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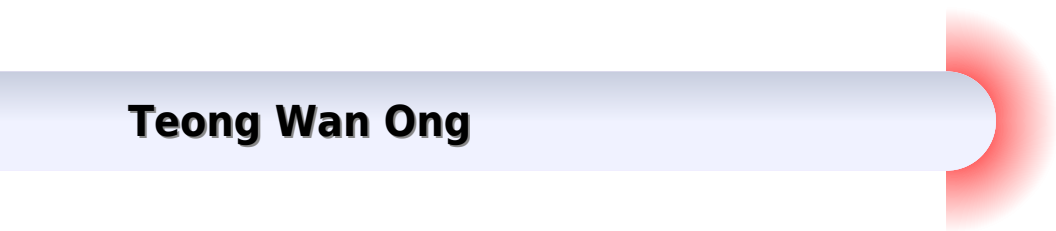


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Streb Management Techniques Managing People For Healthy Profits

Teong Wan Ong



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The Ohio Conservation Bulletin ,1940 *The British National Bibliography* Arthur James Wells,2003 *The Healthy Company* Robert H. Rosen,Lisa Berger,1991 American business is in a crisis Psychologist and MacArthur Foundation award winner Dr Robert Rosen consolidates 10 years of research and new management thinking about the solutions He shows that the answers are not in Japan not on Wall Street nor in high technology rather they are in the hearts and minds of every employee Illustrated Improving Profits Through People: Boosting Your Organization's Bottom Line with Results-Oriented Leadership Strategies Isaac Russell,2022-01-15 Whether you are a CEO president or supervisor and no matter how much experience and know how you bring to your company the bottom line is that a business s greatest asset is its people and poor management make retaining your best employees nearly impossible So if a business is only as good as the people in it the fastest way to real profits and genuinely enjoying your work life is to learn how to treat your employees well manage them effectively and get them onboard with your company s vision and goals The Art of Managing People Phillip L. Hunsaker,Anthony J. Alessandra,1986 When a manager establishes a friendly yet productive working atmosphere the benefits to the whole organization are substantial The Art of Managing People provides practical strategies guidelines and techniques for Developing the interpersonal skills necessary to improve relations with employees Understanding the differences between people and behaving accordingly Assessing and then improving current working situations Creating trust between managers and employees Person to person skills are the key to developing an effective team of satisfied energetic workers Letting your workers express their own personalities and maximize their potentials will Reduce stress within the work force Create a positive spirit throughout the company and Increase the organization s productivity and profitability Smart Moves Management John Thedford, About the Book Smart Moves Management A straightforward easy to follow plan taught through a series of smart moves for managing a successful company that applies to businesses of every size A step by step implementation of the sometimes complicated advice from business gurus In reader friendly prose the author draws from the theories of some of the greatest business thinkers in the world such as Marcus Buckingham Jim Collins Stephen Covey and Peter Drucker Techniques that apply to managers and ceos of businesses of any size in any industry Smart Moves teaches key milestones such as how to hire right the first time how to best train team members and how to build performance consistency throughout a company Each milestone is broken down into a series of SMART Moves that offer actionable guidelines such as paying high wages to decrease cost calculating return on hiring and measuring the health of a company Author used these techniques to transform value financial Services into one of the most successful businesses of its kind John Thedford used the methods laid out in this book to build world class companies that produce first class results He grew a chain of three Value Pawn Jewelry stores in 1994 to Value Financial Services a chain with 70 locations and over 700 employees About the Author John Thedford John Thedford revolutionized the pawn shop industry when he founded the Value

Financial Services Inc a chain of stores that would function as true financial centers for the communities they served Thedford went on to raise capital to form Rent Rite which was cited as 4 in Inc Magazine s annual list of the 500 fastest growing companies in America Results Management Teong Wan Ong,2010-02-02 An exceptional book culminating from decades of practical experience Real world examples are peppered throughout the book to fully demonstrate the ideas and strategies that the author presents Its interactive delivery makes the book highly readable and effective in helping managers achieve results through and with people Albert Cheng Yong Kim Set within a company context and laced with real day to day challenges faced by managers the book contains many practical ideas for all those involved in managing people to achieve results Teong Wan provides down to earth approaches to put in place a management system to raise motivation and productivity A book that makes for easy reading for the busy executive Koh Juan Kiat It isn t often a business book comes along with both sage and practical advice about how managers can improve business results but Ong Teong Wan s results Management does just that From developing a results management system to managing talented staff the book is a superb hands on guide to managing and growing a business Kevin McAuliffe This book provides insights into one of the most pressing issues facing companies today how to be more competitive by having a strong management system internally to enhance organizational capabilities so as to realize future success Anthony Chong down to earth invaluable practical advice on how to move from strategy to results management for all Business Leaders and People Managers wanting to give a new strategic focus to the business by improving people productivity Sanjiv Wijayasinghe **The Magical Manager** Jack Zoellner,2019-01-16 Get Higher Performance from Your Employees and Contractors in as Little as Two Weeks When You Apply the M A G I C Method to Your Management Style If your company suffers from sluggish growth reduced profits low morale high turnover and your employees perform their jobs short of expectations the first thing to scrutinize is your management style People do not quit jobs but they do quit bosses The commercially accepted method of commanding and controlling workers became the dominant management style in corporate America as the Industrial Revolution evolved More than a century later junior management training and university MBA programs have clung to teaching these age old techniques instead of adapting to successfully deal with the many new challenges reduced labor pools to hire from social diversity opportunities for legal disputes found in today s workplace Radical change delivers near immediate results The Magical Manager fills that gap by introducing a new management style that anyone in charge of people can begin immediately to deploy within one s area of responsibility Command and control advocates will see it as a radical departure from everything they have learned about management Those who completely embrace the method and experience it for themselves will see its true potential to crush any assigned company goal with ease and speed Specifically this book can help you to Acquire renewed commitment from your employees to their jobs Improve productivity throughout your entire team of workers Produce higher quality products and services the first time around Solve problems and procedural challenges faster

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