## ENTREPRENEURSHIP & SMALL BUSINESS MANAGEMENT

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# Small Business Management An Entrepreneurs Guide To Success

**Dan Goldberg, Don Martin** 

#### **Small Business Management An Entrepreneurs Guide To Success:**

Small Business Management William L. Megginson, 1997 **Start-Up!** Ronald K. Ferguson, 2016-05-20 A nuts and bolts guidebook for entrepreneur s who are starting a small business **Business Management for Entrepreneurs** Cecile Nieuwenhuizen, 2007 Business Management for Entrepreneurs introduces entrepreneurs and managers of small and medium sized businesses to all the functions needed to manage these organizations successfully This is an essential guide to the small business management competencies that are essential for the success of a smaller business The Entrepreneur's Guide to Successful Leadership Dan Goldberg, Don Martin, 2008-10-30 It s one thing to come up with a good business idea and quite another to marshal the people money and other resources entrepreneurs need to make the dream a successful reality That s why most businesses fail within the first two years The Entrepreneur's Guide to Successful Leadership helps budding moguls make it out of the toddler phase of entrepreneurship and into adolescence and adulthood with confidence A concise and practical guide to leading smaller enterprises the book is based on a proven nine step model of effective leadership developed by Dan Goldberg the founder of the For Eyes optical chain and entrepreneur and educator Don Martin Step by step readers learn what real leadership looks like and how to lead and grow the successful enterprise Creating a vibrant business starts with understanding who you are say the authors and then coming up with a vision mission and strategy That s the easy part The hard part is to execute the strategy in line with your dreams while using effective ethical tactics to establish the business and prosper Seasoned hands the authors make that job easier while helping entrepreneurs understand what makes employees tick and helping them become their productive best The hard work not only gets easier say the authors it pays off as entrepreneurs watch their fledgling businesses take graceful flight This book is a treasure chest that provides key insights and methods in the form of real life stories humor strategies techniques exercises checklists templates and other resources Each illustrates in a unique way how good leaders achieve powerful results Many books on leadership are gimmicky The Entrepreneur's Guide to Successful Leadership focuses in clear simple and direct terms on the essential fundamentals the blocking and tackling required for business success Small Business Sourcebook, 2005 A guide to the information services and sources provided to 100 types of small business by associations consultants educational programs franchisers government agencies reference works statisticians suppliers trade shows and venture capital firms

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