

Michael Pertschuk

SMOKE **in Their EYES**



**Lessons in Movement
Leadership from the
Tobacco Wars**

Smoke In Their Eyes Lessons In Movement Leadership From The Tobacco Wars

Kenneth E. Warner



Smoke In Their Eyes Lessons In Movement Leadership From The Tobacco Wars:

Smoke in Their Eyes Michael Pertschuk, 2001 The classic American struggle between the public interest and corporate interests is perhaps nowhere better illustrated than in the decades long struggle between the tobacco industry and advocates for public health The failure of the global settlement legislation is now viewed by many public health experts as an historic missed opportunity and in this extraordinary book *Smoke in Their Eyes* Michael Pertschuk brilliantly describes the forces brought to bear A lifelong public health leader and tobacco control advocate Pertschuk provides uncommon insight into the movement and its opposition Questions that reveal themselves here can be applied to public advocacy as a whole how can movement leaders gauge and best employ popular support Who has legitimacy to speak on behalf of a particular public cause And perhaps most crucially how is it possible for those whose cause is a moral one to strike political compromise With a narrative as compelling as the issues it raises *Smoke in Their Eyes* will be of great interest to everyone from students of public advocacy and political science to general readers

The Moralization of the Markets Christoph Henning, 2017-07-12 Nothing affects the modern economy and society more than decisions made in the market place especially but not only decisions made by consumers Although it is not startling to suggest that decisions made in production are affected by choices consumers make consumers have long been viewed not only by academic economists as individual isolated rational actors that make or refrain from purchases purely on the basis of narrow financial considerations Markets are not and never were morally neutral Market relations have always had an often taken for granted moral underpinning The moralization of the markets refers to the dissolution and replacement of the conventional moral underpinnings of market conduct for example in the music market financial markets and corporate governance It further implies not only the heightened importance of new ethical precepts but the significant change in the role of moral ideals in market behavior These profound transformations of economic conduct are accompanied and co determined by societal conflicts The moralization of markets represents thus a new stage in the social evolution of markets The book is divided into four parts in which the twelve chapters written by contributors from different social science disciplines deal with the context of the moralization of the markets the major social institutions and present case studies that examine European and American attitudes and behavior towards tobacco and GMO expansion of the private and ethics in business and how workers respond to the new corporate norms This volume will be of interest to sociologists economists social scientists and the general consumer alike

Ending the Tobacco Problem Institute of Medicine, Board on Population Health and Public Health Practice, Committee on Reducing Tobacco Use: Strategies, Barriers, and Consequences, 2007-10-27 The nation has made tremendous progress in reducing tobacco use during the past 40 years Despite extensive knowledge about successful interventions however approximately one quarter of American adults still smoke Tobacco related illnesses and death place a huge burden on our society *Ending the Tobacco Problem* generates a blueprint for the nation in the struggle to reduce tobacco use The report reviews effective prevention and treatment

interventions and considers a set of new tobacco control policies for adoption by federal and state governments Carefully constructed with two distinct parts the book first provides background information on the history and nature of tobacco use developing the context for the policy blueprint proposed in the second half of the report The report documents the extraordinary growth of tobacco use during the first half of the 20th century as well as its subsequent reversal in the mid 1960s in the wake of findings from the Surgeon General It also reviews the addictive properties of nicotine delving into the factors that make it so difficult for people to quit and examines recent trends in tobacco use In addition an overview of the development of governmental and nongovernmental tobacco control efforts is provided After reviewing the ethical grounding of tobacco control the second half of the book sets forth to present a blueprint for ending the tobacco problem The book offers broad reaching recommendations targeting federal state local nonprofit and for profit entities This book also identifies the benefits to society when fully implementing effective tobacco control interventions and policies Law's Allure Gordon Silverstein,2009-02-09 Law's Allure explains how when and why America's reliance on legal rules and judicial decisions shapes constrains saves and sometimes even kills politics **ASSIST** ,2005 Just as the American Stop Smoking Intervention Study for Cancer Prevention ASSIST was a major shift in the National Cancer Institute's NCI's tobacco prevention and control research and dissemination efforts this monograph is a significant departure from NCI's previous tobacco control monographs For many the ASSIST project represented a logical progression of NCI's phased research approach to reducing tobacco use For others it represented a controversial and overly ambitious leap in a new direction Similarly this monograph departs from the traditional quantitative evidence review format to emphasize instead the practical hands on experience of program implementation Traditional research investigators who defend the sanctity of the randomized clinical trial many of whom were uncomfortable with ASSIST at its outset will also be uncomfortable with the personal and anecdotal flavor of this monograph Public health practitioners on the other hand as well as those investigators who have immersed themselves in the untidy world of implementation research will appreciate the detailed historical accounts of the complexities politics and outright opposition encountered by the ASSIST team The collective experiences described in this monograph provide a rich understanding of the gritty struggle against the powerful forces of the tobacco industry and its allies For students in public health training programs this work also provides a unique view of the world outside of academia where commercial political and public health interests collide in a struggle to define the policies norms and practices that will affect the health of generations page viii *The Expert Consumer* Alain Chatriot,Marie-Emmanuelle Chessel,2017-09-29 Recent work has focused on the politics of consumption and its manifestation in a number of situations This volume extends these debates providing a tighter focus and contributing to a noticeable gap in the field that numerous scholars are beginning to turn towards that is organizations of consumers themselves who have chosen to speak for all consumers and similar such bodies of experts which act on behalf of consumers The volume is fortunate in drawing upon a number of scholars who are about to

publish major works on the subject but who are happy to provide summary versions of their work for the volume The book pays particular attention to specific moments in consumer mobilization and expertise capturing the range of types of expert consumers across the twentieth century from ethical consumer groups at the beginning to intellectuals housewives economists and public officials It addresses questions on the nature of consumer organizing which bodies can speak for consumers whether one consumer voice can ever be identified and the relationship between consumption and citizenship Overview pieces demonstrate the larger narratives involved in the study of the expert consumer whilst more comparative essays set out the nature of transatlantic exchanges Other contributions point to the similarities across seemingly different consumption regimes while case studies of specific organisations and key historical moments draw out the particularities of consumer expertise

Tobacco Industry and Smoking Fred C Pampel, Fred C. Pampel, 2009 Praise for the previous edition

The DeMarco Factor Michael Pertschuk, 2025-05-20 Vinny DeMarco might be a latter day Don Quixote except that he tilts his lance at real obstacles to social justice lobby locked state legislatures and Congress stonewalling the public will And he makes impossible dreams come true In twenty years of organizing campaigns in Maryland he has led successful efforts to pass gun control laws against National Rifle Association opposition to hike cigarette taxes to prevent youth smoking and to extend health care to hundreds of thousands of low income workers He has also built a unique alliance of mainstream and conservative faith groups which helped secure rare bipartisan votes in Congress for the enactment in July 2009 of landmark FDA regulation of tobacco manufacture and marketing DeMarco s unique strategic template developed over two decades of serial campaigning includes momentum building stages over a multiyear campaign unrelenting skillful access to the media for engaging public support coalitions of hundreds even thousands of faith community labor public health and business groups and a hard press on candidates to support legislation before elections rather than after they are comfortably in office As an organizer leader Demarco also succeeds in his campaigns through force of personality his unquenchable exuberance and idiosyncrasies delight and madden his opponents sometimes his allies too Michael Pertschuk himself a veteran advocate here chronicles three of DeMarco s campaigns each facing a different obstacle course His deep analysis draws out strategic and leadership lessons that engaged citizens and advocates for popular causes stonewalled by powerful lobbies can put to immediate and practical use

Unlucky Strike: Private Health and the Science, Law and Politics of Smoking John Staddon, David Hockney, 2014-01-10 Remember fifty years ago when everyone smoked Since tobacco found its way into Europe in the sixteenth century smoking has been a controversial issue Fifty years ago almost everyone smoked and fifty years before that smokers were in the doghouse up until the early twentieth century cigarettes were illegal in a number of U S states Needless to say smoking has always been a ready source of revenue It has also been a source of health concerns both real and imagined This mixture of pleasure money and risk that comes with the act of smoking means that it s rarely treated fairly by politicians health professionals or the public Nowadays tough anti smoking laws are to be obeyed in most

corners of the globe The misinformation about and unreasoning hostility directed at smoking and smokers is one of the major concerns of this book After all smoking has no public cost Isn't it just the individual smokers who are at risk Prompted by this burgeoning fascination Staddon looks further into the facts And the more he looks the weaker the case against smoking as a public health issue becomes Is ETS really dangerous to children And if so how can science prove it And if smoking has no public cost and the medical case for third party harm is weak why are smokers still being victimised In this provocative thought provoking book Staddon is determined to uncover the truth about smoking But the truth is not always pretty

Up in Smoke Martha A. Derthick, 2011-07-26 In recent years tobacco politics has been a multi layered issue fraught with significant legal commercial and public policy implications From the outset Martha A Derthick's **Up in Smoke** took a nuanced look at tobacco politics in a new era of adversarial legalism and the consequences both intended and unintended of the MSA Master Settlement Agreement Now with a brand new 3rd edition the book returns to ordinary politics and the passage of the Family Smoking Prevention and Tobacco Control Act which gave the FDA broad authority to regulate both the manufacture and marketing of tobacco products Derthick shows our political institutions working as they should even if slowly with partisanship and interest group activity playing their part in putting restraints on cigarette smoking

Living the Policy Process Philip B. Heymann, 2008-04-02 Policymaking in large bureaucracies is hardly a simple process Even the most respected policymakers have to contend with obstacles that seemingly have little to do with the issue at hand office politics work structure and shifting political environments Yet learning to manage such complex environments is necessary for good policymaking In **Living the Policy Process** Philip Heymann outlines the complex thought processes of policymakers as they struggle to influence both foreign and domestic policy decisions from within the United States government bureaucracy Focusing on three critical situations to illuminate the politics of policy choice the successful attempt to sell missiles to the Mujahideen in Afghanistan in the 1980s the Iran Contra scandal and the FDA's attempt to regulate smoking as well as the efforts to do the same by an outside lobbyist Heymann dissects the intuitive yet rigorous framework that highly skilled policymakers follow to influence government outcomes Throughout he offers detailed accounts of the policy process at work in the Reagan first Bush and Clinton administrations from the cabinet level down to the middle tiers of the federal bureaucracy Heymann deftly describes the shifting real world conditions that government officials face as they struggle to shape the policy agenda Ultimately **Living the Policy Process** offers a clear incisive look at the complex considerations involved from all perspectives with concrete examples and enriches the understanding of the overall policy process for students scholars and practitioners

How Change Happens Leslie R. Crutchfield, 2018-03-20 Discover how those who change the world do so with this thoughtful and timely book Why do some changes occur and others don't What are the factors that drive successful social and environmental movements while others falter **How Change Happens** examines the leadership approaches campaign strategies and ground level tactics employed in a range of modern social change campaigns

The book explores successful movements that have achieved phenomenal impact since the 1980s tobacco control gun rights expansion LGBT marriage equality and acid rain elimination It also examines recent campaigns that seem to have fizzled like Occupy Wall Street and those that continue to struggle like gun violence prevention and carbon emissions reduction And it explores implications for movements that are newly emerging like Black Lives Matter By comparing successful social change campaigns to the rest How Change Happens reveals powerful lessons for changemakers who seek to impact society and the planet for the better in the 21st century Author Leslie Crutchfield is a writer lecturer social impact advisor and leading authority on scaling social innovation She is Executive Director of the Global Social Enterprise Initiative GSEI at Georgetown University s McDonough School of Business and co author of two previous books Forces for Good and Do More than Give She serves as a senior advisor with FSG the global social impact consulting firm She is frequently invited to speak at nonprofit philanthropic and corporate events and has appeared on shows such as ABC News Now and NPR among others She is an active media contributor with pieces appearing in The Washington Post Fortune com CNN Money and Harvard Business Review com Examines why some societal shifts occur and others don t Illustrates the factors that drive successful social and environmental movements Looks at the approaches strategies and tactics that changemakers employ in order to effect widescale change Whatever cause inspires you advance it by applying the must read advice in How Change Happens whether you lead a social change effort or if you re tired of just watching from the outside and want to join the fray or if you simply want to better understand how change happens this book is the place to start **The Cigarette** Sarah Milov,2019-10-02

The story of tobacco s fortunes seems simple science triumphed over addiction and profit Yet the reality is more complicated and more political Historically it was not just bad habits but also the state that lifted the tobacco industry What brought about change was not medical advice but organized pressure a movement for nonsmoker s rights *Beyond Prime Time Activism* Charlotte Ryan,Karen Jeffreys,2019-03-13 In this accessible introduction to communication activism organizer Karen Jeffreys and sociologist Charlotte Ryan draw on more than two decades of ongoing collaboration using the Rhode Island Coalition for the Homeless RICH as a case study The book examines a community with shared values decision making and conflict resolution procedures tracking its organizing strategy and matched communication plan The authors first describe a communication campaign during the welfare reform battles 1990 1995 in which they began to practice communication activism In ongoing work with two organizations over the next two decades they distil a model of communication activism that draws directly from vibrant traditions of empowerment communication in U S social movements and movements from the Global South *Beyond Prime Time Activism* provides students and researchers with an invaluable look at contemporary activism practices and with practical tools tried and tested in two decades of social movement engagement This book is ideal for anyone participating in social change movements or studying how they navigate communication and media inequalities Tobacco Control Policy Kenneth E. Warner,2006-10-13 Required reading for

anyone wishing to be conversant with tobacco control policy the book is edited by Kenneth E Warner dean of the School of Public Health at the University of Michigan and a leading tobacco policy researcher who leads with an overview of the field Warner s overview is supported by reprints of some of the field s most significant articles written by leading scholars and practitioners The topics discussed are Taxation and Price Clean Indoor Air Laws Advertising Ad Bans and Counteradvertising Possession Use and Purchase PUP Laws and Sales to Minors Cessation Policy Comprehensive State Laws **National Journal** ,2002 **The Cigarette Century** Allan M. Brandt,2009-01-06 The invention of mass marketing led to cigarettes being emblazoned in advertising and film deeply tied to modern notions of glamour and sex appeal It is hard to find a photo of Humphrey Bogart or Lauren Bacall without a cigarette No product has been so heavily promoted or has become so deeply entrenched in American consciousness And no product has received such sustained scientific scrutiny The development of new medical knowledge demonstrating the dire harms of smoking ultimately shaped the evolution of evidence based medicine In response the tobacco industry engineered a campaign of scientific disinformation seeking to delay disrupt and suppress these studies Using a massive archive of previously secret documents historian Allan Brandt shows how the industry pioneered these campaigns particularly using special interest lobbying and largesse to elude regulation But even as the cultural dominance of the cigarette has waned and consumption has fallen dramatically in the U S Big Tobacco remains securely positioned to expand into new global markets The implications for the future are vast 100 million people died of smoking related diseases in the 20th century in the next 100 years we expect 1 billion deaths worldwide **Social Movements, Stakeholders and Non-Market Strategy** Forrest Briscoe,Brayden King,Jocelyn Leitzinger,2018-08-06 This edited collection brings together research that bridges the domains of stakeholder theory non market strategy and social movement theory **Health Behavior Change in Populations** Scott Kahan,Andrea Carlson Gielen,Peter J. Fagan,Lawrence W. Green,2014-11-26 Presents current and future public health professionals with a range of methods geared towards helping people make healthy choices from informing the individual to modifying the surroundings and circumstances that drive decision making From publisher description **The Bottom Line or Public Health** William H. Wiist,2010-03-03 When corporations claim the same citizenship rights as human citizens they exercise an undue influence on health policy and democratic processes Surprisingly the same basic repertoire of tactics has been found to be employed by corporations to effect this influence regardless of the specific industry at work In this book authors from around the world reveal the range of tactics used across the corporate world that ultimately favor the bottom line over the greater good The Bottom Line or Public Health deconstructs some of the most ubiquitous tactics at play including public relations political influence legal maneuvering and financial power using the pharmaceutical food and agriculture tobacco alcohol and motor vehicle industries as illustration However there is a growing global movement to counter this corporate force The book discusses the role of non governmental organizations indigenous peoples groups health advocates and social justice activists

and the ways in which they are working to reduce corporate power and put control of policy back in the hands of individuals
The Bottom Line or Public Health is for scholars interested in studying the corporate entity and for individuals and organizations who want to reclaim democracy for human citizens so that health is placed above the bottom line

Smoke In Their Eyes Lessons In Movement Leadership From The Tobacco Wars Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the power of words has be more evident than ever. They have the capability to inspire, provoke, and ignite change. Such may be the essence of the book **Smoke In Their Eyes Lessons In Movement Leadership From The Tobacco Wars**, a literary masterpiece that delves deep in to the significance of words and their affect our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall impact on readers.

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