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Blueprint for ACO Success Jeffrey R. Ruggiero, Mark Shields, 2011-02

10 Rules for Impossible Projects Marcin Dabrowski, 2025-06-06 This book is a collection of key principles that should be used to deliver difficult and unrealistic projects These principles are independent of the chosen project management methodology they remain complementary to them and help to successfully complete even those projects that seem unrealistic in terms of time scope finances and other aspects These holistic rules cover broad aspects from management negotiation psychology and business It s full of real life examples of various international projects which were both successful or failed The book shows that beyond certifications methodologies and manuals project management professionals need to learn how to face crisis situations changing scopes and toxic work environments and then successfully deliver a project What You Will Learn Holistic view on project lifecycle from sales to delivery What is really important for customers in IT projects Key aspects of proactive attitudes needed for successful project delivery Who This Book is For Project Managers Team Leaders Unit Managers IT managers IT directors CIOs Essential Guide to Accountable Care Organizations John Harris, Laurel Karabatsos, Craig Samitt, William Shea, Steven T. Valentine, 2010-12 The Essential Guide to Accountable Care Organizations Challenges Risks and Opportunities of the ACO Model answers key questions surrounding ACOs so that hospitals PHOs IPAs and other physician organizations networks or group practices can weigh the merits now of creating an ACO and complete the necessary groundwork before CMS s ACO operation date of January 2012 The Negotiation Book Steve Gates, 2011-04-08 Negotiation is one of the most important skills in business Fact No other skill will give you a better chance of optimising your success and your organisation's success Every time you negotiate you are looking for an increased advantage This book delivers it From planning dynamics and strategies to psychology tactics and behaviours nothing will put you in a stronger position to build capability build negotiation strategies and facilitate negotiations through to successful conclusions Chapters include The Clock Face of Negotiation Can You Really Negotiate Limitations The Architect The e Factor Empowerment Creativity Partnerships The Negotiation Book is your competitive advantage That's something everyone can Success as a Real Estate Agent For Dummies Dirk Zeller, 2017-04-03 Make your fortune in the real estate agree on business With home prices jumping nationwide the real estate market is clearly starting to show stabilization In the latest

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