

Smart Hiring for Your Business (Small Business Sourcebooks)

Wendover, Robert W.

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RD Boyd



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Smart Hiring for Your Business Robert W. Wendover, 1993 Recruiting and hiring good employees from legal requirements to sample interview questions and negotiating offers and compensation *Mancuso's Small Business Basics*

Joseph Mancuso, 1996 Small business guru Joe Mancuso will guide you through all the steps you must take to build the business enterprise of your dreams **The Small Business Start-up Guide** Hal Root, Steve Koenig, 1993-12 Practical guide to starting a small business [Mancuso's Small Business Resource Guide](#) Joseph Mancuso, 1996 A compilation of the best sources of information on venture capital government assistance taxes franchising advertising trademarks banking on line services and more for small businesses **Soft Sell** Tim Connor, 1994 With over 150 000 copies of this classic sales title sold Soft Sell combines pragmatic real world advice with helpful hints sales strategies **The Fabulous Money Making Garage Sale Kit** Diana Rix, Monica Rix-Paxson, 1993 From spreading the word to laying out the goods this wonderful kit contains everything needed to manage a garage sale that will help you get rid of the junk have fun and have money to show for it Complete with worksheets signs tags flyers and more **Real-world Customer Service** Bernice B. Johnston, 1996 Explains how to handle customer complaints discusses customer psychology and provides sample answers to common customer questions **The Small Business Legal Guide** Lynne Ann Frasier, 1995 The ultimate reference for start up business owners entrepreneurs seeking to start their own business purchase an existing business or enter into a franchise agreement *Small Business Sourcebook* , 2007-12 **The Complete Book of Business and Legal Forms** Lynne Ann Frasier, 1996 Forms you ll need for a successful business [Black Enterprise](#) , 2000-04 BLACK ENTERPRISE is the ultimate source for wealth creation for African American professionals entrepreneurs and corporate executives Every month BLACK ENTERPRISE delivers timely useful information on careers small business and personal finance *Black Enterprise* , 2000-04 BLACK ENTERPRISE is the ultimate source for wealth creation for African American professionals entrepreneurs and corporate executives Every month BLACK ENTERPRISE delivers timely useful information on careers small business and personal finance **The Internet Business Primer** Wayne Allison, 1996 **2 Minute Motivation** Robert W. Wendover, 1994 **The Complete Garage Sale Kit** Diana Rix, Monica Rix-Paxson, 1994 **Smart Hiring** Robert W. Wendover, 1998 In this competitive business environment employee selection mistakes can cost you money customers your reputation maybe even a lawsuit SMART HIRING covers everything you need to know to hire the right candidates in a legal and practical fashion every time **The Small Business Survival Guide** Robert E. Fleury, 1995 The Small Business Survival Guide has improved the navigational skills of many small businesses and it can do the same for you It combines taxes accounting profitability analysis cash management and risk management into a practical easily understood presentation Using the innovative concept of No Entry Accounting you will learn how to effectively and economically prepare for taxes anticipate financial needs and understand that gray area between you and your accountant Avoid cash traps that

cause businesses to fail Simplify your record keeping Interpret your financial information accurately Plan for payroll and payroll tax filings Learn how to value your business **Fifty-Two Simple Ways to Manage Your Money** Judith A. Martindale, Mary J. Moses, 1994 Smart Hiring Robert W. Wendover, 1995 Left-Brain Finance for Right-Brain People Paula Ann Monroe, 1996 Included are the keys to managing your credit cards life home health and auto insurance the right way to buy stocks bonds and mutual funds setting short and long term goals for you and your money Cover

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