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**Ian Pickup** 

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analysis The Marketing / Accounting Interface Robin Roslender, Richard M.S. Wilson, 2013-09-13 When marketing managers and financial managers join forces within any business the result can often be poor communication on financial criteria and goals The risk of this situation occurring is inevitably present when those with different professional backgrounds and roles are working in accordance with their own norms In his seminal 1956 paper on general systems theory the economist Kenneth Boulding referred to the phenomenon of specialised ears and generalised deafness which can be seen to exist when marketing managers are financially illiterate or when financial managers lack the necessary insights to design implement and operate accounting systems which are useful to marketing managers in carrying out their roles It is increasingly difficult to attach credence to the idea of marketing managers who lack financial skills or financial managers who fail to relate to the context in which marketing managers operate Understanding the marketing accounting interface is therefore important in generating emergent properties from the interaction of marketers and accountants whereby the whole is greater than the sum of the parts The chapters in this volume seek to address this challenge This book was originally published as a special issue of the Journal of Marketing Management Research Methods in Accounting Malcolm Smith, 2014-10-27 Designed solely for accounting students and scholars this easy to follow and engaging text will ensure that you can successfully apply the most relevant research methods to your accounting research studies New to this updated edition Expanded coverage on how to successfully identify your research proposal question Additional qualitative data chapter enabling you to have a stronger understanding of qualitative methods Real life accountancy examples provide insight into choices made by accountants relating your theoretical research to practical application Further reading at the end of each chapter to further enhance and expand your knowledge Implementing Environmental Management Accounting: Status and Challenges Pall M. Rikhardsson, 2005-07-28 This book brings together examples of leading thinking and international practice in the rapidly developing area of environmental management accounting EMA The authors include academics and practitioners from industry and the subjects covered range from individual company experiences with implementing EMA to national experiences regarding the adoption and diffusion of EMA practices FINANCIAL POLICY AND MANAGEMENT ACCOUNTING, Ninth Edition BANERJEE, BHABATOSH,2017-05-01 This well received book now in its ninth edition provides a comprehensive analysis of the fundamental concepts of financial management and management accounting The elegantly combined presentation of the various aspects of financial management and management accounting is a highlight of this text Focusing on the core areas of financial management basic concepts of finance sources of finance capital structure theories and planning dividend policies investment decisions portfolio management and working capital management as well as the areas of management accounting changes in financial position financial statement analysis and inter firm comparison budgetary control and standard costing and cost information and management decisions the book also delves on the contemporary topics such as financial environment corporate governance and international financial

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