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The Marketing Book Michael John Baker, Susan J. Hart, 2008 Taking into account the emergence of new subjects and authorities the editors have overhauled the contents and contributor lists of the previous edition to ensure this volume addresses all the necessary themes for the modern marketer **EBOOK: Retail Marketing** ENNIS, SEAN, 2015-10-16 **EBOOK Retail Marketing** *The Financial Times Guide to Investing for Income* David Stevenson, 2012-09-26 Financial Times Guide to Income Investing is the complete reference guide for all investors wanting their shares and investments to provide market beating and continuous income This book provides you with the necessary tools of the trade so you can work out the best strategy to follow guiding you through the mainstream and not so mainstream investment vehicles Beginning with an introduction describing the basics of risk return volatility structure inflation and investing the book introduces the simplest and safest products and funds before moving on to those higher risk strategies that will pay the highest income **Smarter Pricing** Tony Cram, 2006 The most neglected element of the marketing mix can have an unrivalled impact on the bottom line Smarter Pricing helps managers make more intelligent pricing decisions implement pricing strategies and structures more effectively in the market and capture more value for their business At no time has effective pricing been more significant Buyers are getting stronger markets more transparent and manufacturers in new powerhouses such as China are becoming more and more competitive Recent McKinsey survey of 2500 companies calculated that a 1% increase in price improves operating profit by 11 1% Smarter Pricing is a good hands on book on pricing for practising managers providing a developed mix of techniques through international examples from a range of sectors that bring pricing theory into a real world context Smarter Pricing joins the developing suite of FTPH books offering executives focused and practical advice on decisive business challenges Smarter Pricing is a fast and focused companion to practical price management for executives and marketers in every sector **The British National Bibliography** Arthur James Wells, 2006 **To-day**, 1899 *Kiplinger's Personal Finance*, 2003-09 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics [Kiplinger's Personal Finance](#), 2002-01 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics **Farm Journal and Country Gentleman**, 1909 **Farm Journal**, 1909

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