

# *The* HANDBOOK *of* INTERNATIONAL DIRECT MARKETING

*An essential country-by-country  
guide and directory*

Edited by  
ADAM BAINES  
and  
SHEILA LLOYD



Published in Association with  
THE EUROPEAN DIRECT MARKETING ASSOCIATION

THIRD  
EDITION

# The Handbook Of International Direct Marketing

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## **The Handbook Of International Direct Marketing:**

*The Handbook of International Direct Marketing*, 1999 Although direct mail is the fastest growing marketing medium in the world it is still largely organized on a national basis and remains confined by borders To support and inform marketing professionals in the development of direct marketing into an international activity the fourth edition of this title offers a comprehensive one stop guide to the direct mail potential of every major export market in the world It provides authoritative independent advice on how to formulate and execute effective campaigns along with detailed information on markets costs and data relevant to businesses based in any country Standing Order Fedma, 1999-09-01 **Handbook of**

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Handbook of International Direct and E-marketing Ivan Hodac, Kogan Kogan Page, 2001 This handbook is concerned with direct marketing as a medium for international and cross border commerce and provides a tool for direct marketing specialists At its core is a directory of e marketing service providers around the world and a series of country profiles describing the current local DM environments in 50 countries This directory is prefaced by a series of articles which highlight the trends and prospects for international direct marketers in the coming year **Direct Marketing Guide to**

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**The Direct Marketing Handbook** Edward L. Nash,1992

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