

Skills For Internal Consultants Workshop

Penny L. Ittner, Alex F. Douds

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tackles the challenges next generation consultants face including more guidance on how to ask better guestions dealing with difficult clients working in an increasingly virtual world how to cope with complexities in international consulting case studies and guidelines on implementation Also included are illustrative examples and exercises to help you cement the guides **Continuous Learning Catalog**, 2005 This catalog provides information on courses seminars workshops offered briefings career development programs and other personal and professional development solutions to support continuous Lifelong Learning Catalog, Tools for Project Management, Workshops and Consulting Nicolai Andler, 2016-08-15 This book is of the kind you always wanted but didn t think would or could ever exist the universal field theory of problem solving Tom Sommerlatte Typically today s tasks in management and consulting include project management running workshops and strategic work all complex activities which require a multitude of skills and competencies This standard work which is also well accepted amongst consultants gives you a reference or cookbook style access to the most important tools including a rating of each tool in terms of applicability ease of use and effectiveness In this considerably enlarged third edition Nicolai Andler presents 152 of such tools grouped into task specific categories Definition of a Situation Problem Information Gathering Creativity Information Consolidation Goal Setting Strategic Technical and Organisational Analysis Evaluation and Decision Making Project Management Checklists and Application Scenarios further enhance the use of this toolbox Information provided by this book is comprehensive and sufficiently wide in scope combined with a practical level of detail without being too academic reliable and proven in numerous real implemented cases easy to apply due to many different search options checklists application scenarios and guiding instructions Written by a professional consultant business analyst and business coach this book is a unique reference work and guide for those wanting to learn about or who are active in the fields of consulting project management and problem solving in general both in business and engineering business coaches and management trainers workshop moderators consultants and managers project managers Moving from Training to Performance Dana Gaines Robinson, James C. Robinson, 1998 lecturers and students Consultants Dana and James Robinson work with clients to define performance requirements determine performance gaps and training needs and ensure that the work environment will support expected performance Their new book is designed to help organizations move away from focusing on what employees need to learn to a focus on performance to meet key organizational needs Consulting on the Inside, 2nd ed. Beverly Scott, B. Kim Barnes, 2011-04-01 Are you an internal consultant a staff member who serves in a consultative role within your organization. Then you need this hands on guidebook to help you better understand your role and improve your performance Whether you re a change agent trusted advisor or someone who serves in varying capacities it s important to design your job develop a formal agreement and build your practice Consulting on the Inside provides a solid background for internal consultants and serves as a roadmap for cultivating a successful career You ll learn how to maintain an outsider s objectivity while applying an insider s knowledge of

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