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Small business networks and local ties in Turkey

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Recent on small firms has given a new importance to entrepreneurial and business networks. In recent years, it is emphasized that networks strengthen the innovative flexibility and competitiveness of small firms. This paper, however, argues that the networks amongst entrepreneurs are not always innovative and may even bring some impediments to business development. The empirical evidence of the study is based on extensive interviews with 100 small firms in Turkey. The sample is drawn from four different sectors and three medium-sized cities. This research shows that the networks amongst the Turkish small firms are governed by personal values, sectarian affiliations, family and social environment, rather than long-term business partnerships. This character of networks acts as an inertial force over technological and managerial improvements in small firms.

Keywords: entrepreneurship, local ties, networks, small firms, Turkey

1. Introduction

In recent years small business studies have given a new importance to entrepreneurial business networks. They emphasize that networks strengthen the flexibility and competitiveness of small firms. By externalizing certain functions, small businesses successfully develop business contacts and long-term relations while specializing in the local market. Entrepreneurs also satisfy client requirements by employing complementary services of other small or large firms. They obtain market information about new products, services and marketing techniques through networks (Boyson *et al.* 1993, Ash and Hansen 1990, Lounsbury 1990).

This paper, however, argues that there are two main gaps in the analysis of networks. First, current studies largely focus on the experiences of advanced economies. Therefore, there is a gap in our understanding of small business networks in developing economies. There is lack of understanding of how entrepreneurial and business networks are formed and function in peripheral economies and what the differences are between developed and backward regions. In addition, small business networks in Turkey have not been studied. Second, entrepreneurial and business networks are always regarded as synonymous for business success and innovation. However, a critical approach is needed in the network analysis in order to assess the importance of networks for business performance and innovation in different cultural and geographical contexts. Finally, many network studies fail to evaluate the role of the values and traditions of different societies that affect the formation of networks in the small business sector. Together with religious traditions, family, ethnic and religious ties are very important in the formation of business networks.

This article contributes to network studies in three ways. First, it focuses on small business networks in Turkey, a semi-peripheral economy, and relates this economy with the western European economies as much as the available literature permits. Second, the study argues that the networks amongst entrepreneurs are not necessarily innovative and may even bring some impediments to business development. The evidence from

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Small Firms and Local Economic Development Gül Berna Özcan,1995 This study of entrepreneurship in Southern Europe and Turkey examines the complex factors which explain how small firms behave in local and sectoral contexts It studies the economics anthropology and the entrepreneurship dynamics of small business in commerce manufacturing and construction

Enterprising Women in Transition Economies David Smallbone,2017-03-02 Entrepreneurship is a key element in the development of market based economies and one of the potential drivers of change in countries that are in the process of transformation to market based systems This book describes and critically assesses the nature and extent of female entrepreneurship in European economies that until 1990 were operating under central planning At the core of the book are 7 country based chapters which provide an overview of the development of entrepreneurship and small firms since 1990 including a review of the institutional and policy context an assessment of the role of women within the society during the socialist period and any major changes afterwards Each chapter also includes a thematic section each one addressing a different issue based on unique empirical data drawn from original research

Handbook of Administrative Reform Jerri Killian,Niklas Eklund,2008-02-21 The field of public administration currently lacks sufficient resources for understanding the rationale implications and inherent practices of reforming government administration around the world The Handbook of Administrative Reform satisfies this need by bringing together diverse international experts to analyze the sensible processes an

Towards a Sociology of Artisans Sokratis M. Koniordos,2018-02-06 This title was first published in 2001 A comparative sociological examination of artisans exploring historical examples and theoretical references to the stratum The book also investigates empirical case studies and analyzes the variegated careers of contemporary artisans

Entrepreneurship Mario Franco,2016-11-09 Entrepreneurship has been seen as a phenomenon allowing economic development job creation increased productivity and innovation but many studies do not include the causes of these events Consequently the objective of this book is to fill this gap by combining several studies from more practice oriented perspectives The various chapters presented here follow several approaches which researchers explore in different contexts and link to specific experiences in entrepreneurship This book intends to contribute to better understanding of the phenomenon of entrepreneurship and innovation and to show how these business practices can stimulate economic development in various countries and regions worldwide

The Formation of Peripheral Capital Ceren Deniz,2023-04-01 This book engages critically with mainstream accounts of Anatolian Tigers in contemporary Turkey Based on her fieldwork in orum Deniz explores the dynamics of medium size businesses with a dual optic of political economy and moral economy She demonstrates that the formation of the entrepreneurial stratum is a multifaceted process and zooms into a range of workplaces to show the entanglements of market and non market dynamics in everyday life This innovative work sheds original light on the role of kinship religion and social values in shaping the everyday politics of labour Ceren Deniz taught

Economic Anthropology at Martin Luther University Halle Wittenberg in 2020 2021 Designing and Implementing HR Management Systems in Family Businesses Gnan, Luca, Flamini, Giulia, 2021-01-15 Human resource management HRM systems are an under researched area in family business studies even though they arguably play an important role To exploit their entrepreneurial orientation and achieve their goals family firms must be willing to adopt a specific configuration of the organizational variables to succeed in the competitive environment of today Designing and Implementing HR Management Systems in Family Businesses is a pivotal reference source that focuses on HRM in family businesses aiming at clarifying what HRM topics are relevant in family firms given their distinctive features what the role of HR choices in family firms is and how they differ in these organizations While highlighting topics such as quality of work generational workforce and leadership management this publication explores the relationship between HRM systems and the organization as well as why certain theories would be more dominant for family firms This book is ideally designed for family businesses managers executives entrepreneurs business professionals academicians students and researchers *Building States and Markets* G. Özcan, 2016-04-30 The transition economies of Central Asia are faced with the most daunting challenge of modern capitalism the move from vassal pseudo states of the former Soviet Union to competitive nations This book is the first to explore the first 15 years of economic emergence and assess the capabilities of these countries to transform their economies Environment & Planning A. ,1997 **IBSS: Economics: 1995** Compiled by the British Library of Political and Economic Science at the London School of Economics, 1996 The IBSS is the essential tool for librarians university departments research institutions and any public or private institutions whose work requires access to up to date and comprehensive knowledge of the social sciences **SME Policy Index: Western Balkans and Turkey 2019 Assessing the Implementation of the Small Business Act for Europe** OECD, European Training Foundation, European Union, European Bank for Reconstruction and Development, 2019-05-06 Robust SME sectors are critical to the prosperity of the six Western Balkan economies and Turkey accounting for over 70% of those employed in the business sector and generating 65% of value added in these seven economies Yet their potential remains untapped as SMEs across the region grapple **Handbook of Doing Business in South East Europe** D. Sternad, T. Döring, 2011-11-22 A comprehensive insight into a region which is characterized by rapid economic and social changes with a significant rise in foreign direct investments and privatization Analysis covers political legal economic and social trends and topics such as the influence of informal networks and corruption as well as cultural diversity *Environment and Planning A.* ,1997 Development in Eastern Europe and the South Caucasus Armenia, Azerbaijan, Georgia, Republic of Moldova and Ukraine OECD, 2011-06-14 The studies contained in this volume demonstrate that despite the economic crisis there still is much potential in this region and that the measures that need to be taken to realise that potential are feasible and affordable **Sustainable Development in Southern Europe** Eric Vaz, Teresa de Noronha, 2020-10-27 This book discusses the future and present regional challenges of southern Europe adopting a

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Small Firms And Local Economic Developments Entrepreneurship In Southern Europe And Turkey: Bestsellers in 2023 The year 2023 has witnessed a noteworthy surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the engaging narratives that have captivated audiences this year. The Must-Read : Colleen Hoover's "It Ends with Us" This poignant tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover skillfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can prevail. Small Firms And Local Economic Developments Entrepreneurship In Southern Europe And Turkey : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This spellbinding historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids absorbing storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Small Firms And Local Economic Developments Entrepreneurship In Southern Europe And Turkey : Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, entrancing readers with its evocative prose and mesmerizing setting. These bestselling novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of captivating stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a masterful and thrilling novel that will keep you guessing until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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