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THE 2022 MILESTONES ISSUE

Elite Technical Services: Where business and family DO mix

For 30 years, Elite Technical has been happily disproving the theory that business and family don't mix. The innovative technology recruiting company, headed up by Joseph Monaco and his mother, Donna Keller, not only includes multiple family members, but also benefits from an extended "family" of long-time employees, valued clients and even a host of charities that benefit with each new placement the firm makes.

Inspired by his grandfather, who owned one of the biggest electrical contracting companies on Long Island, Monaco began his entrepreneurial journey right out of college, having returned to New York from Florida with a dream of starting a technical recruiting company. At 22, he had only a year and a half of experience in the recruiting industry, but he had a strong vision and was seeking an investor to put the wheels in motion. Fortunately, he jokes, he didn't find one. Instead, his mother and stepfather, Donna and Bruce Keller, stepped in. "They took an interest in starting the business together, and they believed in me, so much so, that they took a mortgage on their own home to get the company started."

To provide a physical location, family and friends helped finish their home basement, adding an office and bullpen area, while the capital from the mortgage provided start-up funds for payroll and other expenses. In short order, the business was up and running.

Because his three younger siblings lived there, the business became part of their lives as well. They literally grew up in it, learning to be quiet during business hours, listening to the recruiters doing their work - and eventually two of them successfully joined the company.

While Monaco didn't yet have decades of experience, he did have the wisdom to recognize that good employees



Phil Caporusso, CPA, Donna Keller, President, and Joseph Monaco, Senior Vice President & Chief Operating Officer celebrate 30 years in business for technical services recruiting firm Elite Technical.

are the backbone of any great company and respect goes a long way to attracting and keeping them. "There is no doubt the reason we're successful is the talent and longevity of our employees and the amazing work that they do," he said.

"The people we have are exceptional, and we've developed a learning culture where we all tap into the intellectual capital of the group and ask our people to be as innovative as they can. With a focus on speed, quality and diversity, we recognize that no one person has a monopoly

The people we have are exceptional, and we've developed a learning culture where we all tap into the intellectual capital of the group and ask our people to be as innovative as they can.

— JOSEPH MONACO

Technical Elite

Marcel A. Müller



Technical Elite:

The Enigmatic Realm of **Technical Elite**: Unleashing the Language is Inner Magic

In a fast-paced digital era where connections and knowledge intertwine, the enigmatic realm of language reveals its inherent magic. Its capacity to stir emotions, ignite contemplation, and catalyze profound transformations is nothing in short supply of extraordinary. Within the captivating pages of **Technical Elite** a literary masterpiece penned by a renowned author, readers attempt a transformative journey, unlocking the secrets and untapped potential embedded within each word. In this evaluation, we shall explore the book's core themes, assess its distinct writing style, and delve into its lasting effect on the hearts and minds of people who partake in its reading experience.

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