

# *SOCIAL EXCHANGE*

Advances in Theory and Research

EDITED BY

**KENNETH J. GERGEN**

*Swarthmore College  
Swarthmore, Pennsylvania*

AND

**MARTIN S. GREENBERG AND**

**RICHARD H. WILLIS**

*University of Pittsburgh  
Pittsburgh, Pennsylvania*

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# Social Exchange Advances In Theory And Research

**Douglas Schuler**



## **Social Exchange Advances In Theory And Research:**

**Social Exchange** ,1980      **Research in Organizational Behavior** B.M. Staw,R.I. Sutton,2000-10-15 Volume 22 of Research in Organizational Behavior continues the tradition of innovation and theoretical development with eight diverse papers Most of these papers present theory and propositions that make linkages between different levels of analysis

**Handbook of Social Resource Theory** Kjell Törnblom,Ali Kazemi,2012-11-06 Our lives as human beings are characterized by production and use of social resources material e g money and physical possessions as well as immaterial such as love knowledge and power Distribution and exchange of these resources are central to individuals physical and mental health and quality of life Over the past four decades Social Resource Theory SRT has evolved to build vital links between social psychology and public policy providing a valuable lens for understanding and addressing social class inequality and injustice The recent conceptual and theoretical developments and future prospects of this robust field are on full display in this Handbook of Social Resource Theory An international interdisciplinary panel of experts expands on the pioneering work of the late Dr Uriel Foa and his wife Edna Foa starting with the basic structure of SRT The Handbook includes integrations of SRT with other social scientific frameworks analyses of organizational and cultural issues reports of empirical research using various methods as well as applications to different areas including Social justice Quality of life Interpersonal relationships Social dilemmas Stress management Work satisfaction Cognitive development Consumer behavior Cross cultural behavior Covering human social transactions from the interpersonal to the intercultural levels the Handbook of Social Resource Theory extends this relevant line of study to enhance the work of social psychologists sociologists anthropologists political scientists and public policy makers The Handbook presents the basic tenets of the social resource theory originated from the late Uriel Foa and provides an authoritative agenda for the future developments of this theory Kjell Törnblom and Ali Kazemi have made an excellent job in gathering a global group of contributing scholars representing an outstanding mix of respected and long standing researchers in social psychology sociology psychology management economics and marketing political science history and applied ethics philosophy This Handbook is an ideal resource for researchers instructors and graduate students in all these fields with an interest in social resource theory Edna B Foa Professor of Clinical Psychology University of Pennsylvania Uriel Foa 1916 1990 developed social resource theory in the 1960s In the next half century this theory has generated an enormous amount of new data and theory in social cross cultural and educational psychology as well as in related disciplines It has inspired work on interpersonal relationships attributions the understanding of status morality distributive justice procedural justice social dilemmas interpersonal evaluation biosocial theory and action construal Applications in both organizational and educational settings and in marketing studies indicate the theory s relevance for the real world This volume edited by Kjell Törnblom and Ali Kazemi is the wonderful Festschrift that Foa did not have because he died when he was too young by contemporary life expectancy

standards It includes chapters by many of the stars of the fields that social resource theory has influenced Harry C Triandis Professor Emeritus University of Illinois Forty years ago Edna and Uriel Foa began to spell out the unwritten social rules by which we trade on a daily basis friendship information respect gifts favors and other rewards and punishments Sociologists psychologists economists and others owe the editors a tremendous debt of gratitude for reminding us of the eloquence and indispensability of the original work on social resource theory and for bringing together a distinguished roster of scholars and scientists to reflect on the theory and to exercise it in the service of addressing an astonishing number and variety of important social and organizational problems John T Jost Professor of Psychology and Politics New York University What material and symbolic goods count as resources How do resources relate to power How can the exchange and distribution of resources be understood in both interpersonal and societal terms In this outstanding volume T rnbloom and Kazemi bring together a constellation of experts from a variety of disciplines to address questions such as these Taking as their basis the classic statement by Uriel and Edna Foa of the resource theory of social exchange the Handbook moves through theoretical to practical analyses and presents both laboratory and field research conducted in a number of different countries The book makes an excellent contribution to our understanding of social exchange theory in particular and of social relationships in general The collection is both impressive and important Faye J Crosby Professor of Psychology University of California Santa Cruz A tour de force this comprehensive volume presents cutting edge insights inspired by Foa and Foa s social resource theory T rnbloom and Kazemi have brought together a stellar cast to address ageless questions about the cornerstones of social life and provide generative roadmaps for future theorizing and research This volume is a rich resource for scholars as well as students and educated readers who want to know more about the complexities of social life Linda J Skitka Professor of Psychology University of Illinois at Chicago

Socializing Justice Clara Sabbagh, 2023 This book offers a comprehensive view of the numerous roles of justice in three education spheres public and globalized schools nonformal education and the family It relies on the quantitative and ethnographic methodological traditions in these fields to identify controversies and illustrate how the forms of justice underlying educational spheres are universal yet sensitive to sociocultural variation

**Online Communities and Social Computing** Douglas Schuler, 2007-08-24 This book constitutes the refereed proceedings of the Second International Conference on Online Communities and Social Computing OCSC 2007 held in Beijing China July 2007 in the framework of the 12th International Conference on Human Computer Interaction HCII 2007 It covers designing and developing on line communities as well as knowledge collaboration learning and local on line communities

*The Methods and Methodologies of Qualitative Family Research* Janet F Gilgun, Marvin B Sussman, 2014-06-03 The Methods and Methodologies of Qualitative Family Research can provide you with a strong conceptual framework for undertaking qualitative research As it explores inquiry and theory on the cutting edge it shows how qualitative methodologies can be applied to family life education and research Designed to demonstrate how emerging

and established methodologies can advance the understanding of families and direct social change this book is a major step in assessing the development progress and contributions of qualitative inquiry Packed with useful information and innovative approaches this volume pulls together a rich and diverse group of essays that teach readers about the complexities and challenges of qualitative research Most importantly you ll learn how new qualitative approaches are grounded in systems thinking holistic formulations attention to context cultural sensitivity and nonlinear dynamics The Methods and Methodologies of Qualitative Family Research is distinct from other books of its kind because it acknowledges the agent or self in compiling data and reaching conclusions Moreover it analyzes how studying the world affects those doing the studying and how those effects in turn play a substantial role in interpreting data and forming conclusions The Methods and Methodologies of Qualitative Family Research introduces three major types of qualitative clinical family research conversational analysis recursive frame analysis and hermeneutic phenomenology It exposes a wide array of resources for undertaking qualitative inquiry including data journals letters official files clinical case notes folk tales interviews and field observations You ll learn how these resources are invaluable tools for understanding couples decisionmaking generative fathering reflexivity the use of historical data to construct composite cases egalitarianism and oppression in marriage perceptions of gender race and class among African American adolescent women successful aging among individuals who require long term care poverty and access to services A skillful blend of theory and practice The Methods and Methodologies of Qualitative Family Research offers conceptual schemes bibliographies and other useful resources for teaching and conducting qualitative research It will revolutionize the way you think about qualitative inquiry and your own approaches to qualitative family research In addition you ll come away updated on the current state of qualitative research and with new skills and techniques for tackling your own research

Research Methodology in Strategy and Management David J. Ketchen Jr., Donald D. Bergh, 2006-07-25 Offers twelve chapters of discussion surrounding various tools and methods utilized by scholars and academics This title covers a range of approaches for strategists managers and researchers

**Contemporary Sociological Thinkers and Theories** Sandro Segre, 2016-05-13 This book offers a comprehensive overview of the major theoretical perspectives in contemporary sociology covering schools of thought or intellectual movements within the discipline as well as the work of individual scholars The author provides not only a rigorous exposition of each theory but also an examination of the scholarly reception of the approach in question considering both critical responses and defences in order to reach a balanced evaluation Chapters cover the following theorists and perspectives Alexander Bourdieu Ethnomethodology Exchange Theory Foucault Giddens Goffman Habermas Luhmann Merton Network and Social Capital Theory Parsons Rational Choice Theory Schutz and Phenomenalism Structuralism Symbolic Interactionism An accessible and informative treatment of the central approaches in sociology over the course of the last century this volume marks a significant contribution to sociological theory and constitutes an essential addition to library collections in

the areas of the history of sociology and contemporary social theory

### **The Handbook of Cross-Cultural Management Research**

Peter B. Smith, Mark F. Peterson, David C. Thomas, 2008-05-22 Renowned international experts Peter B. Smith, Mark F. Peterson, and David C. Thomas, editors of the *The Handbook of Cross Cultural Management*, have drawn together scholars in the field of management from around the world to contribute vital information from their cross-national studies to this innovative comprehensive tome. Chapters explore links between people and organizations, providing useful cultural perspectives on the most significant topics in the field of organizational behavior, such as motivation, human resource management, and leadership, and answering many of the field's most controversial methodological questions. Key Features: Presents innovative perspectives on the cultural context of organizations. In addition to straightforward coverage of structures and processes, this Handbook addresses locally distinctive indigenous views of organizational processes from around the world and considers the interplay of climate and wealth when analyzing how organizations operate. Offers an integrated theoretical framework. At the start of each substantive section, the Editors provide context for the upcoming chapters by discussing how prevalent cultures in different parts of the world place emphasis on particular aspects of organizational processes and outcomes. Boasts a global group of contributing scholars. This Handbook features contributing authors from around the world who represent an outstanding mix of respected, long-standing scholars in cross-cultural management, as well as newer names already impacting the literature. Provides an authoritative agenda for the future development of the field. All chapters conclude with a list of promising avenues for further research and a focus on issues that remain unresolved. Intended Audience: This Handbook is an ideal resource for researchers, instructors, professionals, and graduate students in fields of business management and psychology.

### **Handbook of Social Justice Theory and Research**

Clara Sabbagh, Manfred Schmitt, 2016-02-08 The International Society for Justice Research (ISJR) aims to provide a platform for interdisciplinary justice scholars who are encouraged to present and exchange their ideas. This exchange has yielded a fruitful advance of theoretical and empirically oriented justice research. This volume substantiates this academic legacy and the research prospects of the ISJR in the field of justice theory and research. Included are themes and topics such as the theory of the justice motive, the mapping of the multifaceted forms of justice, distributive, procedural, and justice in context, bound spheres, e.g., non-humans. It presents a comprehensive state-of-the-art overview in the field of justice research theory, and it puts forth an agenda for future interdisciplinary and international justice research. It is worth noting that authors in this proposed volume represent ISJR's leading scholarship. Thus, the compilation of their research within a single framework exposes potential readers to high-quality academic work that embodies the past, current, and future trends of justice research.

**Social Psychology and Justice** E. Allan Lind, 2019-11-28 This ground-breaking new volume reviews and extends theory and research on the psychology of justice in social contexts, exploring the dynamics of fairness judgments and their consequences. Perceptions of fairness and the factors that cause and are caused by fairness perceptions have long been an

important part of social psychology Featuring work from leading scholars on psychological processes involved in reactions to fairness as well as the applications of justice research to government institutions policing medical care and the development of radical and extremist behavior the book expertly brings together two traditionally distinct branches of social psychology social cognition and interpersonal relations Examining how people judge whether the treatment they experience from others is fair and how this effects their attitudes and behaviors this essential collection draws on theory and research from multiple disciplines as it explores the dynamics of fairness judgments and their consequences Integrating theory on interpersonal relations and social cognition and featuring innovative biological research this is the ideal companion for senior undergraduates and graduates as well as researchers and scholars interested in the social psychology of justice

The SAGE Handbook of Organizational Behavior Julian Barling, Cary L Cooper, 2008-07-24 This milestone handbook brings together an impressive collection of international contributions on micro research in organizational behavior Focusing on core micro organizational behaviour issues chapters cover key themes such as individual and group behaviour The SAGE Handbook of Organizational Behavior Volume One provides students and scholars with an insightful and wide reaching survey of the current state of the field and is an indispensable road map to the subject area The SAGE Handbook of Organizational Behavior Volume Two edited by Stewart R Clegg and Cary L Cooper draws together contributions from leading macro organizational behaviour scholars

**Organizational Justice** Carolina Moliner, Russell Cropanzano, Vicente Martínez-Tur, 2017-03-13 Organizational justice the perception of workplace fairness can bring important benefits not only to the health and well being of individual employees but also to the productivity of organizations themselves This timely new collection with contributions from leading researchers from around the world considers organizational justice in an era when globalization has resulted in rapid organizational change greater job insecurity and increasing worker stress Both comprehensive and cutting edge the book initially considers what we mean by organizational justice in its relationship to self interest social identity and personal moral codes But moving beyond the perceptions of individuals the book also reflects the increasing interest in the roles of teammates and leaders in creating organizational justice There follow chapters on the negative results of perceived injustice specifically around physical and mental employee health as well as its deleterious impact on organizational productivity Providing a definitive state of the art overview of the field the book not only clarifies the key concepts and ideas that inform organizational justice but also explores their importance for today s organizations managers and employees Including a final section that both suggests new areas for research and critically reflects on the field itself this will be essential reading for researchers and students across business and management organizational studies HRM and organizational and work psychology

*Research in the Social Scientific Study of Religion, Volume 28* Andrew Village, Ralph W. Hood, 2017-07-10 This volume of Research in the Social Scientific Study of Religion includes a wide range of papers from a social science perspective The special section gives a unique insight into the rapidly growing field of

psychological studies of religion in China It draws on experts from China and the USA who met for a conference at Fuller Theological Seminary and have together compiled a collection of original research and reviews that helps to locate the current state of the discipline from a specifically Chinese perspective Other papers in the volume examine intergenerational religious transmission and religious problem solving styles in the USA      Consumer Culture Theory Eric J. Arnould, Craig J Thompson, 2018-06-30 Outlining the key themes concepts and theoretical areas in the field this book draws on contributions from prominent researchers to unravel the complexities of consumer culture by looking at how it affects personal identity social interactions and the consuming human being A field which is characterised as being theoretically challenging is made accessible through learning features that include case study material critical reflection research directions further reading and a broad mix of the types of consumers and consumption contexts including emerging markets and economies The structure of the book is designed to help students map the field in the way it is interpreted by researchers and follows the conceptual mapping in the classic Arnould the Kendall Jenner Pepsi Commercial Professional Beer Pong Military Recruiting Campaigns The World Health Organization and the Corporatization of Education The go to text for anyone new to CCT or postgraduate students writing a CCT related thesis      **Research Perspectives on Social Media Influencers and their Followers** Brandi Watkins, 2021-03-15 Research Perspectives on Social Media Influencers and their Followers argues that the brands that find the most success on social media are the ones that acknowledge the real key to social media marketing it is all about the followers This collection edited by Brandi Watkins explores how social media has shifted power dynamics away from brands and toward the consumers themselves the social media users who choose to like share and engage with brands online This dynamic has paved the way for the rise of the social media influencer SMI a unique category of social media user who has a large platform and compelling content that attracts a number of loyal and devoted followers It is the followers that make SMI relevant and appealing to brands as a marketing strategy Contributors discuss emerging trends in research related to the SMI and their followers as the influencer marketing industry continues to grow and evolve they argue so too should our understanding of the influencer follower relationship that makes this marketing strategy successful Each chapter of this collection presents a variety of research perspectives questions and methodologies that can be used to analyze this trend Scholars of media studies communication technology studies celebrity studies marketing and economics will find this book particularly useful      Handbook of Research on Strategic Business Infrastructure Development and Contemporary Issues in Finance Ray, Nilanjan, Chakraborty, Kaushik, 2014-02-28 The dynamic economic climate invites participants who are grounded in strategic financial management and infrastructure development Thus a lack of sufficient infrastructure in both quality and quantity often disqualifies developing countries from being key players in the global economy and influences other socioeconomic problems like unemployment quality of work life and quality of life Handbook of Research on Strategic Business Infrastructure Development and Contemporary Issues in Finance discusses the efficiency of good infrastructure and



its impact on socioeconomic growth and socioeconomic development in general and addresses contemporary aspects of the strategic financial management essential for accomplishing the objective of wealth maximization in today's challenging and competitive economy. This book is an essential research work for policy makers, government workers, and NGO employees as well as academicians and researchers in the fields of business, finance, marketing, management, accounting, MIS, public administration, economics, and law.

Advances in Identity Theory and Research Peter J. Burke, Timothy J. Owens, Richard Serpe, Peggy A. Thoits, 2011-06-27. This volume is presented in four sections based on recent research in the field: the sources of identity, the tie between identity and the social structure, the non-cognitive outcomes such as emotional aspects of identity processes, and the idea that individuals have multiple identities. This timely work will be of interest to social psychologists in sociology and psychology, behavioral scientists, and political scientists.

*Emotional Intelligence at Work* Chi-Sum Wong, 2015-08-27. Emotional intelligence is a very popular concept since it was made known to the general public in 1995. However, it was under severe criticisms among scientific researchers, and a lot of them did not believe that it should be accepted by scientists as true knowledge. The author of this book, who is one of the pioneers in this topic, spent sixteen years to study this concept. Together with other researchers, they gradually changed the conclusion of early researchers. Using rigorously scientific standards, this research team demonstrated that emotional intelligence is an intelligence dimension that has significant impact on various life outcomes such as life satisfaction and job performance. They developed testable theoretical framework for emotional intelligence in the workplace and attempted to show that the trainability of emotional intelligence is larger than traditional intelligence concept. The book looks at not only the scientific reports but all the stories behind some of the rigorous scientific studies in the author's 18-year journey. Their choice of research designs and how the designs are suitable to provide scientific evidence to demonstrate the validity of emotional intelligence are also described. Through this book, the process of scientific enquiry and important issues concerning the emotional intelligence concept are revealed in details by vivid stories and rigorous scientific reports.

*Routledge Handbook of Theory in Sport Management* George B. Cunningham, Janet S. Fink, Alison Doherty, 2015-10-16. Theory is an essential element in the development of any academic discipline, and sport management is no exception. This is the first book to trace the intellectual contours of theory in sport management and to explain, critique, and celebrate the importance of sport management theory in academic research, teaching, and learning, and in the development of professional practice. Written by a world-class team of international sport management scholars, each of whom has taken a leading role in developing a particular theory or framework for understanding sport management, the book covers the full span of contemporary issues, debates, themes, and functional approaches from corporate social responsibility and diversity to strategy, marketing, and finance. Every chapter explores a key theoretical approach, including an overview of that theory, a discussion of the process of theory development, and of how the theory has been employed in research practice or teaching, and outlines directions for future research in that area. Each

chapter includes cases and examples as well as short illustrative commentaries from people who have used that particular theory in their work and attempts to highlight the theory practice links or gaps in that area For a fully rounded understanding of what sport management is and how it should be studied taught and practiced a thorough grounding in theory is essential The Routledge Handbook of Theory in Sport Management is therefore important reading for all advanced students researchers instructors managers and practitioners working in this exciting field

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