

Business Health Check A Foundation Workshop for SME



Brief Introduction: Let me start introducing this workshop with an example. You must have always heard about the word “Foundation” and how important it is in every aspect of life. When a child is growing up, family make sure that he/she gets the right foundation by imbibing moral values, ethics, etiquettes, appropriate behaviour etc. in him/her. Such a good foundation will make him ready for outside world and for him/her to cope up in difficult situations not only to succeed but also to be happy. Likewise in SME (Small and Medium Enterprises) foundation too plays major role. Analogically the Business’s foundation is not visible and is not tangible, but can only be assessed using the thinking processes. Thus learning about a Business’s foundation can provide us with great insights to achieve sustainable profitable growth for transitioning to a LARGE ENTERPRISE.



Main Contents: Economy is all about making the most effective use of the scarce resources to meet a demand.

- The first part of the program is an assessment of the degree of scarcity of the 10 resources needed for your business.
([Blog: Scarce Resources for Sustainable Profitable Growth](#)).
- The core competencies of your business are then identified and assessed.
- The relative ranking your business in the market for each of your customer’s decision factors is the next part.
- The understanding of your market in depth for creating value innovation follows next.
- Finally, based on these four assessments, the focus areas are then identified for achieving sustainable profitable growth through value innovation.

Who can benefit the most: Senior management of SMEs wanting to grow.

Programme duration: 3 to 4 hours.

Price: ₹ 5,000/- (Rupees Five Thousand) per participant excluding taxes; but including credits worth ₹ 500/- (Rupees Five Hundred) for the doHow APP to practice (a mobile tool for practicing and monitoring the success routines)

Links:



Small Business Health Check Teach Yourself Business Skills S

Jianjun Gao



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Make Your Small Business A Winner: Teach Yourself Anna Hipkiss, 2010-01-29 Make Your Small Business a Winner will equip you with all the skills and know how you need to take your business to a higher level Key tactics for successful businesses are universal This book identifies those tactics and will help you to learn and apply them however young or mature your business Split into 3 sections it tackles Diagnosis highlighting common mistakes and giving your business a health check Solutions detailing remedies for problems and strategies for future success and Moving On looking at a future vision setting goals and assessing progress Real case studies interviews and a popular checklist approach underpin the unique insight of business consultant Anna Hipkiss making this THE guide to fulfill your business future aims NOT GOT MUCH TIME One and five minute introductions to key principles to get you started AUTHOR INSIGHTS Lots of instant help with common problems and quick tips for success based on the author's many years of experience TEST YOURSELF Tests in the book and online to keep track of your progress EXTEND YOUR KNOWLEDGE Extra online articles at www.teachyourself.com to give you a richer understanding of how to make your small business succeed FIVE THINGS TO REMEMBER Quick refreshers to help you remember the key facts TRY THIS Innovative exercises illustrate what you've learnt and how to use it

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