



Small Business Marketing Management

Yicheng Fang



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Small Business Marketing Management Ian Chaston, Terry Mangles, 2002-01-01 Small Business Marketing Management uses both published research and real world case studies to provide students with an understanding of the key aspects of the small business marketing process Realistic validated through research management models and theories reveal how appropriate marketing strategies can be used to enhance small business performance This brand new text also considers the impact of e commerce and the Internet on the development of small businesses and the increasingly important role of the entrepreneur in the new economy Small Business Marketing Management is essential reading for undergraduate and postgraduate students studying small business marketing and will be an invaluable resource for anyone interested in this dynamic sector of the economy

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little big business Small and medium sized enterprises SMEs are considered the engines of worldwide economies and the

main sources of job creation Management in these companies is different from management in larger older enterprises with their already established concepts and instruments In view of the high importance of SMEs in emerging developing and developed economies worldwide the De Gruyter Handbook of SME Entrepreneurship investigates the underlying mechanisms and practices of management within these companies with a focus on entrepreneurship growth and innovation It argues that it is time for a dedicated theory of SME Entrepreneurship to emerge Entrepreneurial thinking and behavior in SMEs must be differentiated from that of start ups and large companies On the other hand it also explores the different entrepreneurship manifestations that exist within a widely heterogeneous group of SMEs The handbook provides a theoretical framework in which to understand compare and contrast the complexity of SMEs in both domestic and international processes and addresses the strengths achievements and challenges of entrepreneurship in SMEs **The Routledge Companion to**

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