



Trade Patterns II

- Handful of basic commodities – iron ore, copper, soya and petroleum have accounted for over 3/4 of total exports since 2002
- China's exports to Latin America almost all manufactures, many of which compete with domestic producers
- Most Latin American countries developed large trade deficits with China as a result
- The downturn since 2012 presents Latin America with an opportunity to address imbalances
- Would require better access to the Chinese market where tariffs and non-tariff barriers undermine region's ability to diversify and add value to exports

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