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ESSENTIALS OF Entrepreneurship *and* Small Business Management



Norman M. Scarborough
Jeffrey R. Cornwall

Small Business Management Entrepreneurship And Beyond

Andreas Walmsley



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Small Business Management Cengage Staff, 2013-01-28

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equips students with the tools they need to navigate the important financial legal marketing managerial and operational decisions to help them create and maintain a sustainable competitive advantage in small business Strong emphasis is placed on application with Experiential Learning Activities and application of technology and social media throughout New cases real world examples and illuminating features spotlight the diverse innovative contributions of small business owners to the economy Whether your students dream of launching a new venture purchasing a franchise managing a lifestyle business or joining the family company they will learn important best practices for competing in the modern business world New to this Edition Experiential Learning Activities provide students with hands on opportunities to practice their small business management skills Tech in Action boxes highlight how small business owners can leverage technology big data and social media Issues in Small Business boxes prompt critical thinking on current issues Small Business in Action videos showcase stories and interviews from a wide variety of small business owners How To videos provide students with instructions and examples of basic business tasks such as performing a breakeven analysis understanding income statements and forecasting demand *Small Business* Timothy S. Hatten,1997 *Small Business Entrepreneurship and Beyond* is organized into six parts Part One The Challenge sets the stage Part Two Planning in Small Business explains the importance and practice of looking ahead Part Three Early Decisions discusses topics that arise before you open the doors of your business Part Four Marketing the Product or Service walks you through the process of finding out what your customers want and determining how you can reach them Part Five Managing Small Business helps you put yourself at the helm of your dream a business of your own Part Six Financial and Legal Management provides you with useful information on technical aspects of running your business

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First Year course under the Assam State School Education Board This book aims to equip students with a foundational understanding of entrepreneurship and its crucial role in individual social and economic development especially in the context of Assam and the North Eastern region of India Entrepreneurship today is not merely about starting a business it is about identifying opportunities solving problems taking initiative and creating value In a rapidly changing world nurturing entrepreneurial thinking from a young age is essential to building a generation that is confident innovative and self reliant The book has been developed in alignment with the prescribed syllabus and structured into four comprehensive units Unit 1 Introduction to Entrepreneurship lays the groundwork by introducing the concept aims objectives scope and evolution of entrepreneurship while highlighting its interdisciplinary nature Unit 2 Developing Entrepreneurial Quality and Motivation delves into the personality traits and behavioural bases of successful entrepreneurs It emphasizes self awareness problem solving skills creativity communication and motivation all of which are vital for aspiring entrepreneurs Unit 3 Dynamics of Entrepreneurship explores various entrepreneurial perspectives the historical development of entrepreneurship in India particularly in the North East and identifies local opportunities and challenges This unit aims to contextualize entrepreneurship within students immediate socio economic and cultural surroundings Unit 4 Government Policies and Schemes provides insights into key industrial policies since independence and introduces students to various government initiatives that support entrepreneurial ventures It is designed to familiarize students with practical knowledge about the institutional support system available for entrepreneurs Additionally case studies have been included to provide real life insights and inspire students by showcasing successful entrepreneurial stories and scenarios that reflect both challenges and achievements This book is the result of thoughtful curation and sincere effort to blend theoretical knowledge with practical relevance It is written in simple and accessible language to suit the learning needs of Higher Secondary students while stimulating their curiosity and ambition We hope this book will not only meet academic requirements but also ignite the entrepreneurial spirit among students encouraging them to become job creators rather than job seekers in the future

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