interpret the same objective situation differently)

3 main motivational principles —

1. need to feel good about ourselves
2. need to be accurate

Social Psychology Study Guide

Richard O. Straub



Social Psychology Study Guide:

Understanding Social Psychology Stephen Worchel, Joel Cooper, 1991-01-01 Introduction to Social Psychology
Richard A. Lippa, Gary S. Nickell, 1994-01-01 Providing a balance between classic and cutting edge research this very applied text presents a narrative history of social psychology and gives students a real feel for what being a social psychologist is all about Theory and methodological issues are integrated throughout the text and focus on one fundamental question How do social psychologists answer questions about interesting real life social behavior *Study Guide for Psychology* David G. Myers, Richard O. Straub, 2006-04-07 This eighth edition of David G Myers Psychology includes expanded coverage of the most recent developments in this wide ranging field This text includes self tests and critical thinking exercises based on the concepts discussed in the eighth edition *A Guide to Understanding Social Psychology* Donelson R. Forsyth, C. Ray Archer, 1994-09-14 Noted by reviewers as being exceptionally well written and engaging this text helps students understand how social psychologists view the world teaches them to recognize the social determinants of human action and shows them how to make use of social psychology in their daily lives Without watering down the content Forsyth writes in a style that is consistently clear and conversational and effectively integrates social psychology with everyday life Using research findings as demonstrations and evidence rather than as an exhaustive review of the literature Forsyth urges students to look at the world from a social psychologist's perspective Rather than just presenting theories and findings Forsyth illustrates the methods that social psychologists use to generate knowledge about social phenomena

Study Guide for Deaux, Dane and Wrightsman's Social Psychology in the '90s (Sixth Edition) Deaux, Glenn Littlepage, Dane, 1993-01-01 Revised throughout to incorporate the latest scholarship and to increase its accessibility this Sixth Edition of a classic text continues to provide the most comprehensive integrated introduction to social psychology available Students will find the new edition a better read while professors will find the breadth and depth of scholarship reflected in the book's nearly 2 000 references In fact this is a book that majors hold onto as a reference long after the course is over A new streamlined organization new cross cultural and applied examples and new photographs and graphics combine to make this a more contemporary student oriented book Reflecting recent directions in the field of social psychology including a rebirth of the importance of cognition and an acknowledgement of the integrity of individual social and physical components of the self concept the Sixth Edition continues to help students understand the why and how of social psychology

Introduction to Social Psychology Gary S. Nickell, 1990 Social Psychology Sandra L. Dunn, Sears, Letitia A. Peplau, Thomas P. Dunn, 1991-01-01 **Social Psychology Study Guide** Aronson, 2001-07-12 **Social Psychology**
Theodore Mead Newcomb, 1965 Social Psychology/Study Guide Brigham University, 1998-03-21 Psychology Study Guide Cornelius Rea, 2005-06-10 For every chapter the Study Guide will include a Preview and At A Glance sections both provide an overview of and objectives for the chapter Each major topic includes a progress test comprised of multiple choice

matching and or true false questions The Guide also contains Graphic Organizers which encourage students to complete graphs charts and flow diagrams that ultimately provide a visual synopsis of text material End of chapter material includes Something To Think About sections which contain thought provoking questions designed to encourage critical thinking and application of the material *Social Psychology* J. Sabini,1992 **Study Guide to Accompany Social Psychology : Understanding Human Interaction, 3rd Ed., Robert A. Baron, Donn Byrne** Gene F. Smith,1981 Psychology: First Canadian Edition Study Guide Richard O. Straub,2006-09-15 Following the text s content Richard Straub offers a Chapter Overview and Chapter Review which is divided by major section Each group of fill in the blank and short answer questions is preceded by the relevant objective from the text The Study Guide also includes three self tests one of which encourages students to think critically about the chapter s concepts answers with page references for the self tests and explanations of why a choice is correct or incorrect and a Focus on Language and Vocabulary section which explains idioms and other phrases used by David Myers in the text that may not be clear to some readers Exploring Social Psychology Bem P. Allen,2002 Study Guide for Use with Social Psychology, Second Canadian Edition Susan Hartley,David G. Myers,Steven J. Spencer,2003-07-30 **An Introduction to Social Psychology** Miles Hewstone,Wolfgang Stroebe,2021-01-26 This definitive resource in social psychology includes engaging study tools designed to help students grasp the underlying theories and the latest research in the field In the 7th edition of An Introduction to Social Psychology students will discover a wealth of tools to help them understand the theories and fundamental knowledge in the ever evolving field of social psychology With contributions leading psychologists this feature rich edition includes Theory Boxes Research Close ups and Lab Boxes to help cement students understanding of the study material This essential study guide has been engaging and educating students on social psychology theories and research for over 34 years For students entering into the world of social psychology for the first time this book covers foundational topics such as The history of social psychology throughout Europe Updated research methods and newly developed theories In depth looks at social cognition aggression prosocial behavior and relationships Strategies for changing attitude and behavior Critical study materials for multiple choice testing The combination of traditional academic study with cohesion of topics accessibility of material and pedagogy in this 7th edition makes it a definitive resource for both instructors and beginning psychology students alike Study Guide, Social Psychology, Fifth Edition [by] Elliot Aronson, Timothy D. Wilson, Robin M. Akert Benjamin Le,2002 *Study Guide to Accompany Baron and Byrne's Social Psychology* Gene F. Smith,Bem P. Allen,1984 Social Psychology. 6th Ed. (Study Guide). Stephen L. Franzoi,2012

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